National Aeronautics and Space Administration

NASA Langley Research Center (LaRC)

SMALL BUSINESS MARKETING GUIDE

January 2025

Office of Small Business (OSBP) Vision

Improvement, Intensification and Sustainment of all small business concerns within NASA supply chains.

OSBP Mission

Promote and integrate small businesses into the industrial base of contractors and subcontractors that support the future of space exploration, scientific discovery, and aeronautics research.

Introduction to LaRC Small Business Marketing Guide

The NASA Langley Research Center (LaRC) Small Business Marketing Guide serves as a comprehensive resource designed to acquaint small businesses with the LaRC marketplace and provide valuable insights for those seeking procurement opportunities. This guide is packed with essential marketing information to help businesses navigate the LaRC marketplace effectively, including details on NASA small business initiatives, prime contractor contacts, technical advisors, procurement tools, and more. It's your go-to source for accessing everything you need to know about marketing your products and services to LaRC and its prime contractors. For personalized assistance on leveraging this guide for your marketing endeavors, reach out to the LaRC Small Business Specialist at larc-smallbusiness@mail.nasa.gov today.

1.0 LaRC AT A GLANCE

NASA Langley Research Center (LaRC), located in Hampton, Virginia, USA, near the Chesapeake Bay and adjacent to Langley Air Force Base, stands as the oldest of NASA's field centers. Its rich history begins with aviation, as it was founded in 1917 as the first field laboratory of the National Advisory Committee for Aeronautics (NACA), NASA's predecessor. During those early years, LaRC engineers pushed the boundaries of flight, solidifying America's position as a global aviation leader. Notably, the Mercury 7—the original NASA astronauts—trained here, and Katherine Johnson's mathematical prowess contributed to the success of early space missions.

Today, LaRC remains a hub of innovation. Spread across 190 buildings and 764 acres, it houses labs, workshops, wind tunnels, clean rooms, flight simulators, and testing facilities. The center's success hinges on its dedicated workforce: approximately **3,500 engineers, scientists, technicians, and support staff** collaborate to drive research excellence and improve lives. LaRC's contributions extend to NASA's missions, with a focus on **Science, Aeronautics, Space Exploration,** and **STEM Engagement**.

Science: Langley scientists, in collaboration with their partners, delve into Earth's atmosphere, studying how our planet absorbs and reflects sunlight—a process that shapes weather and climate. From ground-based observations to satellite missions, Langley researchers keep a vigilant eye on Earth's vital signs. Whether soaring through clouds over the Atlantic Ocean or hurtling through space in low Earth orbit, NASA technology enhances our understanding of the world. At Langley, these dedicated researchers connect the dots, revealing the intricate workings of Earth's atmospheric and energy systems and their impact on weather and climate.

Aeronautics: Langley researchers play a pivotal role in ushering in an exciting new era of aviation—faster, safer, more sustainable, and more accessible. They innovate by developing and testing ideas for novel vehicles and systems, while

also seeking ways to enhance existing ones. Through their work, NASA contributes to greener aviation and opens pathways for a fresh era of flight, complete with new vehicles, markets, and possibilities.

Space Exploration: In preparation for NASA's ambitious missions to the Moon and beyond, Langley's researchers are dedicated to finding and testing solutions that enhance human exploration. Our engineers and technicians are at the forefront, developing and testing the essential technological components for deep space missions. Their groundbreaking work paves the way for successful human exploration of our solar system. Langley's contributions to NASA's space missions are extensive and diverse, spanning from leading expertise in crucial flight phases like Entry, Descent, and Landing, to conceptualizing future missions, and pioneering the development of cutting-edge sensors to ensure the safe landing of astronauts on other worlds.

STEM Engagement: At Langley, we are committed to expanding the horizons of youth through STEM engagement. We achieve this by sharing our discoveries, supporting teachers, and offering students firsthand experiences of our center's work. Passion for science, flight, and exploration permeates every level of Langley, from the director's office to the fabrication shop floor. Our STEM Engagement team continuously seeks innovative ways to connect with young people from all walks of life, with a special focus on those in underserved communities. At Langley, the enthusiasm for STEM is boundless, and we encourage everyone to work hard and dream big.

To learn more about NASA Langley Research Center and its mission, please go to https://www.nasa.gov/langley/.

2.0 SMALL BUSINESS PROGRAM CONTACTS

2.1 NASA Office of Small Business Programs (https://www.nasa.gov/osbp)

Telephone: (202) 358-2088; https://www.nasa.gov/osbp/

Contact	Title
Dwight Deneal	Assistant Administrator
Robert Medina	Deputy Assistant Administrator
Charles Williams	Program Manager
E. Ann Haase	Program Manager
Vacant	Program Manager
Truphelia Parker	Program Specialist
Naeemah Lee	Program Specialist
Briana Goins	Program Specialist

2.2 Center Small Business Specialists (https://www.nasa.gov/osbp/center-locations)

NASA CENTER	CONTACT	PHONE	E-MAIL ADDRESS
Ames Research Center (ARC)	Christine Munroe	650-604-4695	arc-smallbusiness@mail.nasa.gov
Armstrong Flight Research Center (AFRC)	Christine Munroe	650-604-4695	arc-smallbusiness@mail.nasa.gov
Glenn Research Center (GRC)	Eunice Adams-Sipp	216-433-6644	grc-smallbusiness@mail.nasa.gov
Goddard Space Flight Center (GSFC) and HQ Acquisition Branch	Kandice Chappell Djaataa Onanuga	301-286-8136 301-286-9083	gsfc-smallbusiness@mail.nasa.gov
IT Procurement Office (ITPO)	Robert Betts	757-864-6074	Hq-itpo-smallbusiness@mail.nasa.gov
Jet Propulsion Laboratory (JPL)	Dr. Charles Bray Matthew Christian Anmari Pagtalunan	818-354-5620 626-372-6295 626-720-7736	smallbusiness.programsoffice@jpl.nasa.gov
JPL NASA Management and Oversight	Lynn Torres	818-354-1685	Lynn.m.torres@nasa.gov
Johnson Space Center (JSC)	Robert Watts Monica Craft Tumarrow Romain	281-244-5811 281-483-4134 281-483-2824	jsc-smallbusiness@mail.nasa.gov
Kennedy Space Center (KSC)	Natalie Colvin Tamara Sims	321-867-4773	ksc-smallbusiness@mail.nasa.gov
Langley Research Center (LaRC)	Robert Betts	757-864-6074	larc-smallbusiness@mail.nasa.gov
Marshall Space Flight Center (MSFC)	David Brock Danielle Barnes Cheryl Webb (Contractor) Heather Dilworth-Schrimsher (Contractor)	256-544-0267 256-544-1134 256-544-6263	msfc-smallbusiness@mail.nasa.gov

NASA Shared Services Center (NSSC)	Troy Miller	228-813-6558	nssc-smallbusiness@mail.nasa.gov
Stennis Space Center (SSC)	Kay Doane	228-668-1720	ssc.smallbusiness@mail.nasa.gov

2.3 LaRC Small Business Program Contacts

CONTACT	TITLE	PHONE	E-MAIL ADDRESS
Robert Betts	Small Business Specialist	757-864-6074	larc-smallbusiness@mail.nasa.gov
Lena Little	Small Business Technical Advisor (SBTA)	757-864-9464	Lena.little@nasa.gov
	Small Business Technical Coordinators (SBTC)		
John Ryan	Research Directorate (RD)	757-864-7469	John.j.ryan@nasa.gov
Karen Gibson	Engineering Directorate (ED)	757-864-7116	karen.b.gibson@nasa.gov
Lena Little	Strategic Partnerships Office (SPO)	757-864-9464	Lena.little@nasa.gov
Dr. Mohan Shankar	Science Directorate (SD)	757-864-1614	mohan.shankar-1@nasa.gov
Stephen Van Gundy	Center Operations Directorate (COD)	757-864-9630	Stephen.a.vangundy@nasa.gov
Steven Powell	Small Business Administration (SBA) Procurement Center Representative (PCR)	202-805-8690	steven.powell@sba.gov

2.4 LaRC Strategic Partnerships Office

Contact	Title	Phone	E-Mail
Rosemary Baize	Director, Strategic Partnerships Office	757-864-3000	Rosemary.r.baize@nasa.gov
Jennifer Viudez	Center Agreements Manager	757-864-5627	jennifer.m.hubble@nasa.gov
Lena Little	Regional Partnerships Lead	757-968-6229	lena.little@nasa.gov
Kimberly Middleton	Technology Transfer Officer	757-864-1664	kimberly.j.middleton@nasa.gov
Katrina Young	T2X/T2U Program Lead	757-751-2814	katrina.l.young@nasa.gov
Eileen Nelson	SBIR and Center Technology Transfer Lead	757-297-0885	eileen.s.nelson@nasa.gov

2.5 Other Small Business Assistance

Contact	Title	Phone	E-Mail
Cecelia Cotton	Virginia APEX Accelerator, Lead Procurement Counselor, Hampton	757-570-5052	Ccotton3@gmu.edu

Joseph Moore	Virginia APEX Accelerator, Procurement Counselor, Hampton	757-585-0672	jmooret@gmu.edu
Angela Barber	Virginia Dept of Small Business and Supplier Diversity, Business Services Manager	804-786-6585	sbsd@sbsd.virginia.gov
Jolie Spiers	Virginia Small Business Development Center (SBDC), Hampton Roads	757-664-2595	jspiers@hrchamber.com
	Veterans Business Outreach Center	757-683-5505	vboc@odu.edu
	Women's Business Center	757-683-7150	wbcinfo@odu.edu

3.0 LaRC PRIME CONTRACTORS

The LaRC Prime Contractor List is a valuable marketing resource for businesses seeking subcontracting opportunities with LaRC's major small and large business prime contractors. These contractors, listed on the LaRC Prime Contractor List, provide services for LaRC programs and projects. Leveraging the contacts available at each prime contractor location will significantly improve a business's ability to market itself for subcontracting opportunities at LaRC.

Advanced Technologies Inc
Contact:
Robin McFerrin RMcFerrin@ati-research.com 757-873-3017
Contract:
80LARC23DA005: Reliance Consolidated Models (RECOM) VI

AHMIC Aerospace, LLC
Contact :
Ryan Meritt ryan@ahmicaero.com 937-272-5880
Contracts:
80LARC24DA001: Force Measurements Support Services (FMSS) III

Airborne Systems North America of CA, Inc.
Contact :
Amanda Morres amanda.morres@airborne-sys.com 657-859-3044
Contracts:
80LARC22DA003: Inflatable Aerodynamic Decelerator (IAD)

Analytical Mechanics Associates (AMA)
Contact :
Dr. Chris Fannin christopher.a.fannin@nasa.gov 757-864-5332
Contracts:
80LARC23DA003: Research, Science, and Engineering Services (RSES)

Anasphere, Inc.
Contact :
John Bognar jbognar@anasphere.com

Contracts:
80LARC22DA009: Inflatable Aerodynamic Decelerator (IAD)

Brevard Achievement Center, Inc.
Contact :
Rich Hurtado rhurtado@bacemploy.com 321-632-8610 ext. 224
Contracts:
80GRC023DA009: LaRC Custodial Support Services

CALSPAN Systems Corporation
Contact:
Pam McPherson pamela.mcpherson@calspan.com 757-873-5298
Contract:
80LARC24DA002: Force Measurements Support Services (FMSS) III

CFD Research Corporation
Contact :
Tracy Lee tracy.lee@cfd-research.com 256-361-0817
Contracts:
80LARC22DA004: Inflatable Aerodynamic Decelerator (IAD)

Chenega Global Protection LLC
Contact:
Stephanie Becker-Peak stephanie.becker-peak@chenega.com 703- 935-8636
Contract:
80GSFC23FA004: Protective Baseline Services

Cornell Technical Services LLC
Contact :
Roberta Keeter rkeeter@cts-llc.com 757-320-0218
Contract:
80LARC20D0006: Evaluations, Assessments, Studies, Services, & Support (EASSS) 3

Damuth Services Inc
Contact :
Bill Mitchell bill.mitchell@damuth.com 757-558-0200
Contract:
80LARC22DA002: Heating, Ventilation, and Air Conditioning (HVAC) Maintenance
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Eagle Aviation Technologies LLC
Contact:
Bruce Bailey bbailey@eagleaviationtech.com 757-262-0445
Contract:
80LARC23DA006: Reliance Consolidated Models (RECOM) VI

General Electric Company
Contact:
Bethani Clever Bethani.clever@ge.com 513-498-0340
Contract:
80LARC21D0002: Hypersonic Technology Development (HTD)

Genex Systems
Contact:
Shannon Foxx Day shannon.m.foxxday@nasa.gov 757-864-1895
Contract:
80LARC21F0001: Geospatial Support Services (GSS) 2

Herndon Solutions Group (HSG)
Contacts:
Tonya Kiefer tonya.r.kiefer@nasa.gov 757-864-8757
Contract:
80LARC22F0046: Environmental Support Services

Jackson Bond Enterprises LLC
Contact:
Justin Bond justin.bond@jacksonbondllc.com 603-833-0805
Contract:
80LARC22DA005 & 80LARC22DA008: Inflatable Aerodynamic Decelerator (IAD)

Jacobs Technology Inc.
Contact:
Phillip Edwards phillip.m.edwards@nasa.gov 757-864-1372
Dorian Derse dorian.l.derse@nasa.gov 757-224-7893
Contract:
NNL13AA14C: Center Maintenance, Operations, and Engineering (CMOE) I
80LARC24DA009: Center Maintenance, Operations, and Engineering (CMOE) II

Johnson Venture Management Solution
Contact:
Dante Love dlove@jvmsolutions.net 210-504-4707
Contract:
80LARC20P0022: Occupational Health Support Services

Metis Flight Research Associates
Contact:
Fred Miandoab farid.h.miandoab@nasa.gov 757-864-9188
Contract:
80LARC21F0130: Simulation and Aircraft Services

Miller Scientific, Inc dba Heetshield
Contact :
Steve Miller steve.miller@heetshield.com
Contracts:
80LARC22DA007: Inflatable Aerodynamic Decelerator (IAD)

Mission Technology
Contact:
Carter Ficklen carter.b.ficklen@nasa.gov 757-864-3205
Contract:
80LARC20D0005: Facility Assurance, Inspection, Monitoring, and Occupational Safety (FAIMOS) II

Modern Machine & Tool Company
Contact:
Rex Gay rgay@mmtool.com 757-873-8223
Contract:
80LARC24DA003: Force Measurements Support Services (FMSS) III

PBG FedSync JV LLC
Contact:
Joan Rincon jrincon@pmo.fedsync.net 202-524-0370
Contract:
80LARC24DA004: Glenn-Langley Administrative Support Services (GLASS)

Ryzing Technologies
Contact :
Ryan Gundling Ryan.gundling@ryzingtech.com
Contracts:
80LARC22DA006: Inflatable Aerodynamic Decelerator (IAD)

Science & Technology Corporation (STC)
Contact:
Elyse Webb webb@stcnet.com 757-766-5819
Contract:
80LARC20D0004: Mechanical and Composites Hardware Fabrication Support Services (MCHFSS)

Seventh Sense Consulting
Contact:
Kevin Nash nashk@seventhsenseconsulting.com 315-664-0755
Contract:
80NSSC24AA016: Agency Wide Acquisition Support Services (AWASS)

The Aerospace Corporation
Contact:
Judy Link judy.a.link@aero.org 703-300-4723
Contract:
80GSFC19D0011: NASA-wide Specialized Engineering, Evaluation, and Test Services (NSEETS)

University of Colorado
Contact:
Dave Korman dave.korman@cu.edu 303-764-3434
Contract:
80LARC18C0001: Climate Absolute Radiance and Refractivity Observatory (CLARREO)
80LARC20D0006: Libera

Yulista Solutions LLC
Contact:
Matthew Scott matthew.scott@yulista.com 256-319-4613
Contract:
80LARC23FA017: CompreHensive Aircraft Readiness, Lifecycle, Engineering, and Support (CHARLES)

4.0 LaRC REPETITIVE REQUIREMENTS

4.1 Introduction

The LaRC Repetitive Requirements List compiles recurring LaRC services. This information is invaluable for businesses interested in monitoring upcoming acquisitions and seeking procurement opportunities at LaRC. The list organizes requirements chronologically by the period of performance (POP) expiration date.

4.2 LaRC Prime Contract Portfolio

NAICS codes listed for each requirement were used in past competitions and may vary in future competitions. Additionally, competitions may change based on outcomes of market research.

Ultimate Contract End Date	Incumbent	Contract Number	NAICS Code	Pot. Value	Previous Comp.
Center Maintenance, Operations, and Engineering (CMOE) – Provide maintenance, operations, and engineering support for NASA Langley Research Center's institutional and highly technical research facilities.					
01/31/25	Jacobs Technology Inc.	NNL13AA14C	561210	$870M	Full & Open
Grounds Maintenance and Pest Control Support Services – Scope of services includes mowing grass; edging; tree and shrub pruning; tree and stump removal; ditch, catch basin; weeding; mulching; leaf gathering; fertilization; collection and disposal of trash; vegetation cutting and removal; under brushing; excavation; street sweeping; animal control; snow/ice removal; sidewalk and driveway treatment for winter conditions; debris and grounds cleanup after storm events and the collection and disposal of material; emergency services for Center grounds.					
12/31/24	Alutiiq Career Ventures LLC	80LARC24PA008	561730	$1.5M	8(a) non-comp
Aerospace Modeling and Simulation (SimLabs) III - Task order under Ames Research Center (ARC) contract (80ARC018D0008) for systems engineering; software development and systems administration; aerospace engineering and applications programming; graphics programming; simulator hardware and mechanical systems engineering and operations; safety and mission assurance; configuration management; outreach and subject matter expert recruitment; and related contract management functions.					

01/31/25	Metis Flight Research Associates Contact: Fred Miandoab farid.h.miandoab@nasa.gov 757-864-9188	80LARC21F0130	541330	$19.8M	SB Set Aside
Geospatial Support Services (GSS) 2 - Task order under GSA FSS (Professional Services/IT Solutions) contract to provide geospatial support and services to NASA Langley Research Center and Johnson Space Center.					
01/31/25	Genex Systems Contact: Shannon Foxx Day shannon.m.foxxday@nasa.gov 757-864-1895	80LARC21F0001	541330	$9.7M	SB Set Aside
NASA-wide Specialized Engineering, Evaluation and Test Services (NSEETS) – Task orders under the NEETS contracts (80GSFC19D0011) to provide on/off-site project independent multidisciplinary engineering services, testing, consulting, contractor-on-site monitoring, and evaluation of project and/or programs.					
09/30/28	The Aerospace Corporation Contact: Judy Link judy.a.link@aero.org 703-300-4723	80GSFC19D0011	541715	Varies	Sole source
Environmental Support Services (ESS) - Task orders under the NASA Environmental and Medical Contract (NEMCON) (80KSC020D0023) to provide environmental management, environmental health, and medical services.					
09/30/26	Herndon Solutions Group (HSG) Contact: Tonya Kiefer tonya.r.kiefer@nasa.gov 757-864-8757	80KSC020D0023	541620	Varies	SB Set Aside
Security and Protective Services - Task orders under the NASA Protective Services (Eastern Region) contract (80GSFC23DA004) to provide protective services including but not only: Communication Security (COMSEC); Security Operations (SECOPS); Information Security (INFOSEC); Program Security (SAP and SCI); Resource Protection; Physical Security (PHYSEC); Credentialing; 911 Phone Center and Protective Services Communications Center (PSCC); Emergency Management (EM); NASA Protective Services Training.					
02/29/28	Chenega Global Protection LLC Contact: Stephanie Becker-Peak stephanie.becker-peak@chenega.com 703- 935-8636	80GSFC23DA004	561612	Varies	8(a) Comp.
CompreHensive Aircraft Readiness, Lifecycle, Engineering, and Support (CHARLES) - Task order under Johnson Space Center (JSC) contract (80JSC023DA017) to provide support for aircraft at NASA Langley Research Center including aircraft maintenance, flight operations, engineering, lifecycle, quality, safety, and other related support for a variety of airframes, engines, appliances, and support equipment.					
09/30/30	Yulista Solutions LLC Contact: Matthew Scott matthew.scott@yulista.com 256-319-4613	80LARC23FA017	488190	$46.8M	SB Set Aside

Metallic Materials – Blanket Purchase Agreements (BPA) to provide metallic materials.					
03/23/25	Multiple awardees (10)	Multiple BPAs	423510	$5M	SB Set Aside
Mechanical and Composites Hardware Fabrication Support Services (MCHFSS) - Design and fabricate research-oriented, one-of-a-kind flight test articles and assemblies including aircraft, spaceflight, science, and other requirements.					
03/31/25	Science & Technology Corporation (STC) Contact: Elyse Webb webb@stcnet.com 757-766-5819	80LARC20D0004	336413	$20M	SB Set Aside
Facility Assurance, Inspection, Monitoring, and Occupational Safety (FAIMOS) II - Support Safety and Mission Assurance Office (SMAO) for industrial hygiene, occupational safety, facility safety assurance, materials analysis, and mission assurance. Additional support for Center Operations Directorate (COD) includes construction inspection, construction management and facilities monitoring.					
04/30/25	Mission Technology Contact: Carter Ficklen carter.b.ficklen@nasa.gov 757-864-3205	80LARC20D0005	541690	$38M	8(a) Comp.
Occupational Health Support Services - Conduct a comprehensive Occupational Health Program which includes operation of the LaRC Occupational Health Clinic, provision of an Employee Assistance Program (EAP), Center Occupational Health and Wellness Program Promotion and Consultation Support, and operation of the NASA LaRC Physical Fitness Program and Fitness Center.					
06/30/25	Johnson Venture Management Solution Contact: Dante Love dlove@jvmsolutions.net 210-504-4707	80LARC20P0022	621999	$6M	8(a) Comp.
Evaluations, Assessments, Studies, Services, & Support (EASSS) 3 - Provides support for NASA Science Office for Mission Assessments (SOMA) and other NASA organizations, and other government agencies to include evaluating research proposals, assessing, and studying NASA programs and missions, as well as logistics, facilities, and information support for those evaluations and studies.					
09/30/25	Cornell Technical Services LLC Contact: Roberta Keeter rkeeter@cts-llc.com 757-320-0218	80LARC20D0007	541715	$112M	SB Set-Aside
Hypersonic Technology Development (HTD) - Develop composite components and research turbine engine technologies.					
01/28/26	General Electric Company Contact: Bethani Clever Bethani.clever@ge.com 513-498-0340	80LARC21D0002	541715	$33M	Full & Open

Research, Science, and Engineering Services (RSES) – Research, engineering, & science services encompassing the full range of technology readiness levels from fundamental research through flight-rated hardware design/development.					
05/31/26	Analytical Mechanics Associates (AMA) Contact: Dr. Chris Fannin christopher.a.fannin@nasa.gov 757-864-5332	80LARC23DA003	541715	$1.5B	SB Set Aside
General and Precision Machining/Fabrication – Blanket Purchase Agreements (BPA) for general and precision machining/fabrication products and services.					
08/15/26	Multiple awardees (17)	Multiple BPAs	332999	$5M	SB Set Aside
Heating, Ventilation, and Air Conditioning (HVAC) Maintenance Services – Services include Trane brand Building Automation System (BAS) controls repairs and upgrades, HVAC component replacement upgrades or repairs, and connected or related mechanical or electrical circuits or components and related control devices.					
09/22/27	Damuth Services, Inc Contact: Bill Mitchell bill.mitchell@damuth.com 757-558-0200	80LARC22DA002	238210	$4.5M	Sole Source
Custodial Support Services - Facility cleaning and custodial support services.					
06/30/28	Brevard Achievement Center, Inc Contact: Rich Hurtado rhurtado@bacemploy.com 321-632-8610 ext. 224	80GRC023DA009	561720	$9M	Ability One
Reliance Consolidated Models (RECOM) VI – Design and/or fabrication of Aerospace Model Systems and Developmental Test Hardware used for space flight, flight, spaceflight development, and ground-based tests.					
			541715	$30M	SB Set Aside
10/31/28	Advanced Technologies, Inc. Contact: Robin McFerrin RMcFerrin@ati-research.com 757-873-3017	80LARC23DA005			
10/31/28	Eagle Aviation Technologies Contact: Bruce Bailey bbailey@eagleaviationtech.com 757-262-0445	80LARC23DA006			
Force Measurements Support Services (FMSS) II – Multiple award contract to provide high-quality force and strain measurement capabilities. Services may include designing, manufacturing (including conventional and additive processes), instrumenting, evaluating, repairing, and calibrating new and existing force transducers, test articles, and associated hardware.					
			334511	$7M	Full & Open
10/31/28	AHMIC Aerospace LLC	80LARC24DA001			

	Contact: Ryan Meritt ryan@ahmicaero.com 937-272-5880				
10/31/28	CALSPAN Systems LLC Contact: Pam McPherson pamela.mcpherson@calspan.com 757-873-5298	80LARC24DA002			
10/31/28	Modern Machine and Tool Company Inc Contact: Rex Gay rgay@mmtool.com 757-873-8223	80LARC24DA003			
Glenn-Langley Administrative Support Services (GLASS) – Provide administrative support services to Glenn Research Center (GRC) and Langley Research Center (LaRC).					
02/28/29	PBG FedSync JV, LLC Contact: Joan Rincon jrincon@pmo.fedsync.net 202-524-0370	80LARC24DA004	561110	$41M	8(a) Comp.
Logistics Support Services (LSS) 2 – Provide comprehensive logistics services covering all aspects of general transportation and delivery, fleet management and vehicle maintenance, stores stock support, property disposal and storage, shipping, receiving and materials management, equipment management, furniture management, recycle program and carpet installation.					
05/31/29	GuardTech Systems, LLC (GTS) Contact: Max Lobeto Max.lobeto@guardianaccount.com 910.987.2344	80LARC24DA008	541614	$15M	8(a) Comp.
Agency Wide Acquisition Support Services (AWASS) 2.0 – Call under Blanket Purchase Agreement (BPA) (80NSSC24AA016) for procurement support services.					
10/31/30	Seventh Sense Consulting, LLC Contact: Kevin Nash nashk@seventhsenseconsulting.com 315-664-0755	80LARC24FA014	541611	$1M	8(a) Comp.
Center Maintenance, Operations, and Engineering (CMOE) II – Provide maintenance, operations, and engineering support for NASA Langley Research Center's institutional and highly technical research facilities. **Performance Start Date Delayed**					
12/31/35	Jacobs Technology Inc. Contact: Phillip Edwards phillip.m.edwards@nasa.gov 757-864-1372	80LARC24DA009	561210	$974M	Full & Open

5.0 LaRC TOP TEN NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) CODES UTILIZED (FY2024)

The North American Industry Classification System (NAICS) codes, along with corresponding size standards, are assigned to every item or service procured by the Federal Government. This is done to establish competition parameters for setting aside acquisitions for small business participation, as well as to determine business classifications for all types of businesses competing in full and open competitions. The table below presents a list of the primary NAICS codes utilized at LaRC. You can find the relevant Small Business Administration (SBA) Size Standard for each NAICS at https://www.sba.gov/document/support-table-size-standards.

CODE	TITLE
541715	Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology)
561210	Facilities Support Services
221118	Other Electric Power Generation
488190	Other Support Activities for Air Transportation
541330	Engineering Services
236210	Industrial Building Construction
541690	Other Scientific and Technical Consulting Services
561110	Office Administrative Services
561612	Security Guards and Patrol Services
336413	Other Aircraft Parts and Auxiliary Equipment Manufacturing

6.0 IDENTIFYING OPPORTUNITIES

- ### System for Award Management (SAM)

  The System for Award Management (SAM.gov) is your gateway to business with the U.S. Government.

  - **Free Access**: Use SAM.gov at no cost for all services.
  - **Business Registration**: Register your business to become a U.S. Government contractor.
  - **Entity Management**: Update, renew, or check your entity's registration status.

- **Record Search**: Look up entity registration and exclusion records.
- **Resource Search**: Find assistance listings, wage determinations, contract opportunities, and contract data reports.
- **Report Submission**: Submit Bio Preferred and Service Contract Reports.
- **Award Data**: Access and analyze publicly available award data.

For all your government contracting needs, visit https://sam.gov/.

- **Unsolicited Proposals**

NASA encourages the submission of unique and innovative proposals that will further the Agency's mission. While most proposals are solicited, a small number of unsolicited proposals that cannot be submitted to those solicitations and yet are still relevant to NASA are reviewed and some are funded each year. For more information about the NASA Unsolicited Proposal process, please visit https://prod.nais.nasa.gov/pub/pub_library/unSol-Prop.html#IIntroduction

6.1 NASA OSBP Tools

- **NASA Mentor Protégé Program**

The NASA Mentor-Protégé Program encourages NASA prime contractors to support eligible protégés. This assistance enhances the protégés' capabilities to fulfill NASA contracts and subcontracts, fosters long-term business relationships between protégés' and NASA prime contractors, and increases the overall number of these entities receiving NASA contract and subcontract awards.

For information about the NASA Mentor-Protégé Program and a list of approved mentors, please visit: https://www.nasa.gov/osbp/mentor-protege-program.

- **NASA Acquisition Forecast**

NASA follows a structured policy of preparing an annual forecast and a semiannual update regarding expected contract opportunities for each fiscal

year. This forecast consolidates anticipated procurements (above the simplified acquisition threshold) at each NASA Center. Its purpose is to provide industries with advance knowledge of NASA requirements, thereby enhancing competition in the procurement process.

The NASA Acquisition Forecast outlines procurements expected to be solicited in the current fiscal year and beyond, based on the best available information at the time of publication. However, it's important to note that all projected procurements are subject to potential revision or cancellation. Final decisions regarding aspects such as the extent of competition, small or disadvantaged business set-asides, estimated value, etc., will only be made once each procurement is initiated. Therefore, this data is for planning purposes only and does not serve as a presolicitation synopsis, invitation for bid, or request for proposal. Additionally, it does not represent a commitment by the Government to purchase the described supplies and services.

We encourage you to regularly check SAM.gov under Contract Opportunities for the actual notice of pending contract actions.

For the latest NASA Acquisition Forecast, please visit: https://www.hq.nasa.gov/office/procurement/forecast/NAF.html.

- ## NASA Active Contract List

The NASA Active Contract Listings (ACL) is a tool for business opportunities.

- **Purpose**: Tracks recurring acquisitions to aid businesses in planning and pursuing future work.
- **Categories**: Organized by NAICS codes into:
    - Accounting & Financial Business Services
    - Administrative Services
        - Environmental Services & Remediation
        - Facilities Maintenance

        - Information Technology
        - Multiple Award Construction
        - Occupational Health
        - Protective Services
    - **Benefits**:
        - **Strategic Planning**: Use ACL data on competition type, potential value, and contract end dates to strategize for upcoming bids.
        - **Subcontracting**: Discover subcontracting chances and potential partners for collaboration.

    For the latest opportunities and detailed insights, visit NASA's ACL at https://www.nasa.gov/osbp/active-contract-listings/.

- ## NASA OSBP Mobile Application

    The NASA OSBP Mobile app is available for both iOS and Android devices. It's designed to be a user-friendly tool for learning how to do business with NASA, providing all the necessary resources conveniently accessible on your smartphone or tablet.

    Key features include the ability to easily contact NASA Center Small Business Specialists, view Active Contract Listings, and stay informed about upcoming networking events.

    You can download the app from the iTunes App Store or Google Play.

- ## NASA Vendor Database (NVDB)

    The NASA Vendor Database (NVDB) serves the purpose of compiling a comprehensive list of vendors, regardless of size, who are interested in conducting business with NASA. This database is utilized by NASA's Office of Small Business Programs (OSBP) for outreach communications and by the Office of Procurement (OP) for market research and acquisition planning. Additionally, industry members can utilize the database to search for capabilities

to support subcontracting opportunities or for networking purposes. Vendors can also include a capability statement and sign up to receive email alerts for NASA procurement notices posted on Sam.gov for contract opportunities.

By registering your business in the NVDB, you express your interest in conducting business with NASA and agree to share key information and capabilities of your business with NASA's OSBP, NASA's OP personnel, and other registered vendors.

To register your business in the NVDB, please visit the following website: https://apps.nasa.gov/nvdb/.

- **OSBP LinkedIn Showcase**

  Launched in November 2024, the OSBP LinkedIn Showcase Page is designed to inspire and engage the small business community by sharing valuable resources, highlighting success stories, and offering updates on events and opportunities.

  Click https://www.linkedin.com/showcase/105552037/ to follow the NASA OSBP LinkedIn Showcase Page today!

6.2 NASA LaRC Resources

- **Front Door: NASA Langley Partnerships**

  Front Door is NASA's initiative to help reach business partners, entrepreneurs, academia, and the public in an easy and quick way to access information about NASA technologies, capabilities, and partnerships information at any of the 10 NASA centers. This site highlights content specific to NASA Langley's Facilities, Capabilities, Technology Transfer Spinoffs and Small Business Programs. If you are interested in exploring more of these resources and capabilities, please visit https://www.nasa.gov/langley/frontdoor/.

- **Construction & Architect-Engineering**

NASA's Contract Vehicles for Construction and Repairs

- **Large-Scale Projects**: For projects over $1 million and repairs exceeding $10 million:
    - **Northeast Regional MACC**: Handled by Glenn Research Center. Contact: Robert Spangler (robert.t.spangler@nasa.gov).
    - **Southeast Regional MACC II**: Managed by Stennis Space Center. Contact: Charles Heim (Charles.j.heim@nasa.gov).
    - **Western Regional MACC**: Overseen by Armstrong Flight Research Center. Contact: Cacie Carillo-Ferreyra (cacie.carrillo-ferreyra-1@nasa.gov).
    - **Wallops MACC II**: Administered by Wallops Flight Facility. Contact: Devona Jackson (devona.s.jackson@nasa.gov).
- **Mid-Scale Projects**: Construction between the Simplified Acquisition Threshold and $5 million is reserved for the 8(a) program, using the above MACC vehicles.
- **Maintenance and Engineering**: NASA LaRC's CMOE contract is with Jacobs Technology. For subcontracting, contact Dorian Derse.
- **New Constructions**: Typically procured through the US Army Corps of Engineers or GSA's Public Building Service.

NASA Contract Vehicles for A-E Services

- **Scope**: For A-E services not linked to environmental remediation, with projects over $1 million and repairs above $10 million.
- **Contract Vehicles**:
    - **Northeast Regional A-E Services**: Managed by Glenn Research Center. Contact: Jamahel Fayall (jamahel.r.fayall@nasa.gov).
    - **Southeast Regional A-E Services**: Handled by Kennedy Space Center. Contact: Amber Lampe (amber.d.lampe@nasa.gov).

- **Real Property Master Planning (RPMP)**: Administered by Stennis Space Center. Contact: Adrianne Ragan (adrianne.peyton.ragan@nasa.gov).

6.3 NASA Technology Opportunities

- **NASA Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR) Program (https://sbir.nasa.gov/) and Strategic Partnerships.**

  The NASA SBIR/STTR program offers funding opportunities for the research, development, and demonstration of innovative technologies that align with NASA's needs, as outlined in annual solicitations. These technologies hold significant potential for successful commercialization. If you are a small business concern or a non-profit research institution such as a university or research laboratory, we encourage you to consider exploring this program as a potential source of seed funding for your innovations.

  A great starting point is to review the research topics outlined in the most recent solicitations, which are available at https://sbir.nasa.gov/solicitations. While these topics may change yearly, they provide valuable insight into NASA's current interests and whether your technology idea or research area aligns with them. For further details, please visit https://sbir.nasa.gov/.

  The NASA Technology Transfer program plays a vital role in ensuring that innovations developed for exploration and discovery are widely accessible to the public, thereby maximizing national benefit. To explore opportunities within NASA's Technology Transfer program, you can visit https://technology.nasa.gov/. Annually, NASA scientists, engineers, and developers create software packages for various purposes, such as managing space missions, testing spacecraft, and analyzing vast amounts of data produced by agency research satellites. As part of the Technology Transfer program, many of these software programs are now available for free download through NASA’s Software Catalog. You can explore the catalog online at http://software.nasa.gov/.

To learn more about Strategic Partnerships and other non-traditional programs, please visit: https://www.nasa.gov/partnerships.html.

- **NASA Solicitation and Proposal Integrated Review and Evaluation System (NSPIRES)**

  Supporting research in science and technology is a cornerstone of NASA's overarching mission. To this end, NASA regularly solicits research proposals across a wide range of science and technology disciplines by issuing various research announcements. These announcements undergo evaluation and selection through a rigorous peer review process.

  Researchers contribute significantly to NASA's efforts in achieving national research objectives by submitting proposals and conducting research projects that are awarded funding.

  For further details and to explore opportunities to participate in NASA research initiatives, please visit: https://nspires.nasaprs.com/external/.

- **NASA TechPort**

  TechPort is a platform designed to showcase NASA’s diverse range of active and completed technology projects. The TechPort team collects technology investment data from across the Agency to promote collaboration and partnerships, analyze how NASA addresses mission needs, and provide visualizations of critical technology drivers that inform decision-making processes.

  For more information about NASA TechPort, please visit: https://techport.nasa.gov.

7.0 OUTREACH AND TRAINING

7.1 Outreach

The NASA Office of Small Business Programs (OSBP) is dedicated to promoting small business awareness and participation by employing innovative techniques at nontraditional venues, particularly in geographically targeted areas, to enhance engagement across all categories of small businesses. NASA OSBP engages in both in-person and virtual outreach events.

For updates on upcoming outreach events, please visit the OSBP Outreach Calendar at https://www.nasa.gov/osbp/osbp-outreach-events/.

7.2 Training

The NASA Office of Small Business Programs provides a series of webinars offering in-depth training tailored to small businesses. These webinars offer participants the chance to ask questions directly to key points of contact within the Agency.

For information about our upcoming training opportunities, please visit https://www.nasa.gov/osbp/learning-series.

8.0 LANGLEY CONTRACTORS STEERING COUNCIL (LCSC)

The NASA Langley Research Center Contractors Steering Council (LCSC) is a group comprised of on- and near-site contractors at LaRC. Established in January 1989, the LCSC offers an informal platform for contractors with an existing business presence at LaRC to network with each other and LaRC leaders, fostering stronger relationships and partnerships. The council serves to facilitate the exchange of timely information and feedback on Center-wide issues and activities of mutual interest, while also acting as a forum for informal communication between LaRC and the local contractor community.

The LCSC convenes on the 3rd Thursday of every month and is open to all interested parties.

If you represent a small business and would like to present a 10-minute capability briefing to the LCSC or seek further information about the group, please visit the LCSC website at https://www.larccsc.com/ or contact Jenny Monokrousos at jennifer.m.monokrousos@ama-inc.com.