

Learning Series Webinar

National Aeronautics and
Space Administration



NASA ACQUISITION FORECAST & DEMO

DATE:

August 21, 2024



TIME:

1:00 p.m. to 2:30 p.m. ET



www.nasa.gov

Register today at: <https://bit.ly/3A3BHM8>

OFFICE OF **SMALL BUSINESS** PROGRAMS
...Above and Beyond Goals

Housekeeping

- If you have any questions during the presentation, please enter them into the Q&A Box.
 - **NOTE:** If possible, include the speaker whom your question is directed if multiple speakers are presenting.
- Other comments, like technical difficulties, please input them in the Chat Box.
- We will have a formal Q&A after the final presenter concludes, using questions from the Q&A Box.
- Please keep your computers on mute when not speaking.
- The presentation WILL be recorded. Attendees will receive an email once those materials are made available online.
- Please fill out the survey that will be available in the Q&A box during the presentation.

Do Your Homework!

- **Start** with a Small Business Specialist (SBS) at each NASA Center
 - Build relationships with the Center SBS and the Industry Small Business Liaison Office (SBLO)
- Learn about NASA 's various missions
 - Each NASA Center has different Missions
 - Varied mix of products and services
- Respond to Sources Sought Synopses / Request
- Use Small Business resources:
 - Agency Acquisition Forecast
 - Procurement Technical Assistance Center (PTAC)
 - Small Business Administration (SBA)
 - Trade associations
 - Outreach Events

Participants (322)

Search

Panelist: 22

Attendee: 300 (7 displayed)

Chat

Hi Truphelia -- will you please add Vikram from SpaceX to the panelist group? He's logged in as "V Kothari (SPACEX)"

To: All Attendees

Enter chat message here

Q&A

Polling

Unmute

Start video

Share

...

X

Participants

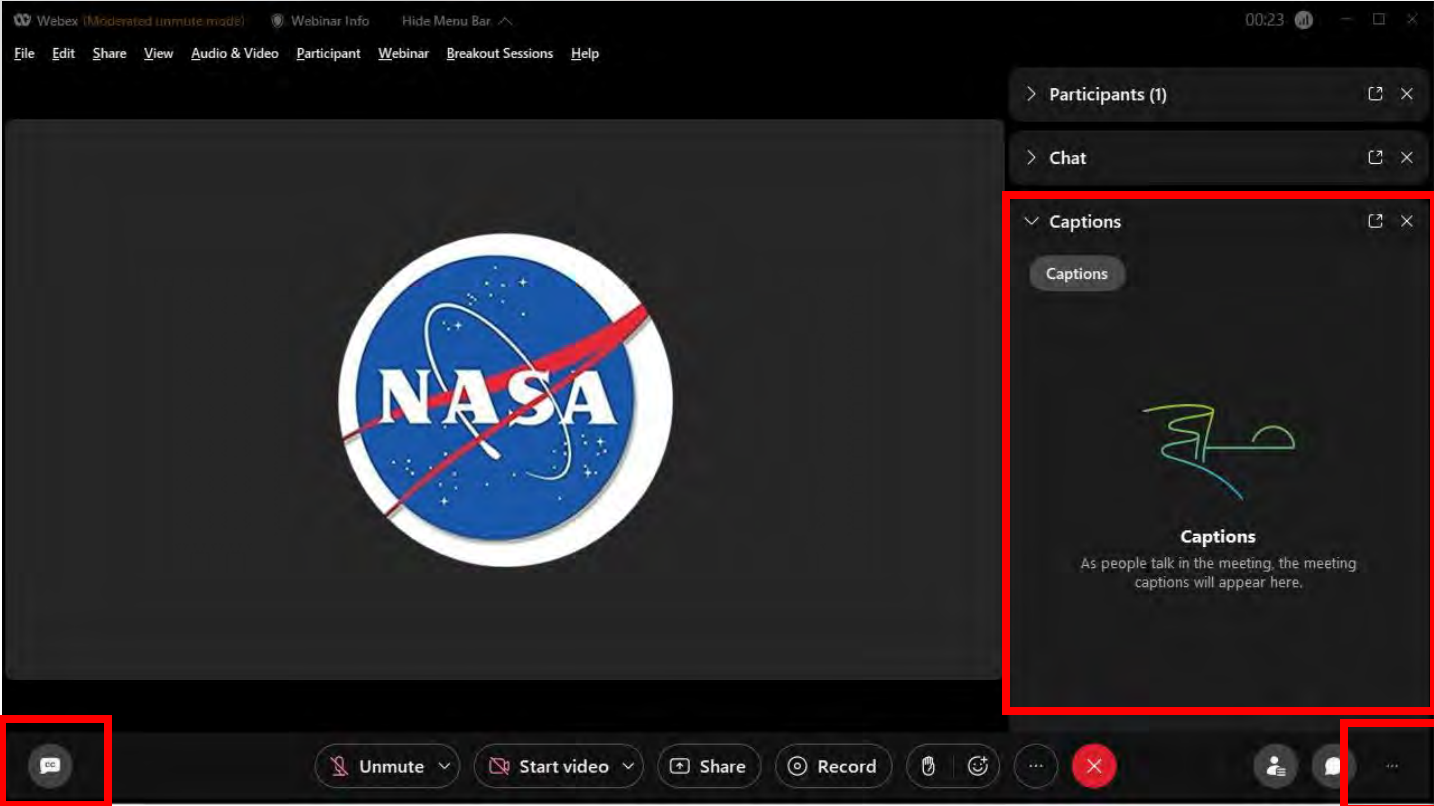
Chat

...

3

Webex Closed Captioning is Available!

Select CC to enable **1**



2

3

Select ... to turn on the Captions panel to see speakers in sequence

Polling Questions

1. How did you learn about this webinar?

- a. OSBP Website
- b. Constant Contact
- c. Social Media
- d. Eventbrite email
- e. Other

2. Is this the first webinar hosted by the NASA Office of Small Business Programs that you have attended?

- a. YES
- b. NO

Polling Questions Cont.

3. Which of the following classifications applies to your institution/organization/company?
- a. Small Business (SB)
 - b. Small Disadvantaged Business (SDB)
 - c. Large Business (LB)/Other than Small Business (OTS)
 - d. Women-Owned Small Business (WOSB)
 - e. Economically Disadvantaged Women-Owned Small Business (EDWOSB)
 - f. Veteran-Owned Small Business (VOSB)
 - g. Service-Disabled Veteran-Owned Small Business (SDVOSB)
 - h. Historically Underutilized Business Zone (HUBZone)
 - i. 8(a) Business Development Program Participant (8a)
 - j. Historically Black Colleges and Universities (HBCU)
 - k. Minority-Serving Institutions (MSI)
 - l. Nonprofit or Community-based Organization
 - m. Federal Government Agency/Department
 - n. State or Local Government Agency/Department
 - o. Other

Polling Questions Cont.

4. Have you done business with NASA? (More than one answer can be applicable)

- a. Prime Contractor
- b. Subcontractor
- c. NASA Mentor-Protégé Program
- d. Space Act Agreement
- e. Grant or Cooperative Agreement Recipient
- f. I have not done business with or received funding from NASA

5. What are some of the barriers to entry when doing business with NASA?



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Introduction of Featured Speaker



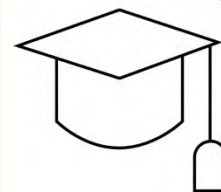
Meet the Speaker

Mr. Geoffrey Sage

Director of the Enterprise Service and Analysis Division
NASA Office of Procurement

Geoffrey Sage is the Director of the Enterprise Service and Analysis Division within the NASA Office of Procurement. As the Director, Mr. Sage is responsible for senior executive leadership and oversight of the NASA Acquisition Innovation Launchpad (NAIL), Office of Procurement enterprise E-Business systems and initiatives, the Enterprise Pricing Office, and special acquisition initiatives supporting the Chief Acquisition Officer, Deputy Chief Acquisition Officer, and Chief Program Management Officer.

Link to full Bio: <https://www.nasa.gov/people/geoffrey-sage/>



Q&A

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OSBP Updates

**NASA ACQUISITION
FORECAST & DEMO**



Register Today!

Registration is open for our next
OSBP Learning Series:
NASA's Enhanced Mentor Protégé
Program Overview

September 18, 2024, at 1:00 p.m. ET



Scan this QR code to register for the NASA OSBP Learning Series or click the link below.

NASA ACQUISITION FORECAST & DEMO



Upcoming OSBP Learning Series



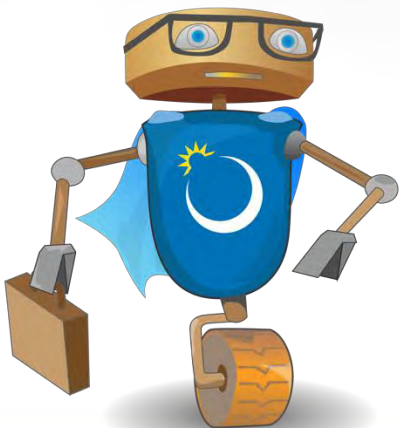
Upcoming OSBP Learning Series Webinars

September 18, 2024

NASA's Enhanced Mentor Protégé Program Overview

October 16, 2024

Charting New Horizons: Annual Small Business Town Hall
with NASA OSBP Assistant Administrator



NASA ACQUISITION FORECAST & DEMO



NASA Vendor Database

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NASA OSBP Mobile App

The OSBP Mobile app has been UPDATED!

The NASA OSBP Mobile is the NASA Office of Small Business Program's official mobile application. It is available for iOS and Android devices. OSBP Mobile is designed as a user-friendly tool to learn how to do business with NASA and have all the required resources right at your fingertips. Key features allow users to easily contact NASA Center Small Business Specialists, view Active Contract Listings, and find out when upcoming networking events are taking place.

The app is available for download at the [iTunes App Store](#) or [Google Play](#).

Privacy Policy

NASA OSBP Mobile's Privacy Policy can be viewed at [NASA OSBP Mobile Privacy Policy](#).

OSBP Mobile (iOS) and Android Update Available!!

A new update to the iOS and Android version of OSBP Mobile was recently released in the Apple App Store. It is version 3.0.

The new version has the following features:

- New dashboard layout for your OSBP Mobile experience
- New Small Business Specialist layout
- New presentation for Top Stories, Events, Contracts, and RFPs



Download at:
<https://play.google.com/>
<https://apps.apple.com/>

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Check out NASA's
LinkedIn page for
OSBP updates!

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OSBP Publications

OSBP provides many resourceful publications to the small business community.

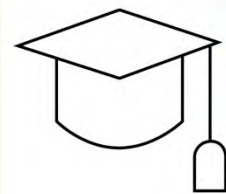
The Small Business Guide to NASA
Small Business Industry Awards
NASA OSBP Spotlight
Other Publications

To view/download, visit:

<https://www.nasa.gov/osbp/osbp-publications>



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Learning Series Webinar



OSBP Learning Series: CALL FOR NEW TOPICS!!

NASA's Office of Small Business Programs is NOW
ACCEPTING new topics ideas for our monthly OSBP
Learning Series Webinars!

We would LOVE to hear from you!!

Please submit your topic ideas to smallbusiness@nasa.gov!

Learn more about
NASA OSBP!

www.nasa.gov/osbp

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Contact Information

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