



OFFICE OF **SMALL BUSINESS** PROGRAMS

...Above and Beyond Goals

National Aeronautics and
Space Administration



NASA SMALL BUSINESS LISTENING SESSION

at NASA Headquarters (HQ)

Welcome

Introduction



Ms. Truphelia M. Parker
Program Specialist
Office of Small Business Programs
NASA

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Agenda

- I. Introduction
- II. Overview of Small Business Programs at NASA
- III. Listening Session Format
- IV. Themed Topic Discussions
- V. Closing Remarks and Conclusion

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Small Business Success at NASA



Ms. Pamela A. Melroy
Deputy Administrator
NASA

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Overview of Small Business Programs at NASA



Mr. Dwight D. Deneal
Assistant Administrator
Office of Small Business Programs
NASA

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Listening Session Format

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Housekeeping

- No food or beverage (except bottled water) in Auditorium
- Silence phones / mobile devices
- This event is being recorded
- Speak clearly into the microphone
 - Include name and company name (only)

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Rules of Engagement

- Respectful Communication
- No Interruptions
- One Speaker at a Time
- Speak at Microphone only
- Open-Mindedness
- Focus on Solutions
- Time Mgt. / 2 mins pp
- Constructive Feedback
- Stay on Topic
- Follow-Up Plan



Themed Topic Discussions



Ms. Shola O. Martyn
Program Analyst
Office of Procurement
NASA

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Contracting Opportunities and Challenges

Theme delves into the diverse contracting opportunities available within NASA and the specific challenges small businesses and educational institutions face in accessing and competing for contracts. Discussions may cover procurement processes, contract requirements, and strategies for enhancing competitiveness.

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Access to Resources and Support

Focuses on exploring the range of resources and support services that NASA offers to small businesses. Includes mentorship programs, technical assistance, funding opportunities, and other resources aimed at helping small businesses and educational institutions thrive in their collaborations with NASA.

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Networking Break

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Regulatory and Compliance Issues

Theme addresses the regulatory and compliance hurdles that small businesses and educational institutions encounter when working with NASA. Topics may include compliance with federal regulations, contract-specific requirements, reporting procedures, and strategies for navigating regulatory complexities effectively.

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Building Partnerships and Collaborations

Emphasizing the importance of partnerships, theme discusses strategies for small businesses and educational institutions to build successful collaborations with NASA. Topics may include fostering innovation through partnerships, identifying partnership opportunities, networking best practices, and approaches for establishing mutually beneficial relationships.

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Join the NASA Vendor Database (NVDB)



- The NVDB is open to all businesses (large and small), and Colleges/Universities, who desire to work with NASA, as well as NASA employees who wish to view the landscape of prospective vendors.
- NASA Vendor Database
 - <https://www.nasa.gov/osbp/vendor-database/>
- Click [HERE](#) to view video with quick easy steps!

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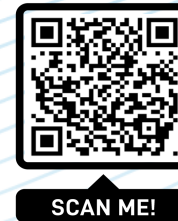
Closing Remarks and Conclusion



- NASA Office of Small Business Programs
 - <https://www.nasa.gov/osbp/>



- NASA Office of Procurement
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