National Aeronautics and Space Administration

...Above and Beyond Goals

ANNUAL TOWN HALL

INFORM • ENGAGE • COLLABORATE • INSPIRE



OCTOBER 28, 2026 – 1:00 P.M. ET

STRONGER PARTNERS | BOLDER OPPORTUNITIES | A STRONGER SPACE ECONOMY

www.nasa.gov/osbp

OFFICE OF **SMALL BUSINESS** PROGRAMS

PEOPLE / PARTNERSHIP / POSSIBILITIES

Opening Remarks



MR. DWIGHT D. DENEAL

Assistant Administrator

Office of Small Business of Programs (OSBP)

Housekeeping

- We will have a formal Q&A session following the final presentation.
- If you have any questions during the presentation, please submit them through our **NEW** Conferencing Platform.
  - **The link to the conferencing portal can be found in the Chat.**
- Please note that only questions submitted through the conferencing portal will be considered during the Q&A session.
- For general comments or to network and engage with other attendees, please feel free to use the Chat.
- The presentation WILL be recorded. Attendees will receive an email once the recording and materials are made available online.
- Please complete the survey that will be sent to you via email following the presentation.

Poll Questions

1. How did you learn about this webinar?

2. Is this the first webinar hosted by the NASA Office of Small Business Programs that you have attended?

3. Which of the following classifications applies to your institution/organization/company?

4. Select the industry(ies) below that applies to your company. Multiple industries may be selected if applicable.

5. Have you done business with NASA? (More than one answer can be applicable)

6. What are some of the barriers to entry when doing business with NASA?

Update from NASA's Office of Procurement



Mr. Bradley J. Niese

Senior Procurement Executive,
Deputy Chief Acquisition Officer &
Assistant Administrator for
Procurement

Office of Procurement (OP)

National Aeronautics and Space Administration

FY27 NASA Office of Small Business Programs Annual Town Hall

Office of Procurement

Mr. Brad Niese
NASA Senior Procurement Executive,
Deputy Chief Acquisition Officer, &
Assistant Administrator for Procurement

October 2026

www.nasa.gov




MOON BASE
FIRST SIX MONTHS



Bradley Niese

Senior Procurement Executive,
Deputy Chief Acquisition Officer &
Assistant Administrator for Procurement

Read Bradley Niese's Bio on the NASA Website

Office of Procurement

Mission and Vision

Vision

Explore and execute innovative, effective, and efficient acquisition business solutions to optimize capabilities and operations that enable NASA's missions.

Mission

Acquisition excellence in an evolving environment.

People

Develop, train, inspire, and motivate in the acquisition workforce.

Procure

Deliver exceptional, timely acquisition business solutions and results to enable NASA missions.

Process

Develop sound and flexible procurement processes that integrate the acquisition workforce.

Policies

Deliver procurement policy that is required, clear, and easily implemented.

Office of Procurement Organizational Tenets

Mission Aligned

Organizational decisions begin with NASA's Mission

Procurement exists to enable exploration, scientific discovery, technology development and mission success

People Developed

People remain our greatest asset and strategic advantage

An Enterprise of Enterprises opens opportunities and leverages experience beyond geographical boundaries

Enterprise Enabled

We succeed as one Enterprise

Enterprise Capabilities strengthen everyone

Knowledge moves freely and innovation is shared

Resources are aligned for greatest mission value

Office of Procurement

Leadership Structure | Current

As of October 2026

Bradley Niese
Assistant Administrator
for Procurement

Marvin L. Horne
Deputy Assistant
Administrator for Procurement

KEY PERSONNEL

Julia Wise
Senior Advisor

Tabisa Kalisa
Chief of Staff

Andre Sheppard
Agency Deputy
Competition Advocate &
Office of Procurement
Industry Liaison

5 MISSION INTEGRATED ENTERPRISES

Human Space Flight Mission Directorate (HSMD)

Acting JSC Procurement Officer
Eric Schell*

MSFC Procurement Officer
Kristina Parmenter

KSC Procurement Officer
Edwin Martinez

Science Mission Directive (SMD)

GSFC Procurement Officer
Nipa Shah*

NOJMO Chief of
Contracting Office
James Williams

Research Technology Mission Directive (RTMD)

Research Center
Procurement Officer
Gerald Norris*

AFRC COCO
Jennifer Stock

ARC COCO
Lauren Johnson

GRC COCO
Leahmarie Koury

LaRC COCO
Holly Prinzel

Mission Support Directive (MSD)

ITPO Procurement Officer
Sarah Pollock

Acting NSSC/SSC
Procurement Officer
James Bailey

Enterprise Procurement Integration and Excellence (EPIX)

Geoff Sage
Division Director

NASA FY26 by the Numbers

*As of October 27, 2026

$21,654,151,831
Total Dollars Obligated

32,038
Number of Actions

$20,427,575,341
Procurement Dollars Obligated

23,005
Procurement Actions

$1,226,576,490
Grant/Agreement Dollars Obligated

9,033
Grant/Agreement Actions

BUSINESS TYPE OVERVIEW (FY26)

Category	Dollars Obligated	Actions
Large Business	$12,474,732,207	8,080
Small Business	$4,809,400,939	13,110
Education	$3,482,603,719	9,084
Other U.S. Government	$603,182,557	4,065
Non-Profit	$3,534,430,331	6,552

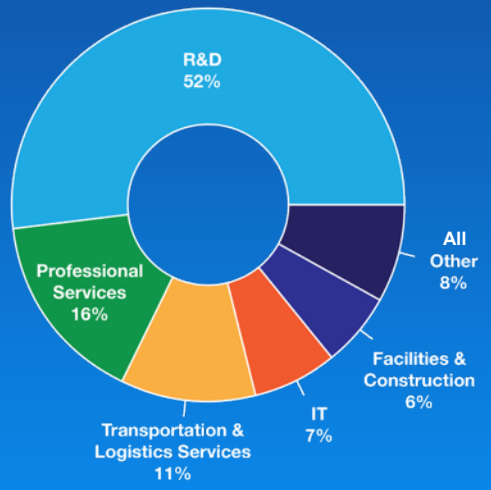
DOLLARS OBLIGATED TRENDS

Year	Total Obligations
2025	$22.5 B
2024	$21.2 B
2023	$22.2 B
2022	$21.2 B
2021	$20. 3 B

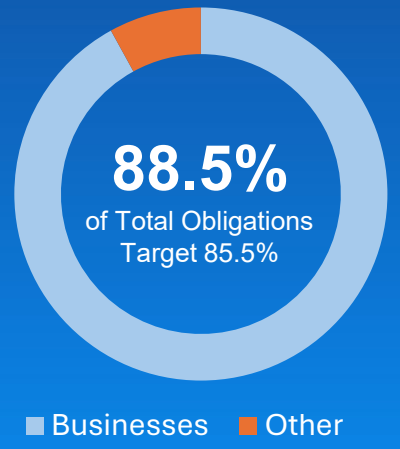
SMALL BUSINESS DOLLARS OBLIGATED

Year	Total Obligations
2026	$4.8 B
2025	$3.9 B
2024	$3.6 B
2023	$3.7 B
2022	$3.6 B

OBLIGATION DISTRIBUTION



FY25 SPEND UNDER MANAGEMENT



Acquisition Community

Working Together to Deliver Mission Success

Small Business
Expand the industrial base and drive small business participation in NASA missions

Logistics
Support supply chain and material delivery

OLIA
Manage and coordinate legislative and non-legislative communications

OPS
Provide security and protective services

OSI
Manage facilities support and infrastructure support

Requiring Organizations
Define mission needs and requirements and partner in the development of the acquisition strategy

OCOMM
Leading communications and messaging

Resource Analysts
Analyze funding, cost, and budget impacts

Program/Project Managers
Plan, integrate, and execute programs and partner in the development of the acquisition strategy

Contracting Officers/Specialists
Develop acquisition strategy and solicitations. Award and manage contracts.

CORs/Technical POCs
Conduct market research, monitor performance, and provide technical oversight

Legal
Ensure compliance, provide legal guidance, and partner in the development of the acquisition strategy

OCIO
Provide IT systems, security, and digital support

OSMA
Ensure safety, quality, and mission assurance

Industry/Academia/ International Partners

13

Why NASA Procurement is Changing?

1. **NATIONAL SPACE PRIORITY**
   A Presidential Executive Order for Space Superiority

2. **FEDERAL ACQUISITION REFORM**
   Presidential Executive Orders for Comprehensive Acquisition Reform

3. **ADMINISTRATOR DIRECTIVES**
   Mission Alignment and Focused Resource Deployment

4. **OP WORKFORCE NEEDS**
   Staffing, Training & Development Demands

5. **TECHNOLOGY**
   SI & Evolving Systems Environment



NASA's Philosophy Acquisition as a Mission Enabler

"Acquisition is how NASA converts national ambition into real capability and world-changing outcomes."

– Jared Isaacman, NASA Administrator

To ensure every acquisition decision strengthens NASA's capability, mission assurance, technical authority, and accountability, NASA will adhere to the following in future acquisitions:

Preserve Core Competencies
Apply Make-vs-Buy decisions that maintain NASA's technical autonomy and essential capabilities.

Right-Sized Requirements
Keep requirements flexible where possible and rigorous where mission risk demands it.

Match Contract Type to Maturity
Align contract structures with technical maturity and risk; use phased approaches in immature markets.

Insight Over Oversight
Replace procedural micromanagement with disciplined, outcome-focused insight.

Execute with Speed and Discipline
Treat schedule as strategic—accelerate acquisition actions and reduce avoidable delays.

Incentivize Performance
Apply incentives and accountability mechanisms that drive mission-critical outcomes and protect government interests.

Better Industry Engagement

EARLIER, MORE OPEN DIALOGUE

- Earlier engagement, well before the final RFP hits the street
- Greater use of draft RFPs and reverse industry days to gather input before requirements are locked
- Real feedback loops: we are listening, and we are acting on what we hear
- Direct technical engagement between our workforce and industry, not just contracting officers
- Early collaboration between requirement owners and industry, before the solicitation is drafted



NASA astronaut Jessica Meir took this photo of an Artemis program patch floating in the International Space Station's cupola.

Better Requirements = Better Procurements

GETTING THE FOUNDATION RIGHT

- Requirements quality drives everything downstream, from competition to contract performance
- Incremental acquisition: deliver a minimum viable capability, learn, and build from there
- A mission-focused approach that keeps the outcome, not the process, front and center



▲ In this photo from early January 2026, teams prepare to encapsulate NASA's Pandora small satellite, NASA-sponsored Star-Planet Activity Research CubeSat (SPARCS), and the Black Hole Coded Aperture Telescope (BlackCAT) CubeSat, inside a SpaceX Falcon 9 payload fairing.

Changing the Culture of the Acquisition Workforce

EMPOWERING THE PEOPLE BEHIND EVERY CONTRACT

- Moving our culture from compliance-checking to business advisor and risk-informed decision making
- Empowering contracting officers with the training and backing to use the flexibility already available
- Investing in mentorship and oversight as long-standing guardrails are streamlined
- Building consistency so every center delivers the same NASA experience to industry



▲ Over the course of several hours, technicians meticulously connected the inner and outer segments of NASA's Nancy Grace Roman Space Telescope.

What We Need From Industry

- Engage with us early, before the requirements are final
- Bring your innovation and your commercial best practices to the table
- Challenge our requirements when something doesn't make sense
- Give us honest feedback, even when it's hard to hear; we can't fix what we don't know about



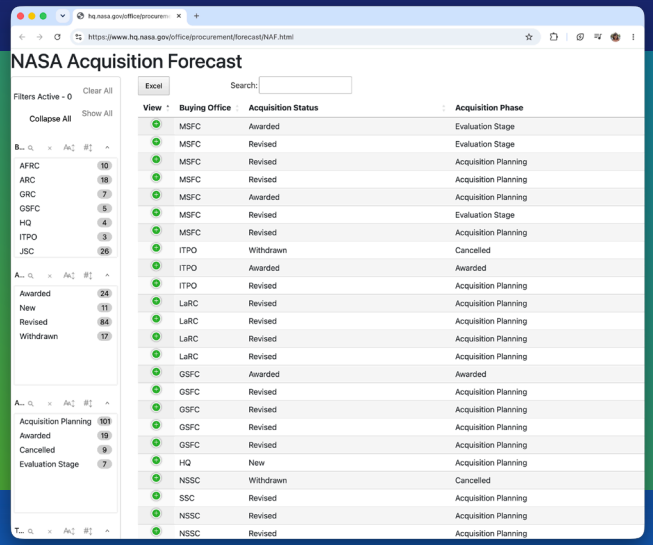
▲
Viking 1 was the first of a pair of complex deep space probes that were designed to reach Mars and to collect evidence on the possibility on life on Mars.

Upcoming Industry Events

Date	Event
Oct. 29, 2026	Appian Government 2026
Nov. 1-3, 2026	SEWP VI Kickoff Meeting
Nov. 3-6, 2026	Society of American Military Engineers (SAME) Federal Small Business Conference
Dec. 8-9. 2026	North Alabama Federal Bar Association Symposium
Jan 13-14, 2027	Commercial Space Week
Feb. 21-23, 2027	NCMA Nexus
Mar. 22-24, 2027	America's Procurement Congress
Apr. 12, 2027	George Mason University Guest Panel
Apr. 12-15, 2027	42nd Space Symposium



A SpaceX Dragon cargo spacecraft approaches the International Space Station for an autonomous docking as both spacecraft were orbiting 261 miles above the African nation of Mali. Dragon delivered over 6,300 pounds of new science, supplies, and roll-out solar arrays to the Expedition 75 crew on SpaceX's 35th commercial resupply services mission for NASA.

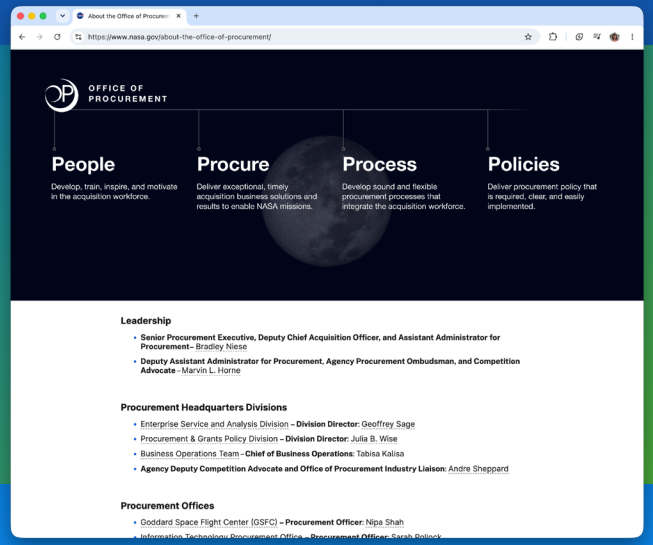


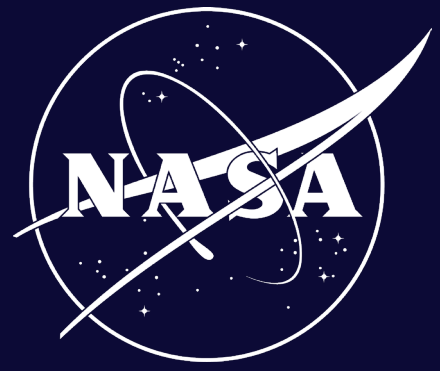
View NASA's Acquisition Forecast on the NASA website

www.hq.nasa.gov/office/procurement/forecast/

View the Office of Procurement Leadership POCs

https://www.nasa.gov/about-the-office-of-procurement/





nasa.gov



Office of
Procurement

NASA Office of Small Business Programs Updates and Priorities



Mr. Dwight D. Deneal

Assistant Administrator

Office of Small Business of Programs (OSBP)

OSBP OFFICE OF SMALL BUSINESS PROGRAMS
Established 1958

National Aeronautics and Space Administration

NASA



FY27 NASA OSBP Annual Town Hall

Mr. Dwight D. Deneal, SES

Assistant Administrator
Office of Small Business Programs



TODAY’S ROADMAP

01
ADMINISTRATION’S PRIORITIES
NASA’s strategic priorities and mission direction

02
FY26 ACHIEVEMENTS
Celebrating small business achievements and mission impact

03
FY27 DIRECTION
Advancing NASA’s missions through a stronger industrial base

04
WHAT’S NEXT
Contracting opportunities, supplier development, and engagement

05
CONNECT WITH US
Resources, engagement channels, and next steps



SECTION 01

01

ADMINISTRATION'S PRIORITIES

Advancing NASA's missions through a stronger industrial base.



NATIONAL ARCHIVES
FEDERAL REGISTER
The Daily Journal of the United States Government
Presidential Document

Ensuring American Space Superiority

Executive Order 14369

National Space Policy Priorities:

Lead global space exploration — return to Moon by 2028; lunar outpost by 2030.	Sustain US presence to enable Mars exploration.	Strengthen national & economic security space operations.	Grow a vibrant commercial space economy, including private investment targets and new markets.	Develop next-generation capabilities & robust space industrial base.

America's Return to the Moon

"Artemis is more than a lunar exploration program.
It represents the beginning of sustained human presence beyond Earth.
Success depends upon America's industrial base."

We are returning to stay.

Artemis is evolving into sustained lunar operations.

Industry is central to success.



Key Takeaway: Artemis is not just a return to the Moon. It is the foundation for a permanent lunar presence, powered by partnerships across government, industry, and small business.

NASA Administrator's Ignition Initiative



Artemis and the Moon Base

Increase mission cadence and build sustained capability on the lunar surface.



Low Earth Orbit and Discovery

Support a competitive commercial ecosystem while advancing scientific missions.



Nuclear Systems and NASA's Workforce

Advance space nuclear power and propulsion and strengthen technical expertise.

Supplier Implication: Reliable production and mission-specific capability matter.

NASA Administrator Isaacman’s 10 Directives

Mission execution, organizational reform and the U.S. industrial base

01 Workforce & Organization

Flatten structures, improve decisions and modernize the workforce with AI.

02 Communications

Centralize communications to support high-priority missions.

03 Science

Accelerate scientific discovery while reducing cost and schedule.

04 Finance & Infrastructure

Modernize financial systems and align infrastructure with mission execution.

05 Legislative & Intergovernmental Affairs

Improve coordination with Congress and support national priorities.

06 Moon Base

Integrate lunar efforts into one program for a sustained U.S. surface presence.

07 Nuclear Power & Propulsion

Accelerate space nuclear technologies for Moon and Mars missions.

08 Low Earth Orbit (LEO)

Expand the commercial space economy and transition to commercial stations.

09 Aviation Portfolio

Modernize aviation capabilities and invest in advanced aeronautics research.

10 National Space Policy Execution

Address supply chain risks, accelerate decisions and strengthen domestic manufacturing.

OSBP focus Expand small business participation, strengthen domestic supply chains and connect innovation to missions.

The Moon Base

A planned outpost near the lunar South Pole, built through robotic and human missions.



NASA artist's concept. Configuration will evolve as capabilities mature.

Moon Base development phases

01 | Build, Test, and Learn

Robotic deliveries and demonstrations develop surface capabilities.



02 | Establish Early Infrastructure

Infrastructure and regular logistics support recurring astronaut operations.



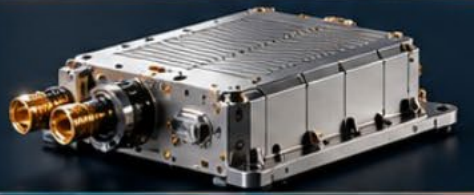
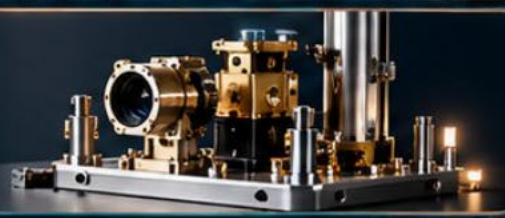
03 | Enable Continuous Human Presence

Heavier infrastructure supports an enduring presence.



Announced NASA architecture. Phases describe capability growth, not guaranteed award schedules.

Moon Base needs and supplier applications

Mission need	Potential manufacturing contribution
 Mobility and cargo handling	→ Machined structures, mechanisms, tooling, and handling fixtures 
 Power and thermal systems	→ Enclosures, precision parts, thermal hardware, and assemblies 
 Communications and navigation	→ Electronics packaging, mounts, and antenna components 
 Habitation and logistics	→ Structural assemblies, fluid hardware, and ground support 
 Science and testing	→ Instrument parts, test fixtures, calibration, and metrology 

Illustrative capability mapping. Buyers determine design, qualification, and contract requirements.



SECTION 02

02

FY26 ACHIEVEMENTS

Celebrating small business achievements and mission impact.



National Aeronautics and Space Administration

FY26 OSBP IMPACT & ACCOMPLISHMENTS

POWERING SMALL BUSINESS. ADVANCING BIG MISSIONS.

HISTORIC AGENCY DIRECT SPEND TO SMALL BUSINESSES

$4.9 BILLION

+25.0% compared with FY25

In FY26, NASA awarded a historic $4.9 billion in direct contracts to small businesses, advancing innovation and supporting America's space missions.

TOTAL ELIGIBLE DOLLARS	SMALL BUSINESS	SDB	WOSB	SDVOSB	HUBZone
$21.0B	$4.9B	$1.9B	$923.9M	$541.5M	$145.7M
FY26: $21.3B FY25	FY25: $3.9B +25.0% ▲	FY25: $1.7B +12.5% ▲	FY25: $876.8M +5.4% ▲	FY25: $457.9M +18.3% ▲	FY25: $162.0M ▼-10.1%

MAJOR SMALL BUSINESS AWARDS (Over $50M)

MSFC	Facilities Operations and Maintenance Support Services (FOMSS) II	$246.4M
MSFC	Consolidated Program Support Services (CPSS) Program Planning & Control (PP&C) II	$400.0M
MSFC	Next Generation Scalable Data Engineering, Operations, & Informatics Support for Open Science	$75.9M
NSSC	NASA Enterprise Logistics Support Services (NELSS) – Multiple Award BPAs	$1.4B (7 SB awardees out of 16)
NSSC	Contract Audit Support Services (CASS) – Multiple Award BPAs	$60.0M
KSC	Small Task Order Construction Contract	$50.1M – $100.0M

SBIR/STTR PROGRAM HIGHLIGHTS

In FY26, NASA received more than 1,800 submissions, and reported the following:

172 SBIR Phase I Awards
51 Appendix A
+ 121 Appendix B

98 SBIR Phase II Selections
announced in July 2026

INDUSTRY ENGAGEMENTS

32 Total Industry Engagements
NASA supported or participated in during FY26.

NASA SMALL BUSINESS EXCHANGE (SBX)



NASA has launched our updated app with a new name. The OSBP mobile app is now called the NASA Small Business Exchange (SBX) and it is designed to deliver the resources that industry will need when and where they need them.

Top 10 ANTICIPATED FY27 SMALL BUSINESS SET-ASIDE PROCUREMENT OPPORTUNITIES

PEOPLE
MISSIONS
OPPORTUNITIES
A STRONGER TOMORROW

1 KSC



NASA Communication Services II (NCS II)

- **$250M** Est. Contract Value
- **Q3 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** (To b-Aside (SBbad)

2



RPOC VI

- **To be determined** Est. Contract Value
- **Q3 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** (To be determined)

3



A-BOX

- **$2.1M – $5M** Est. Contract Value
- **Q3 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** (To be determined)

4



SPEAC III

- **To be determined** Est. Contract Value
- **Q3 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** (To be determined)

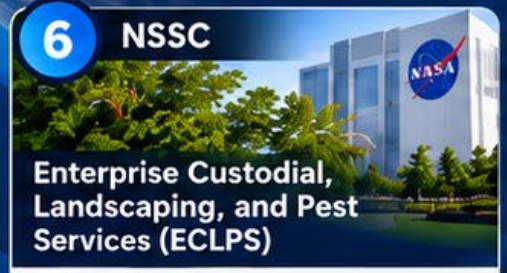
5 MSFC



Marshall Engineering Technicians and Trades Support (METTS) IV

- **$100M – $250M** Est. Contract Value
- **Q1 2028** Anticipated Solicitation Date
- **8(a) Competitive Acquisition (Responsive)**
- Marshall Space Flight Center (KSC)

6 NSSC



Enterprise Custodial, Landscaping, and Pest Services (ECLPS)

- **$435M** Est. Contract Value
- **October 2026** Anticipated Solicitation Date
- **Center Orders May Be Set Aside for Small Businesses**
- NASA Shared Service Center (NSSC)

7 NSSC



Contract Audit Support Services (CASS V3)

- **$60M** Est. Contract Value
- **May 2026** Anticipated Solicitation Date
- **Small Business Set-Aside (under GSA MAS)**
- NASA Shared Service Center (NSSC)

8 NSSC



Sign Language Interpreter (SLI) Services

- **To be determined** Est. Contract Value
- **To be determined** Anticipated Solicitation Date
- **Small Business Set-Aside**
- NASA Shared Service Center (NSSC)

9 NSSC



NASA Facilities and Real Estate Division Opportunity

- **To be determined** Est. Contract Value
- **To be determined** Anticipated Solicitation Date
- **Small Business Set-Aside** (To be determined)
- NASA Shared Service Center (NSSC)

10 KSC

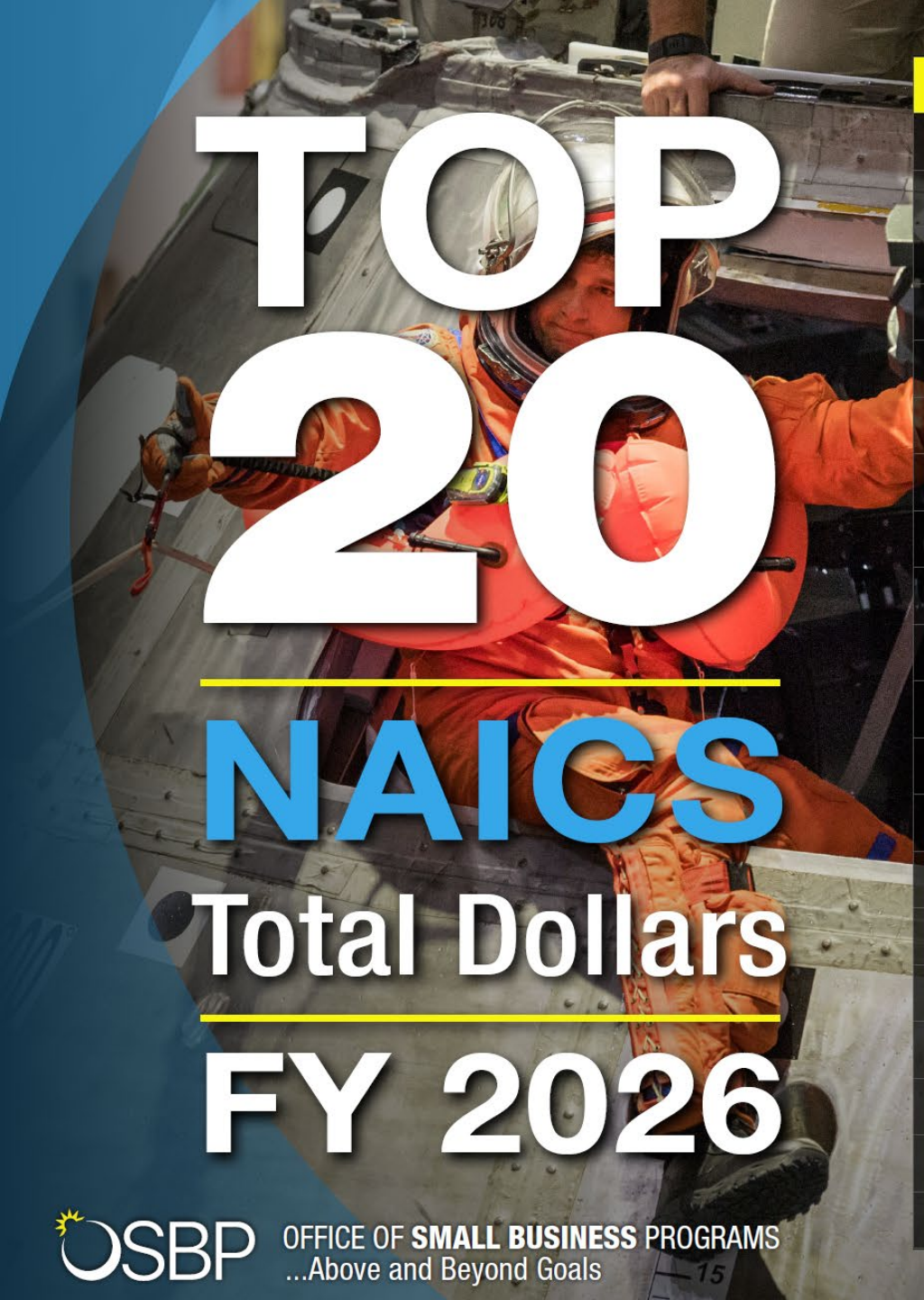


Operations, Research, and Broad Innovative Technology Services (ORBIT) *(Formerly MESC II)*

- **$50.1M – $100M** Est. Contract Value
- **Q2 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** (To be determined)
- Kennedy Space Center (KSC)

$ Estimated Contract Value | Anticipated Solicitation Date | Small Business Set-Aside Category | NASA Center / Buying Location

Note: Information is based on current acquisition planning and is subject to change. Not all opportunities are confirmed set-al easides at this time. Please refer to the individual Centers for the latest gnatest information.



TOP 20 NAICS Total Dollars FY 2026

	NAICS CODE	NAICS DESCRIPTION	DOLLARS OBLIGATED
1	541715	Research & Development in the Physical, Engineering, & Life Sciences	$9,325,400,000
2	336414	Guided Missile & Space Vehicle Manufacturing	$4,050,200,000
3	481212	Nonscheduled Chartered Freight Air Transportation	$1,399,900,000
4	541330	Engineering Services	$1,080,300,000
5	561210	Facilities Support Services	$983,900,000
6	336415	Guided Missile & Space Vehicle Propulsion Unit & Propulsion Unit Parts Mfg	$594,500,000
7	236210	Industrial Building Construction	$587,600,000
8	541512	Computer Systems Design Services	$497,400,000
9	541519	Other Computer Related Services	$450,600,000
10	236220	Commercial & Institutional Building Construction	$236,200,000
11	336419	Other Guided Missile & Space Vehicle Parts & Auxiliary Equipment Mfg	$186,500,000
12	517919	All Other Telecommunications	$164,000,000
13	325120	Industrial Gas Manufacturing	$143,100,000
14	541511	Custom Computer Programming Services	$125,000,000
15	541990	All Other Professional, Scientific, & Technical Services	$110,200,000
16	541620	Environmental Consulting Services	$99,400,000
17	541513	Computer Facilities Management Services	$99,200,000
18	237130	Power & Communication Line & Related Structures Construction	$95,900,000
19	561612	Security Guards & Patrol Services	$95,900,000
20	488190	Other Support Activities for Air Transportation	$95,800,000

OSBP OFFICE OF **SMALL BUSINESS** PROGRAMS
...Above and Beyond Goals

TOP 20 NASA OTHER THAN SMALL BUSINESSES FY 2026

	VENDOR NAME	DOLLARS OBLIGATED
1	California Institute of Technology	$2,224,800,000
2	The Boeing Company	$1,619,400,000
3	Amentum	$1,429,300,000
4	Northrop Grumman Systems Corporation	$1,361,100,000
5	Space Exploration Technologies Corporation	$1,340,600,000
6	Blue Origin	$1,313,800,000
7	Lockheed Martin Corporation	$1,298,400,000
8	KBR	$533,100,000
9	Johns Hopkins University	$497,400,000
10	Aerojet Rocketdyne	$467,700,000
11	Leidos	$377,400,000
12	Association of Universities for Research in Astronomy	$259,300,000
13	BAE Systems	$233,200,000
14	Peraton	$215,900,000
15	Bechtel National	$191,500,000
16	CACI	$178,800,000
17	Lanteris	$174,400,000
18	Hamilton Sundstrand Space Systems International	$140,500,000
19	Booz Allen Hamilton	$134,900,000
20	The Aerospace Corporation	$116,100,000

OSBP OFFICE OF **SMALL BUSINESS** PROGRAMS
...Above and Beyond Goals

TOP 20 SMALL BUSINESSES FY 2026

	VENDOR NAME	DOLLARS OBLIGATED
1	ASRC Federal	$216,100,000
2	Axiom Space	$215,200,000
3	Sierra Lobo	$213,200,000
4	Lunar Outpost	$188,500,000
5	Nova Space Solutions	$185,400,000
6	Firefly Aerospace	$173,700,000
7	Venturi Astrolab	$154,500,000
8	Analytical Mechanics Associates	$152,100,000
9	Healtheon	$129,600,000
10	Chenega Global Protection	$129,100,000
11	Troy Sierra JV	$112,000,000
12	Barrios Technology	$110,100,000
13	Intuitive Machines	$96,100,000
14	Columbus Technologies and Services	$95,000,000
15	Rothe ARES JV	$92,300,000
16	ADNET Systems	$77,200,000
17	RSi-QuantiTech JV	$76,500,000
18	Science Systems and Applications	$73,300,000
19	Yulista Solutions	$72,200,000
20	HX5	$71,800,000

OSBP OFFICE OF **SMALL BUSINESS** PROGRAMS
...Above and Beyond Goals



SECTION 03

03

FY27 DIRECTION

Expanding opportunities and advancing NASA’s missions.



FY27 OUTLOOK & OSBP PRIORITIES

Expanding access • Connecting suppliers • Strengthening mission readiness

01 STANDARDIZED INDUSTRY ENGAGEMENT

NASA OSBP SBX Mobile App

A consistent, mobile-friendly gateway to NASA small business information and engagement.

FEATURE HIGHLIGHTS

OSBP resources • Events & updates • Supplier engagement

02 PRIME PARTNERSHIP PATHWAYS

NASA Prime Contractor Web Pages

New webpages are being developed to help suppliers identify and connect with NASA prime contractors.

PLANNED CONTENT — TO CONFIRM

Prime profiles • Subcontracting pathways • Supplier contacts

FY27 STRATEGIC OUTCOMES

ACCESS

Increase access to mission-relevant acquisition opportunities

PARTNERSHIPS

Strengthen NASA–industry partnerships and supplier engagement

RESILIENCE

Develop resilient domestic capabilities for exploration, science & operations

RFO — Part 19: Small Business

What remains

Most of Part 19 is retained and remains aligned with SBA implementation of the Small Business Act (13 CFR).

Rule of Two

The “Rule of Two” is preserved, although it is not statutory.

Updated title

Part 19 is renamed “Small Business” (previously “Small Business Programs”).

SOCIOECONOMIC PROGRAMS

RFO makes consideration of socioeconomic programs discretionary rather than requiring them to be considered first.
WOSB, SDVOSB and HUBZone rules remain substantially the same.

8(a) PROGRAM REVISIONS

Automatic release when another socioeconomic program is used.
Contracting officers must consider an available competitive GWAC before a sole-source 8(a) award.

ACTION FOR VENDORS

Position your firm for success in an increasingly competitive environment.
Submit high-quality, fully responsive proposals.

Acquisition of Common Products & Services

OMB M-25-31 | Consolidating Federal Procurement Activities

Reduce duplication

The policy seeks greater efficiency and stronger governmentwide buying power through consolidated purchasing.

Governmentwide first

Agencies are directed to increase use of existing governmentwide contract vehicles, especially GSA vehicles, for common commercial products and services.

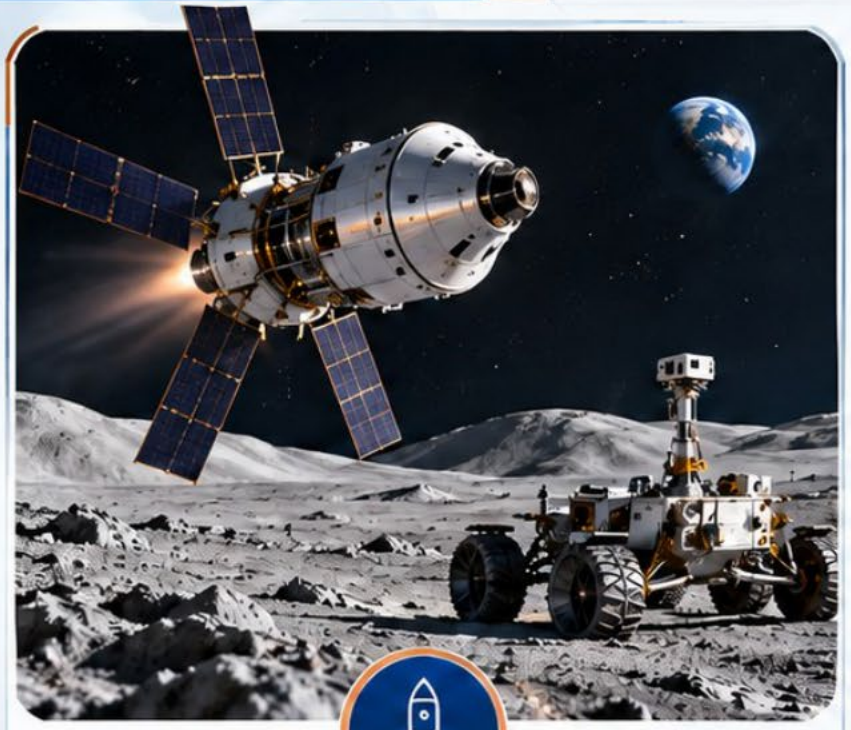
FAR Part 8

Agencies must consider governmentwide vehicles first and avoid new agency contracts when existing vehicles meet the requirement.

ACTION FOR VENDORS

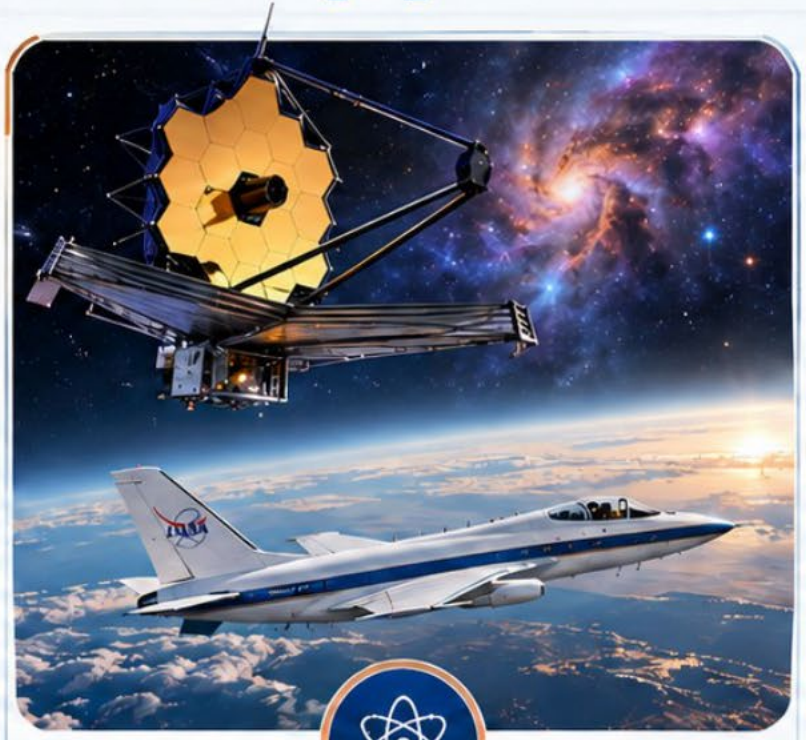
Explore GSA programs aligned to your capabilities (e.g., OASIS+ and VETS 2).
Pursue subcontracting to build capabilities and partnerships.

NASA's Supplier Market



Exploration and Space Systems

Spacecraft, propulsion, surface systems, mission operations, and supporting hardware.



Science and Aeronautics

Research, instruments, engineering, testing, and technology development.



Infrastructure and Services

Facilities support, construction, computing, telecommunications, and industrial supplies.

What NASA Prime Contractors Look For in Partners

Technical Capabilities & Innovation



- Engineering, manufacturing, scientific, and mission-critical support.
- Advanced technologies (e.g., additive manufacturing, precision machining, specialty materials).
- Innovative solutions for complex aerospace and defense challenges.

Quality & Compliance



- Robust quality management systems (e.g., AS9100, ISO 9001, CMMI).
- Compliance with ITAR, NIST, and other relevant standards.

Broadening the Industrial Base



- Engineering with small, disadvantaged, veteran-owned, HUBZone, and women-owned businesses.
- Commitment to expanding domestic sourcing and strengthening the supply chain.

Alignment with NASA Missions



- Support for lunar, planetary, and space exploration programs.
- Ability to deliver on schedule, cost, and quality requirements.

NASA Small Business Subcontracting Program

Connecting small businesses with NASA's prime contractors to help achieve our mission.

Explore Subcontracting Opportunities

Click on a prime contractor below to learn more about their small business programs, contact information, and current needs.

- SpaceX
- Lockheed Martin
- Boeing
- Northrop Grumman
- Jacobs
- BAE Systems
- Leidos
- KBR
- Blue Origin
- Amentum
- Maxar Technologies

Website Under Construction

Top 10 ANTICIPATED FY27 SMALL BUSINESS SET-ASIDE PROCUREMENT OPPORTUNITIES

PEOPLE
MISSIONS
OPPORTUNITIES
A STRONGER TOMORROW

1 JSC



Operations, Research, and Broad Innovative Technology Services (ORBIT) *(Formerly MESC II)*

- **$50.1M – $100M** Est. Contract Value
- **Q2 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** *(To be determined)*
- Johnson Space Center (JSC)

2 JSC



RPOC VI

- **To be determined** Est. Contract Value
- **Q3 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** *(To be determined)*
- Johnson Space Center (JSC)

3 JSC



A-BOX

- **$2.1M – $5M** Est. Contract Value
- **Q2 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** *(To be determined)*
- Johnson Space Center (JSC)

4 JSC



SPEAC III

- **To be determined** Est. Contract Value
- **Q3 2027** Anticipated Solicitation Date
- **Small Business Set-Aside** *(To be determined)*
- Johnson Space Center (JSC)

5 KSC



NASA Communication Services II (NCS II)

- **$250M** Est. Contract Value
- **Q3 2027** Anticipated Solicitation Date
- **Total Small Business Set-Aside (SBSA)**
- Kennedy Space Center (KSC)

6 MSFC



Marshall Engineering Technicians and Trades Support (METTS) IV

- **$100M – $250M** Est. Contract Value
- **Q1 2028** Anticipated Solicitation Date
- **8(a) Competitive Acquisition (Recompete)**
- Marshall Space Flight Center (MSFC)

7 NSSC



Enterprise Custodial, Landscaping, and Pest Services (ECLPS)

- **$435M** Est. Contract Value
- **October 2026** Anticipated Solicitation Date
- **Center Orders May Be Set Aside for Small Businesses**
- NASA Shared Service Center (NSSC)

8 NSSC



Contract Audit Support Services (CASS V3)

- **$60M** Est. Contract Value
- **May 2026** Anticipated Solicitation Date
- **Small Business Set-Aside (under GSA MAS)**
- NASA Shared Service Center (NSSC)

9 NSSC



Sign Language Interpreter (SLI) Services

- **To be determined** Est. Contract Value
- **To be determined** Anticipated Solicitation Date
- **Small Business Set-Aside**
- NASA Shared Service Center (NSSC)

10 NSSC



NASA Facilities and Real Estate Division Opportunity

- **To be determined** Est. Contract Value
- **To be determined** Anticipated Solicitation Date
- **Small Business Set-Aside (To be determined)**
- NASA Shared Service Center (NSSC)

Estimated Contract Value | Anticipated Solicitation Date | Small Business Set-Aside Category | NASA Center / Buying Location

Note: Information is based on current acquisition planning and is subject to change. Not all opportunities are confirmed small business set-asides. Please refer to the individual Centers for the most current information.

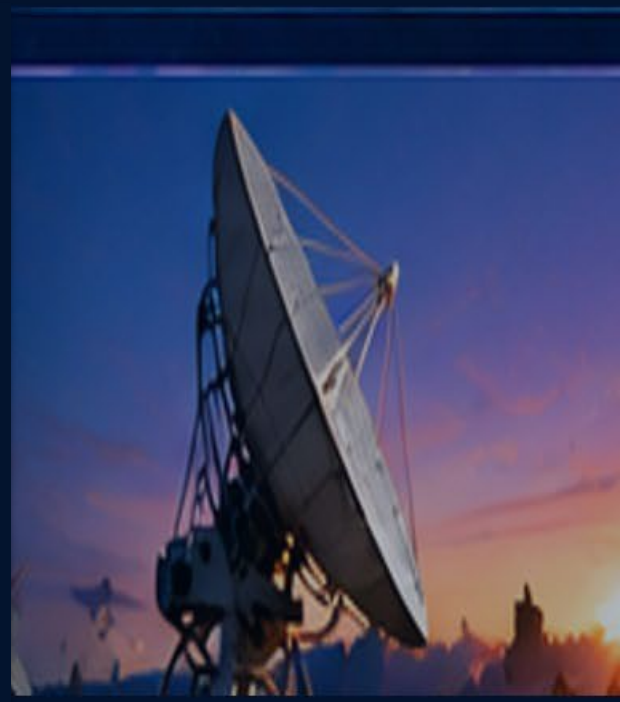


SECTION 04

04

WHAT'S NEXT

Contracting opportunities, supplier development, and engagement.



NASA OFFICE OF SMALL BUSINESS PROGRAMS
SUPPLIER DEVELOPMENT PROGRAM



Building Resiliency for America's Space Industrial Base

✅ Expand and Strengthen the Space Industrial Base.
✅ Increase Marketplace Competition & Commercialization and Build Domestic Capability & Capacity.
✅ Create Clear Pathways for Small Business and Other Socio-Economic Entity Entrants.
✅ Reduce reliance on foreign critical space supply chains.

NASA-SBA SBIC MoA

- Leverage SBA Small Business Investment Company (SBIC) framework private capital through government-backed debentures
- Priority access to NASA-aligned investment opportunities
- 60% minimum commitment to NASA focus areas of critical technologies and space hardware
- Technical briefings and vetted matchmaking

Mentor-Protégé Program (MPP)

- NASA's Mentor-Protégé Program* is designed to provide enhanced technical capability assistance & development for small business concerns
- Targeted Priority Focus Areas (i.e. Nuclear Power & Propulsion)
- NASA Prime Contractors receive 10X Subcontracting Credit Incentive

* 15 U.S.C. 657r

HBCU Innovation & Venture Engine (H.I.V.E.)

- Focused effort to improve HBCU competitiveness & contracting readiness in R&D
- Increased HBCU entity participation in NASA Small Business Technology Transfer Program (STTR)
- Pathway for cutting-edge research from the lab to commercialization in the space industry
- Competitive entry point into NASA prime and subcontract* opportunities

* 51 U.S.C. 30304 (Pub. L. 111-314)

OSBP Supplier Development Program Continuum Framework

1 Capital
2 Capability
3 Capacity
4 Contracting
5 Commercialization

"Above and Beyond Goals": Expanding and Strengthening the Space Industrial Base through Vendor Growth and Supplier Maturity

NASA | OSBP
OFFICE OF SMALL BUSINESS PROGRAMS

COMING SOON!

NASA OSBP | SBX | PHASE II

LAUNCHING OCTOBER 31, 2026



EXPLORE WHAT'S NEW

01 User-Friendly NASA Acquisition Forecast

02 Enhanced Market Intelligence Tool

03 NEW Welcome Video

04 About OSBP Insights

05 Direct Access to NASA TechPort

06 Shortfalls & Funding Opportunities

07 NEW "Presentations" Tab in the LIFT 2026 Event Guide

08 Bug Fixes and Technical Enhancements

YOUR CONNECTION TO NASA SMALL BUSINESS OPPORTUNITIES

Download. Connect. Grow.

Download on the App Store

GET IT ON Google Play


National Aeronautics and Space Administration
SAVE THE DATE!
NASA OSBP
ENGAGEMENT 2027
In-person Event
L.I.F.T.
Tuesday, September 14, 2027
Von Braun Center, Huntsville, AL
Leveraging Industry and Supply Chains for Future Technology
www.nasa.gov
Check the OSBP web site for updates. www.nasa.gov/osbp/lift-2027
OSBP
OFFICE OF SMALL BUSINESS PROGRAMS
...Above and Beyond Goals



SECTION 05

05

CONNECT WITH US

Resources and tools to help your business succeed with NASA.



OSBP OUTREACH EVENTS

CONNECT | COLLABORATE | CREATE OPPORTUNITIES

ENGAGING BUSINESSES.
STRENGTHENING PARTNERSHIPS.
ADVANCING NASA'S MISSION.



National Veterans Small Business Engagement

December 7 - 11, 2026

Cleveland, Ohio



National Contracting Association Conference

February 1 - 3, 2027

New Orleans, LA



VETS Conference

May 18 – 21, 2027

New Orleans, LA



NASA OSBP LIFT

September 10 - 15, 2027
9:00 AM – 4:00 PM

Huntsville, AL

OSBP LEARNING SERIES

NASA OSBP Learning Series

February 16, 2027

Virtual

NASA OSBP Learning Series

April 20, 2027

Virtual

NASA OSBP Learning Series

June 22, 2027

Virtual

NASA OSBP Learning Series

August 17, 2027

Virtual

More Events Coming Soon!

Check the **OSBP Website** and **SBX App** for updates.



STAY CONNECTED WITH NASA OSBP

SUBSCRIBE TO OUR MAILING LIST



BE THE FIRST TO KNOW

Receive updates on NASA small business opportunities, upcoming events, learning sessions, and OSBP resources.

SCAN THE QR CODE TO SUBSCRIBE

Connect • Engage • Explore Opportunities

LET'S CONNECT

LET'S PARTNER

ENGAGE WITH US ON OUR SOCIALS

CONNECT. ENGAGE. GROW.



Stay engaged with NASA OSBP. Follow us for updates on opportunities, events, success stories, and insights from across the Agency.

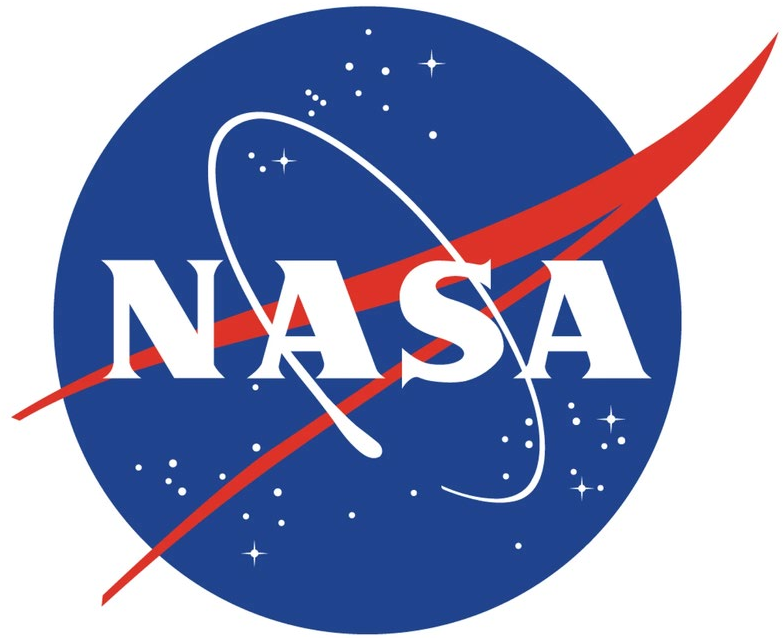
LinkedIn Account

Follow NASA Office of Small Business Programs on LinkedIn for opportunities, events, and key resources.



Contact Information

- **Headquarters:** smallbusiness@nasa.gov
- **Research Centers:** hq-rc-smallbusiness@mail.nasa.gov
- **GSFC:** gsfc-smallbusiness@mail.nasa.gov
- **JSC:** jsc-smallbusiness@mail.nasa.gov
- **KSC:** ksc-smallbusiness@mail.nasa.gov
- **MSFC:** msfc-smallbusiness@mail.nasa.gov
- **ITPO/SSC/NSSC:** nssc-smallbusiness@mail.nasa.gov


NASA

NASA SBIR/STTR Overview and Update



Mr. Jason L. Kessler

Portfolio Manager

Small Business Innovation Research
Small Business Tech Transfer
Programs

National Aeronautics and Space Administration













NASA SBIR/STTR Overview – OSBP Annual Town Hall
Jason L Kessler

28 October 2026

NASA SBIR/STTR Program

sbir.nasa.gov

MISSION

Empowering all small business communities to imagine, build, and utilize revolutionary technologies to drive NASA and the national economy to reach new heights

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VISION

A world where any entrepreneur can benefit humanity

Who can join?

- The SBIR/STTR program's **focus is on R&D**, funding ideas that have the potential to solve some of NASA and the nation's most pressing challenges
- You **must be a Small Business Concern (SBC)** with 500 employees or less and legally established in the U.S. (visit sbir.gov for the full criteria)
- **For STTR**, the partnering research institution must be in the U.S. and be a nonprofit college or university, domestic nonprofit research organization, or a federally funded R&D Center (FFRDC)
- **If NASA is not the right fit**, there are 10 other government agencies that have SBIR/STTR programs that you may want to explore: sbir.gov/agencies-landing

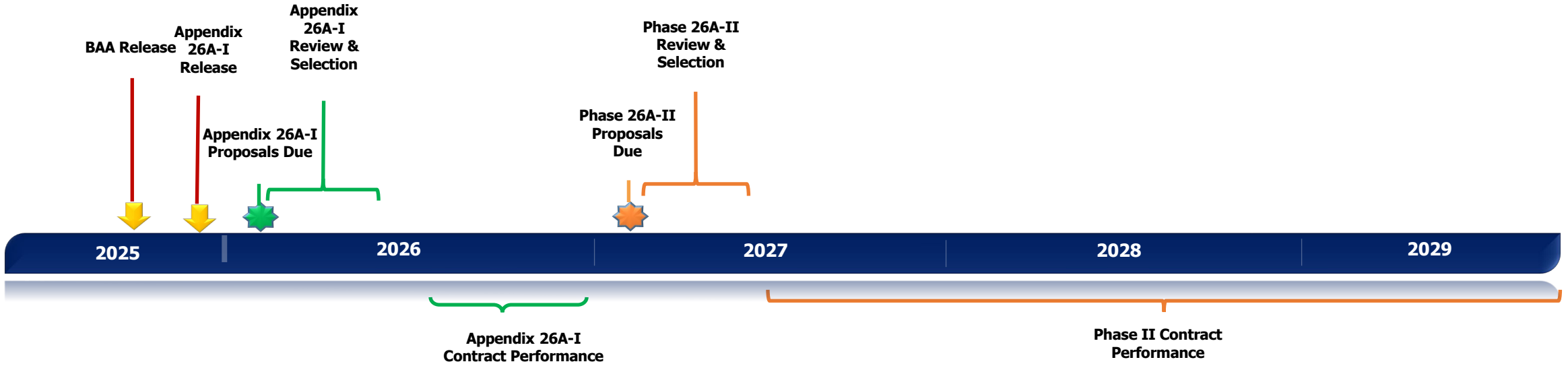
Approximately 80% of the small businesses we fund have less than 50 employees

What do we provide small businesses?

- **Early-stage funding** for research & development (R&D)
- **Up to $1 million** during your first three years, plus up to $3 million or more through Post Phase II opportunities
- We **take zero equity**, and you keep your intellectual property
- The **experience** of working with NASA experts on your technology
- The **opportunity** to join us on one of our many ambitious missions
- A **network** of diverse entrepreneurs and innovators
- A door into potential work with **NASA programs and other government agencies**
- A way to hone your **business skills** to complement your technical skills
- A way to **de-risk your technology** as you work to mature it
- A **reputation** that comes with working with an agency known for expanding the physical and mental boundaries of humanity

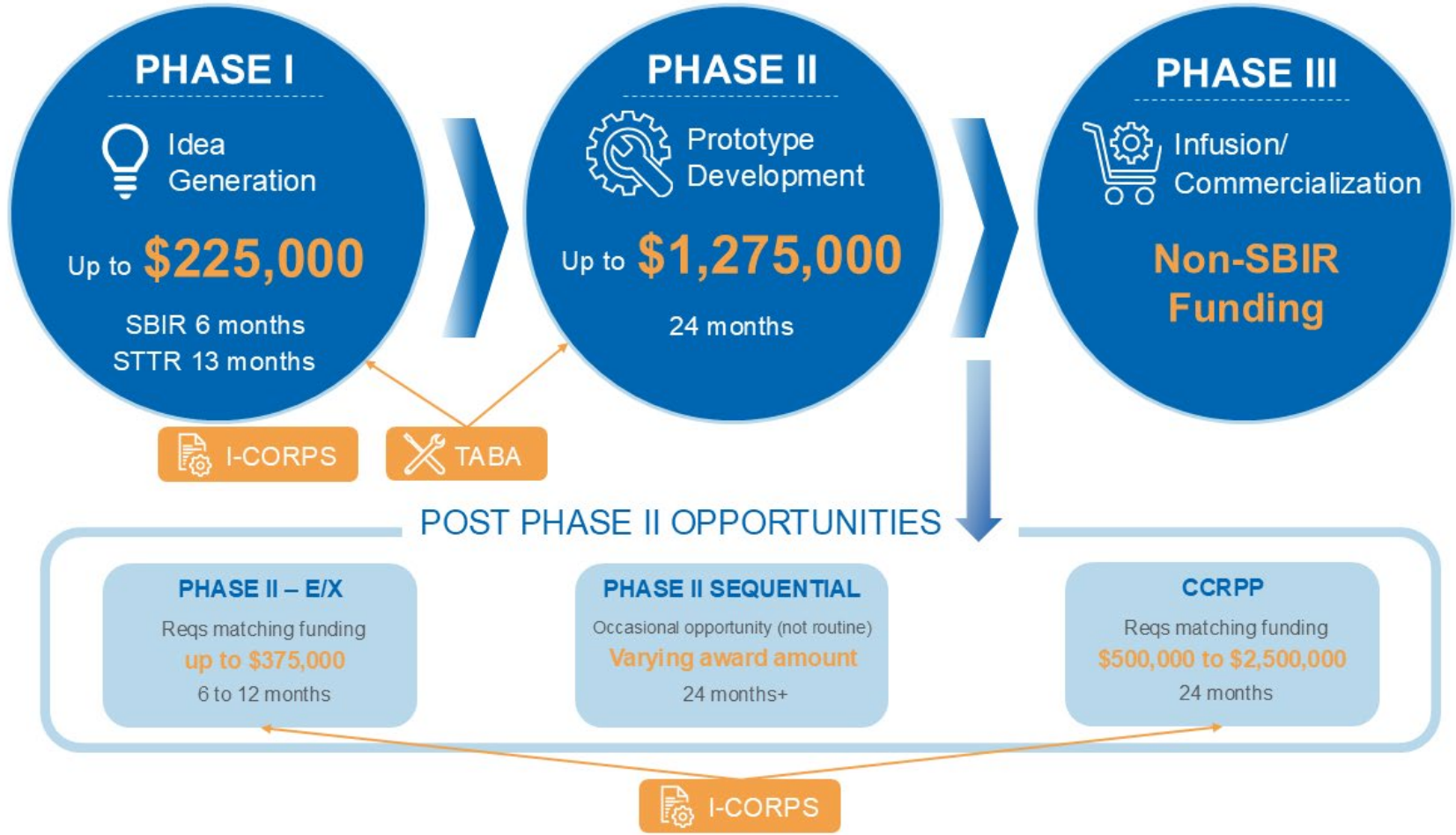
SBIR Technology Development Timeline

This is a nearly 3.5-year process from Solicitation Release to the end of an SBIR Phase II contract.



What exactly do you get?

Up to $1.5 million for Phase I and II and $3 million or more for Post Phase II opportunities!



What's New: Transitioning to BAA

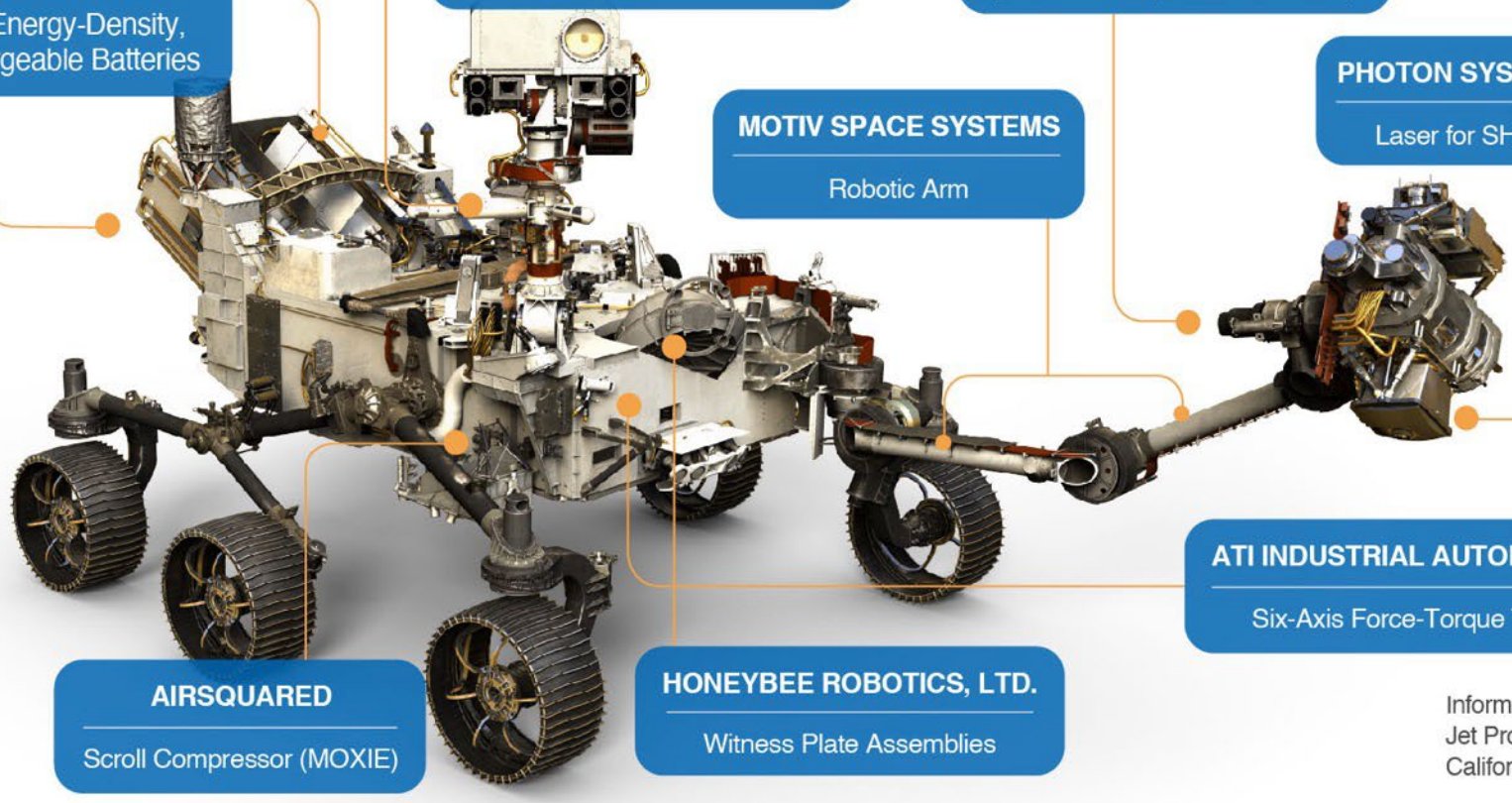
- **Move to a BAA:** Beginning in 2026, NASA is utilizing a Broad Agency Announcement (BAA), which empowers us to solicit technology development over multiple appendices throughout the year.
  - Check the **Program Year 2026 Information Hub** on our website (www.nasa.gov/sbir_sttr) for additional information.
    - On October 21 we hosted a "Dissecting the BAA Webinar".
      - Go watch the recording!
    - We released three Appendices in April and plan to spread the release of Appendices in FY 2027 across the year
    - If you don't see an applicable subtopic in one Appendix, check back for later appendices!

Definition and Benefits of the BAA

- **What is a Broad Agency Announcement (BAA)?**
  - A BAA is a **funding mechanism** used to procure basic and applied research.
  - Agencies use the BAA to fulfill requirements for scientific study and experimentation to advance the state-of-the-art or increase knowledge or understanding, rather than focusing on a specific system or hardware solution
- **Why is the NASA SBIR/STTR program moving to a BAA?**
  - Opens up a world of opportunity for our community of innovators and for the agency
  - Allows the NASA SBIR/STTR program to be more flexible and responsive
  - Through **phased appendix releases**, we can solicit proposals for both known and emergent technology needs in a way that can better adapt to changes in mission priorities and developments in the commercial marketplace
  - Additionally, the phased release schedule creates more opportunities for small businesses to propose and **participate throughout the year**

Infusion into NASA's missions

SBIR TECH ON-BOARD MARS 2020
PERSEVERANCE ROVER



YARDNEY (EAGLE PICHER)
High-Rate, High-Energy-Density, Lithium-ion Rechargeable Batteries

HONEYBEE ROBOTICS, LTD.
Dust Mitigation Tool

ENGI-MAT
Space suit materials (calibration target of SHERLOC)

PHOTON SYSTEMS, INC.
Laser for SHERLOC

MOTIV SPACE SYSTEMS
Robotic Arm

ATI INDUSTRIAL AUTOMATION, INC.
Six-Axis Force-Torque Transducer

AIRSQUARED
Scroll Compressor (MOXIE)

HONEYBEE ROBOTICS, LTD.
Witness Plate Assemblies

sbir.nasa.gov

Information provided by:
Jet Propulsion Laboratory
California Institute of Technology

What is Phase III?

Phase III is the **commercialization** of innovative technologies, products, and services resulting from either a Phase I or Phase II contract.

- Further development of technologies for **transition**
  - NASA programs
  - Other Government agencies
  - Private sector
- Funded from sources other than the SBIR and STTR programs
- May be awarded without further competition
- May receive multiple Phase IIIs for the same technology



Photo credit: TRACLabs

TRACLabs PRIDE
Procedure-writing software Phase III with oil industry

Aurora Flight Sciences Corp. Universal Bus Charger
Phase III through NASA recharges batteries on space station

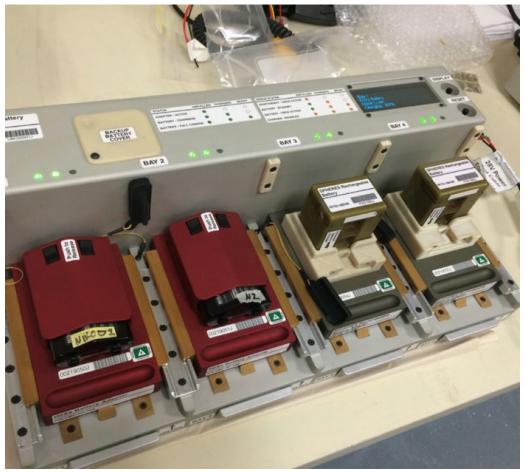


Photo credit: Aurora Flight Sciences Corporation

Where do you start?

- Sign up to receive our **emails**: nasa.gov/sbir_sttr/program-contact/
- Monitor for SBIR/STTR and other NASA STMD **solicitations**:
  - nasa.gov/stmd-solicitations-and-opportunities/
  - Official SBIR/STTR solicitation postings are on sam.gov
- Find **local assistance** in your state through the SBA's website sbir.gov/local-assistance
- Explore another path for working with NASA through **Office of Small Business Programs** (OSBP); ideal for small businesses without an R&D focus nasa.gov/osbp

Center Points of Contacts

Center	Name	Email	Phone
AFRC	Gary Laier Gray Creech	gary.e.laier@nasa.gov gray.creech-1@nasa.gov	(661) 276 - 2648 (661) 276 - 2662
ARC	Rich Pisarski	ryszard.l.pisarski@nasa.gov	(650) 269 - 2362
GRC	Brandon White	brandon.l.white@nasa.gov	(216) 433 - 8314
GSFC	Quenton Bonds	quenton.bonds@nasa.gov	(301) 286 - 7083
JPL	Vandi Verma	vandana.verma@jpl.nasa.gov	
JSC	Shobhana Gupta	shobhana.gupta@nasa.gov	
KSC	Michael (Mike) Vinje	michael.e.vinje@nasa.gov	(321) 861 - 3874
LaRC	Eddie Adcock	edward.e.adcock@nasa.gov	
MSFC	Dave Truitt	david.c.truitt@nasa.gov	
SSC	Armando Delgado	armando.delgado@nasa.gov	(228) 274 - 5207

Questions?

Visit our website:
www.sbir.nasa.gov

Jason L Kessler
jason.l.kessler@nasa.gov



Questions & Answers



Mr. Charles T. Williams

Program Manager

Office of Small Business of Programs (OSBP)

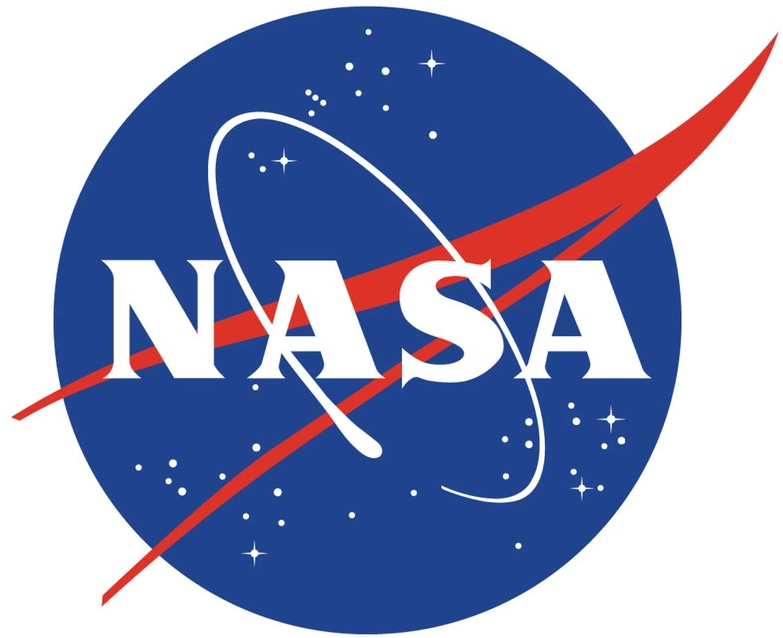
Closing Remarks



Mr. Charles T. Williams

Program Manager

Office of Small Business of Programs (OSBP)


NASA