

NATIVE AMERICAN BUSINESS DEVELOPMENT

National Aeronautics and
Space Administration



OSBP Learning Series Webinar



November 15, 2023 • 1:00 p.m. ET

Register today at www.nasa.gov/osbp/learning-series/



Housekeeping

- If you have any questions during the presentation, please enter them into the Q&A Box.
 - **NOTE:** If possible, include the speaker whom your question is directed if multiple speakers are presenting.
- Other comments, like technical difficulties, please input them in the Chat Box.
- We will have a formal Q&A after the final presenter concludes, using questions from the Q&A Box.
- Please keep your computers on mute when not speaking.
- The presentation **WILL** be recorded. Attendees will receive an email once those materials are made available online.
- Please fill out the survey that will be available in the Q&A box during the presentation.



Do Your Homework!

- **Start** with a Small Business Specialist (SBS) at each NASA Center
 - Build relationships with the Center SBS and the Industry Small Business Liaison Office (SBLO)
- Learn about NASA 's various missions
 - Each NASA Center has different Missions
 - Varied mix of products and services
- Respond to Sources Sought Synopses / Request for Information
- Use Small Business resources:
 - Agency Acquisition Forecast
 - Procurement Technical Assistance Center (PTAC)
 - Small Business Administration (SBA)
 - Trade associations
 - Outreach Events

EXAMPLE



Participants (322)

Search

Panelist: 22

Attendee: 300 (7 displayed)



Chat

Hi Truphelia -- will you please add Vikram from SpaceX to the panelist group? He's logged in as "V Kothari (SPACEX)"

To: All Attendees

Enter chat message here

Q&A

Polling

Unmute

Start video

Share

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Participants

Chat

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3

Webex Closed Captioning is Available!

Webex (Moderated unmute mode) Webinar Info Hide Menu Bar 00:23

File Edit Share View Audio & Video Participant Webinar Breakout Sessions Help

Participants (1)

Chat

Captions

Captions

Captions

As people talk in the meeting, the meeting captions will appear here.

Unmute Start video Share Record

1 2 3

Select CC to enable

Select ... to turn on the Captions panel to see speakers in sequence

Polling Questions

1. How did you learn about this webinar?

- a. OSBP Website
- b. Constant Contact
- c. Social Media
- d. Eventbrite email
- e. Other

2. Is this the first webinar hosted by the NASA Office of Small Business Programs that you have attended?

- a. YES
- b. NO

Polling Questions Cont.

3. Which of the following classifications applies to your institution/organization/company?

- a. Small Business (SB)
- b. Small Disadvantage Business (SDB)
- c. Large Business (LB)/Other than Small Business (OTS)
- d. Women-Owned Small Business (WOSB)
- e. Economically Disadvantaged Women-Owned Small Business (EDWOSB)
- f. Veteran-Owned Small Business (VOSB)
- g. Service-Disabled Veteran-Owned Small Business (SDVOSB)
- h. Historically Underutilized Business Zone (HUBZone)
- i. 8(a) Business Development Program Participant (8a)
- j. Historically Black Colleges or Universities (HBCU)
- k. Minority-Serving Institution (MSI)
- l. Nonprofit or Community-based Organization
- m. Federal Government Agency/Department
- n. State or Local Government Agency/Department
- o. Other

Polling Questions Cont.

4. Have you done business with NASA? (More than one answer can be applicable)

- a. Prime Contractor
- b. Subcontractor
- c. NASA Mentor-Protégé Program
- d. Space Act Agreement
- e. Grant or Cooperative Agreement Recipient
- f. I have not done business with or received funding from NASA

5. What are some of the barriers to entry when doing business with NASA?

About the NASA Office of Small Business Programs

- NASA's Office of Small Business Programs (OSBP) primary mission since its inception has been to increase the representation of small businesses in NASA's contracting efforts.
- Headquartered in Washington, D.C., OSBP is under the leadership of Associate Administrator Glenn A. Delgado and Deputy Associate Administrator Robert Medina.
 - **INCLUSION** - OSBP efforts encompass all federally recognized socio-economic small business categories and we work hard to make sure each type of business gets a fair chance to work with NASA.
 - **GROWTH** - Since 1979, OSBP has grown from only 4 civil servants and 3 contractors, to over 21 civil servants and over 6 support contractors -- all of which are small businesses.
 - **ADVOCACY** - OSBP continues to advocate for small businesses and amplify the important role they play in supporting NASA's mission to explore the universe.
 - **EDUCATION** - The NASA OSBP webinar series offers in-depth training relevant to small businesses; and provide the opportunity to ask questions directly to key points of contacts at the Agency.

Meet the Speaker

Mr. Robert Medina

Deputy Associate Administrator
NASA Office of Small Business Programs

Mr. Robert Medina is the Deputy Associate Administrator, for the Office of Small Business Programs (OSBP) at NASA Headquarters (HQ), since January 2023. Prior to this position, he served as a Small Business Program Manager, at NASA HQ OSBP, from September 2019 to December 2022. Mr. Medina was a Senior Procurement Analyst and Small Business Specialist at NASA Armstrong Flight Research Center, in Edwards, California from March 1994 through September 2019.

During his forty-five years with NASA, Mr. Medina has worked in many different procurement positions and at different NASA Centers. He has worked as a purchasing agent, price analyst, contract specialist, contracting officer, procurement analyst, and small business specialist. In addition to his procurement background, he worked three years at NASA Headquarters in the Office of Aeronautics and Space Technology, as an Institutional Program Manager, having oversight over NASA's three Research Centers (Ames, Langley, and Glenn). Most recently, Mr. Medina served on a detail at NASA Headquarter's in the Office of Small Business Programs, from December 2016 through December 2017, serving as a Small Business Program Manager with oversight of the small business programs at NASA Stennis Space Center, NASA Shared Services Center, and NASA Armstrong Flight Research Center.

Mr. Medina has been a long-time supporter and member of the National Contract Management Association (NCMA). He is a NCMA Fellow and has held a number of NCMA chapter office positions, as well as national functional positions. Mr. Medina also is a member of the Department of Defense (DoD) Western Regional Council for Small Business Education and Advocacy and has served on the Executive Board for the council, as well as a chairperson of the council's Interface Committee. In 2008 and 2013, he was selected as NASA's Small Business Specialist of the Year.





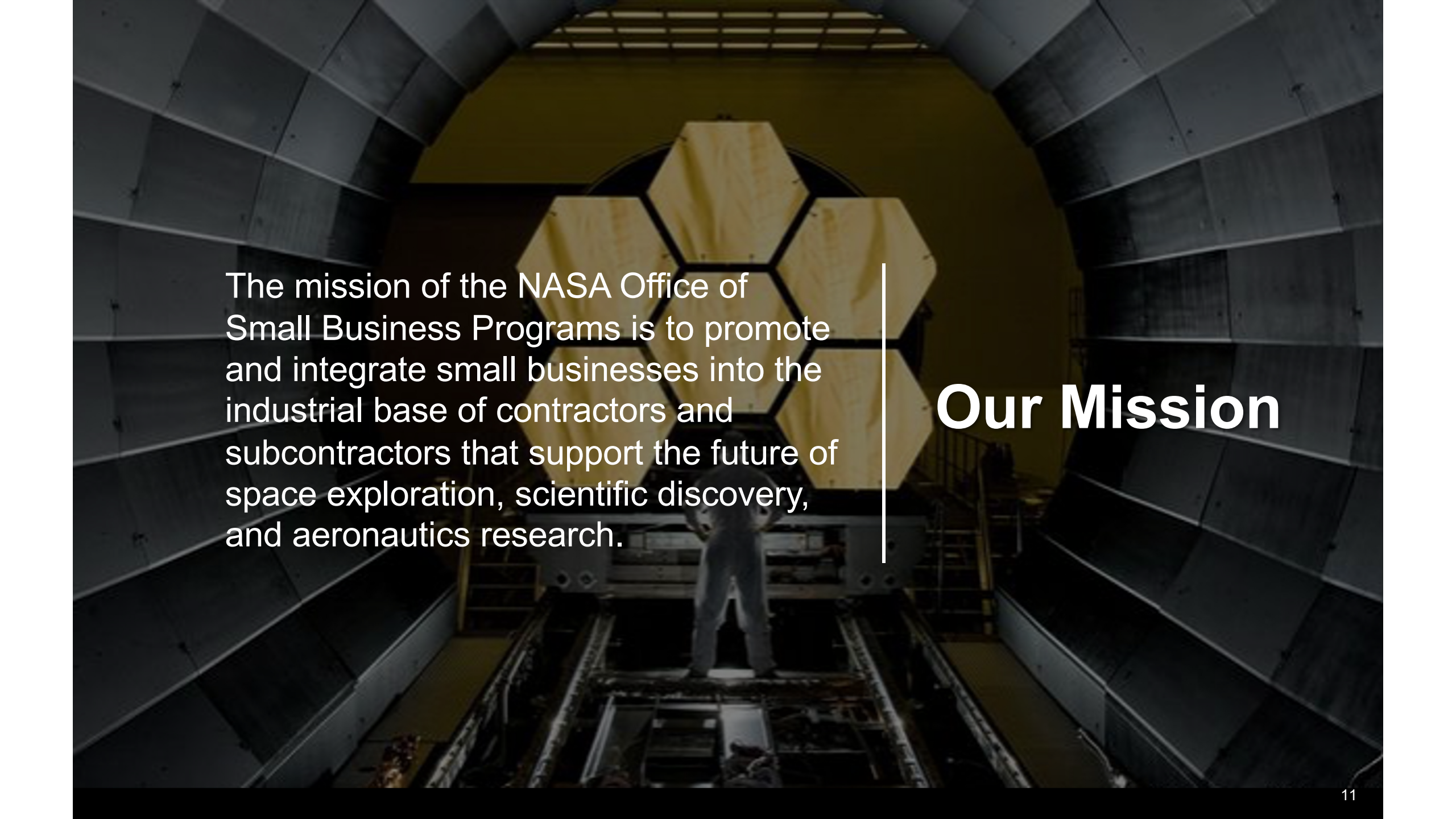
Native American Business Development

NASA OSBP Learning Series

Robert Medina, Deputy Associate Administrator
NASA Office of Small Business Programs

November 15, 2023



A person in a white protective suit stands in the center of a large, dark, cylindrical tunnel. The tunnel's interior is lined with dark, curved panels. At the far end of the tunnel, a large, hexagonal opening is visible, through which a bright yellow light emanates. The person is standing on a metal walkway or platform. The overall atmosphere is industrial and futuristic.

The mission of the NASA Office of Small Business Programs is to promote and integrate small businesses into the industrial base of contractors and subcontractors that support the future of space exploration, scientific discovery, and aeronautics research.

Our Mission

NASA Mission Equity

[EO 13985: Advancing Racial Equity and Support for Underserved Communities Through the Federal Government](#)

[EO14041: Advancing Educational Equity, Excellence, and Economic Opportunity Through Historically Black Colleges and Universities](#)

[OMB Memo 22-03: Advancing Equity in Federal Procurement](#)

[OMB Memo 23-01: Increasing the Share of Contract Dollars Awarded to Small Disadvantaged Businesses.](#)

- NASA has developed an agency-wide Equity Plan with strategic goals and objectives to:
 - Increase access and representation for underserved communities
 - Identify barriers to participation in the procurement process at NASA
 - Increase outreach and training to underrepresented communities
 - Expand and improve the peer review process for grants and cooperative agreements

Learn more online:

<https://www.nasa.gov/mission-equity>



MISSION



EQUITY

Focus Area 1: Equity in Procurement

GOAL:
Increase integration and utilization of contractors and businesses from underserved communities to expand equity in NASA's procurement process



In FY22, outreach events for small businesses increased by 80%, surpassing the goal of 50% by 2029. In addition, participant attendance increased by 10%.



In FY22, Small Business Learning Series Webinar attendance increased by 30%.



In FY21 and FY22 collectively, NASA obligated \$1.9B in contracts under the Product Service Line set-asides for small business categories and AbilityOne programs.

NASA Plan of Action for the Implementation of Executive Order 13175

REQUEST FOR COMMENT – BY 12 JANUARY 2024

Status of the Plan of Action

NASA hosted a virtual forum and listening session with tribal leaders and representatives on January 11, 2023, at 11:00 a.m. Pacific/2:00 p.m. Eastern. The goal of the forum was to begin a conversation with federally recognized tribes, and to solicit feedback on how NASA can enhance its consultation process and its engagement in areas of potential shared interests. **Forty-eight tribal leaders and representatives from 19 tribal nations participated in the forum, and written comments were accepted through February 10, 2023.**

NASA used the feedback received during the forum and open comment period to draft a Plan of Action for the Implementation of Executive Order 13175. The creation and implementation of this plan represents an opportunity for NASA to ensure that we are consulting with you in an ongoing, robust, and meaningful way on regulatory actions that have tribal impacts.

The draft Plan of Action for the Implementation of Executive Order 13175 is available at the link below for review and comment. Please send comments to Agency-tribal@mail.nasa.gov by **12 January 2024**.

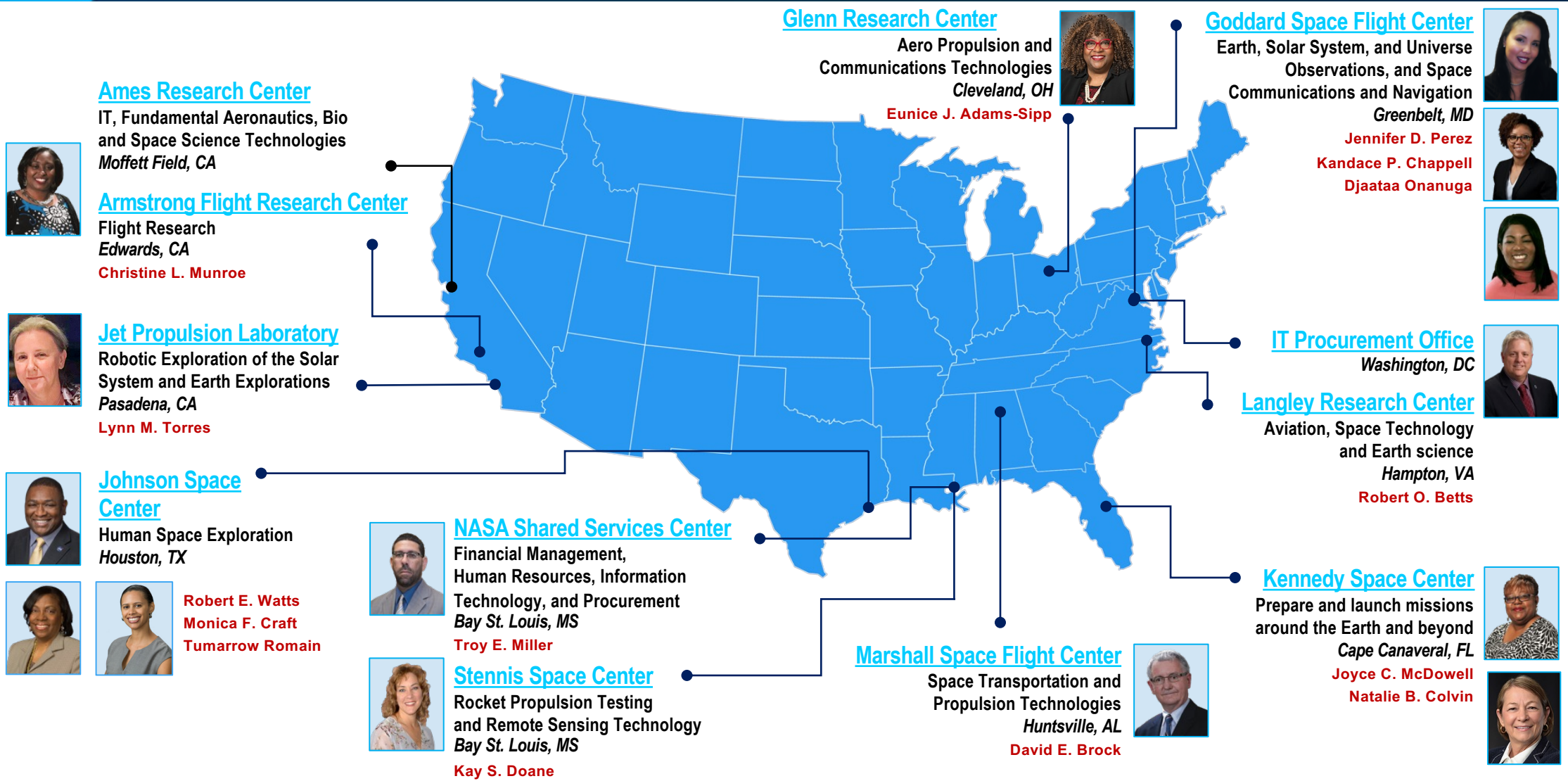
Read the [Forum Summary](#).

Read the [draft 2023 Plan of Action for the Implementation of Executive Order 13175](#).

For more information about NASA's tribal consultation and coordination, please contact Agency-tribal@mail.nasa.gov.

NASA is committed to recognizing and respecting the sovereignty of Indian nations, their rights to self-determination and self-governance, and to fulfilling federal trust responsibilities through environmental stewardship, consideration of the communities surrounding NASA facilities, and the protection and preservation of tribal rights, lands, and resources.

NASA Small Business Specialists Around the Country



NASA Small Business Specialists

Center Category	Center	Name	Phone	Email
RESEARCH CENTERS	Ames Research Center	Christine L. Munroe	650-604-4695	Arc-smallbusiness@mail.nasa.gov
	Armstrong Flight Research Center	Christine L. Munroe	650-604-4695	Arc-smallbusiness@mail.nasa.gov
	Glenn Research Center	Eunice J. Adams-Sipp	216-433-6644	Grc-smallbusiness@mail.nasa.gov
	Langley Research Center	Robert O. Betts	757-864-6074	Larc-smallbusiness@mail.nasa.gov
SPACE CENTERS	Johnson Space Center	Robert E. Watts	281-244-5811	Jsc-smallbusiness@mail.nasa.gov
	Kennedy Space Center	Joyce C. McDowell	321-867-3437	Ksc-smallbusiness@mail.nasa.gov
	Marshall Space Flight Center	David E. Brock	256-544-0267	Msfc-smallbusiness@mail.nasa.gov
	Stennis Space Center	Kay S. Doane	228-688-1720	Ssc-smallbusiness@mail.nasa.gov
SCIENCE CENTER	Goddard Space Flight Center	Jennifer D. Perez	301-286-4379	Gsfc-smallbusiness@mail.nasa.gov
FEDERALLY FUNDED R&D CENTER	Jet Propulsion Laboratory	Lynn M. Torres	818-354-1685	smallbusiness.programsoffice@jpl.nasa.gov
AGENCY-WIDE RESOURCE CENTER	Information Technology Procurement Office	Robert O. Betts	757-864-6074	hq-itpo-smallbusiness@mail.nasa.gov
	NASA Shared Services Center	Troy E. Miller	228-813-6558	nssc-smallbusiness@mail.nasa.gov

NEW NASA Vendor Database

The NEW NASA Vendor Database is Here!



Scan this QR code to register for the new NASA Vendor Database or click the link below.



Learn more about NASA OSBP!

www.nasa.gov/osbp



OFFICE OF **SMALL BUSINESS** PROGRAMS
...where small business makes a **BIG** difference

Meet the Speaker

Ms. Onna LeBeau

Director
Office of Indian Economic Development

Onna LeBeau, a member of the Omaha Tribe of Nebraska, serves as the Director of the Office of Indian Economic Development (OIED). Onna comes to the Department of Interior as the former Executive Director of the Black Hills Community Loan Fund since 2015, where she had the honor of expanding the loan fund from a solely homeownership focused non-profit to one that provides the community with options for credit building and business development. Onna's passion for community development started in 2001 shortly after graduating from Northern State University in Aberdeen SD, with degrees in finance and economics. Onna worked for the Bureau of Indian Affairs, Great Plains Region, office of Economic Development, serving as loan specialist for the BIA loan guarantee program from 2002-2007.

Onna wanted to further her experience working with the people and left the federal government to pursue her career in the non-profit world by working at Oweesta Corporation as Lending and Reporting Director. Onna furthered her education at the University of Nebraska Lincoln, where she earned her Master's in Applied Sciences with an emphasis on non-profit management in native communities and native community development, after which time she spent working at the Great Plains Tribal Leader's Health Board as Development Director and Partners with Native American's where she focused on native food sustainability projects and managed the American Indian education fund. Onna's passion for the people led her to advocate for those who are driven to survive their historical trauma by providing a means to a healthier way of living financially and in a way that further empowers the individual by providing access to technical assistance and loan capital.



OFFICE OF **SMALL BUSINESS** PROGRAMS
...where small business makes a **BIG** difference



Office of Indian Economic Development

Supporting the Economic Future of Indian Country



OFFICE OF INDIAN ECONOMIC DEVELOPMENT (OIED)

- Housed within DOI's Office of the Assistant Secretary for Indian Affairs
- **Vision:** For American Indian/Alaska Native communities to achieve self-determination through economic endeavors.
- **Mission:** The Office of Indian Economic Development supports American Indian/Alaska Native communities by providing access, awareness, and utilization of financial resources and technical assistance options for economic development.
- Comprised of three divisions: the Division of Economic Development (DED), the Tribal Electrification Program, and The Division of Capital Investment (DCI) .



OIED PROGRAMS

Capital Investment

- Division of Capital Investment
 - Indian Loan Guarantee Program
 - Indian Loan Insurance Program
- FY23 \$148mm approved loans
- FY24 \$ 22,428,619 per

Tribal Electrification Program

- IRA Funded
- \$150mm to electrify unelectrified homes across Indian Country

Indian Economic Development

- Division of Economic Development
 - NATIVE Act
 - Tourism Feasibility Studies & Business Plan Development
 - Indian Business Incubator Program
 - Native American Business Development Initiative (NABDI)
 - Living Languages

2022-23 DED NATIVE ACT HIGHLIGHTS

In 2022-23 DED funded \$4.2 million in NATIVE Act initiatives.

- 30 grants awarded to Tribes/Tribal organizations for tourism feasibility studies and business plans
- Technical assistance workshops, including a webinar on Fundamentals of Grant Writing presented by AIANTA's Tribal Relations & Outreach Manager
- Presentations on indigenous tourism strategies, including best practices from Hawaii, Panama, and Guatemala

NABDI Feasibility Study Examples

Seneca Tribe – White Corn Distribution

Catawba Indian Nation - Industrial Park Development

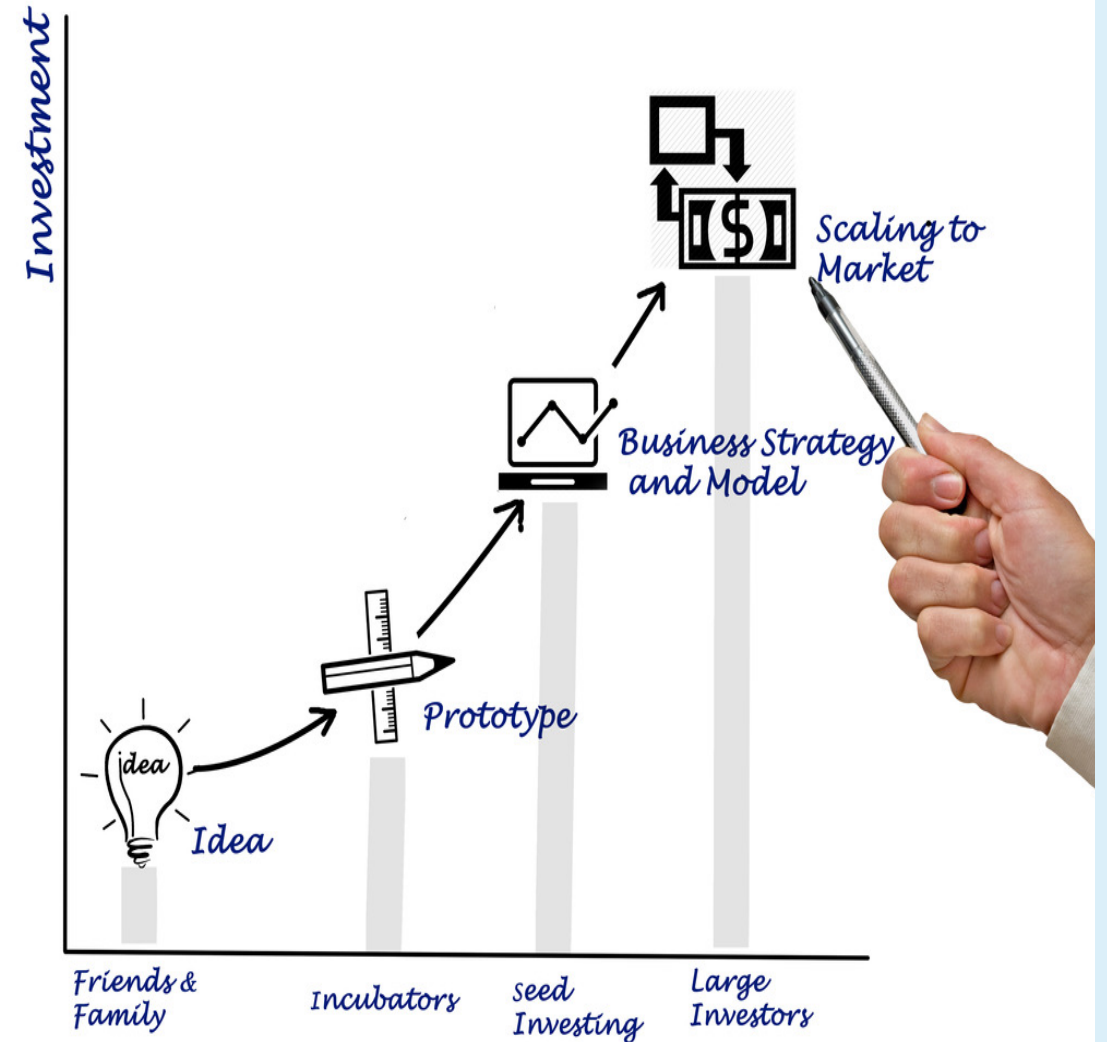
Hualapai Tribe - Mini-Mart Truck Stop at Grand Canyon

St. Regis Mohawk Tribe - Property Development, repurpose of a Dam Facility

Angoon Community Association - Wood Products Development/Business

Kalispel Tribe of Indians - Pet Boarding and Daycare Business

Nez Perce Tribe - Manufacturing Facility Development



NABDI Grant Success Story

Hydaburg Cooperative Association (the tribe) was awarded **\$30,000** to conduct a feasibility study for a café/laundromat.

The completed study was then used, in part, to secure a **\$600,000** Housing and Urban Development Indian Community Development Block Grant (HUD-ICDBG) to construct the café/laundromat.



STRONGBOW STRATEGIES- WOOL MILL PROJECT SUCCESS STORY

- A grant was awarded to support the planning and development of a Navajo wool mill on the Navajo reservation that served as a cultural tourism destination and included a storefront for Navajo woolen products.
- Executed an agreement with Diné College as a partner institution to operate the wool mill. Selected a building on Diné College to house the wool mill's operations.

For more info, visit our [Success Story featuring Strongbow Strategies](#) and their Wool Mill on our website.



Woksape Cultural Tourism and Food Sovereignty Technical Assistance

DED's Woksape grant funded group trainings and one-on-one assistance to Tribal communities on entrepreneurship, Tribal agriculture and food, cooperative marketing, cultural tourism, and value-added opportunities.

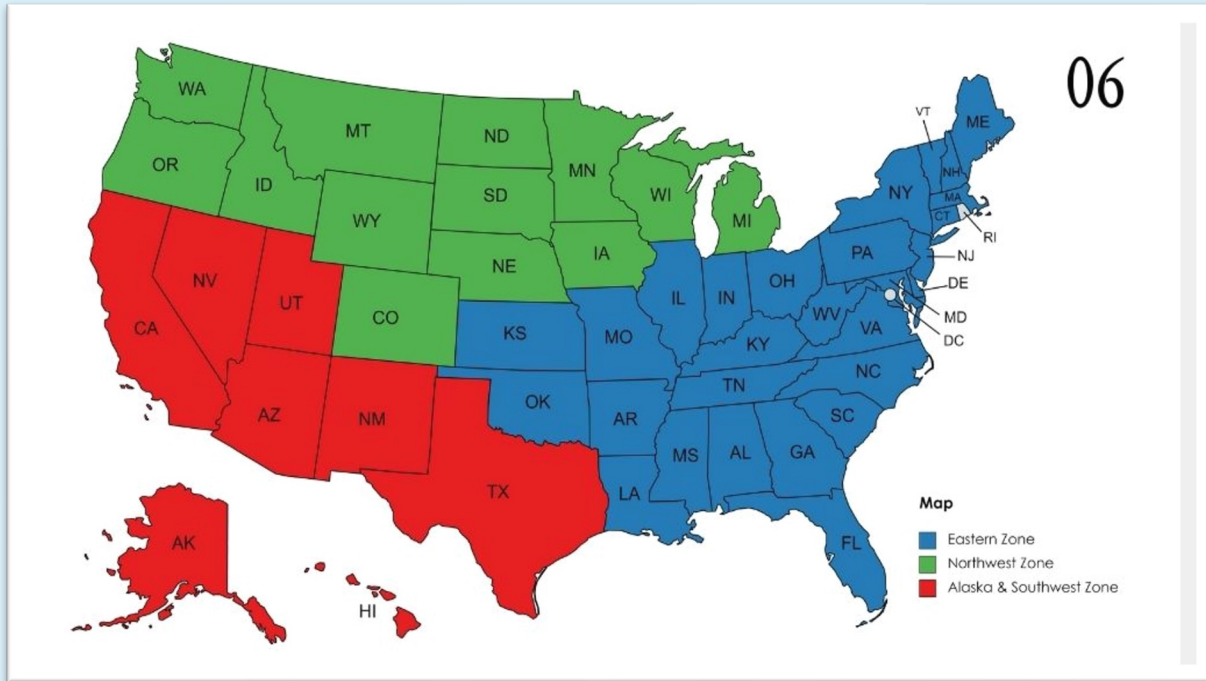


Success Stories

- FAST Blackfeet formed a cooperative for a group of women who grow and process a line of indigenous teas that is sold regionally, including at nearby National Parks.
- FAST Blackfeet, Nakoda Aahniih EDC, Sitting Bull College Visitor Center, Standing Rock CDC, and Turtle Mountain Entrepreneurial Center received funding from other sources to move forward with food sovereignty ventures developed during the Woksape, Inc. program.
- FAST Blackfeet and Standing Rock CDC are developing certified commercial kitchens.

Visit the [2022 NATIVE Act Congressional Report](#) for more details:

DED REGIONAL ZONES



Alaska and Southwest Zone
(916) 708-3279

Northwest Zone
(202) 860-4834

Eastern Zone
202-286-2771

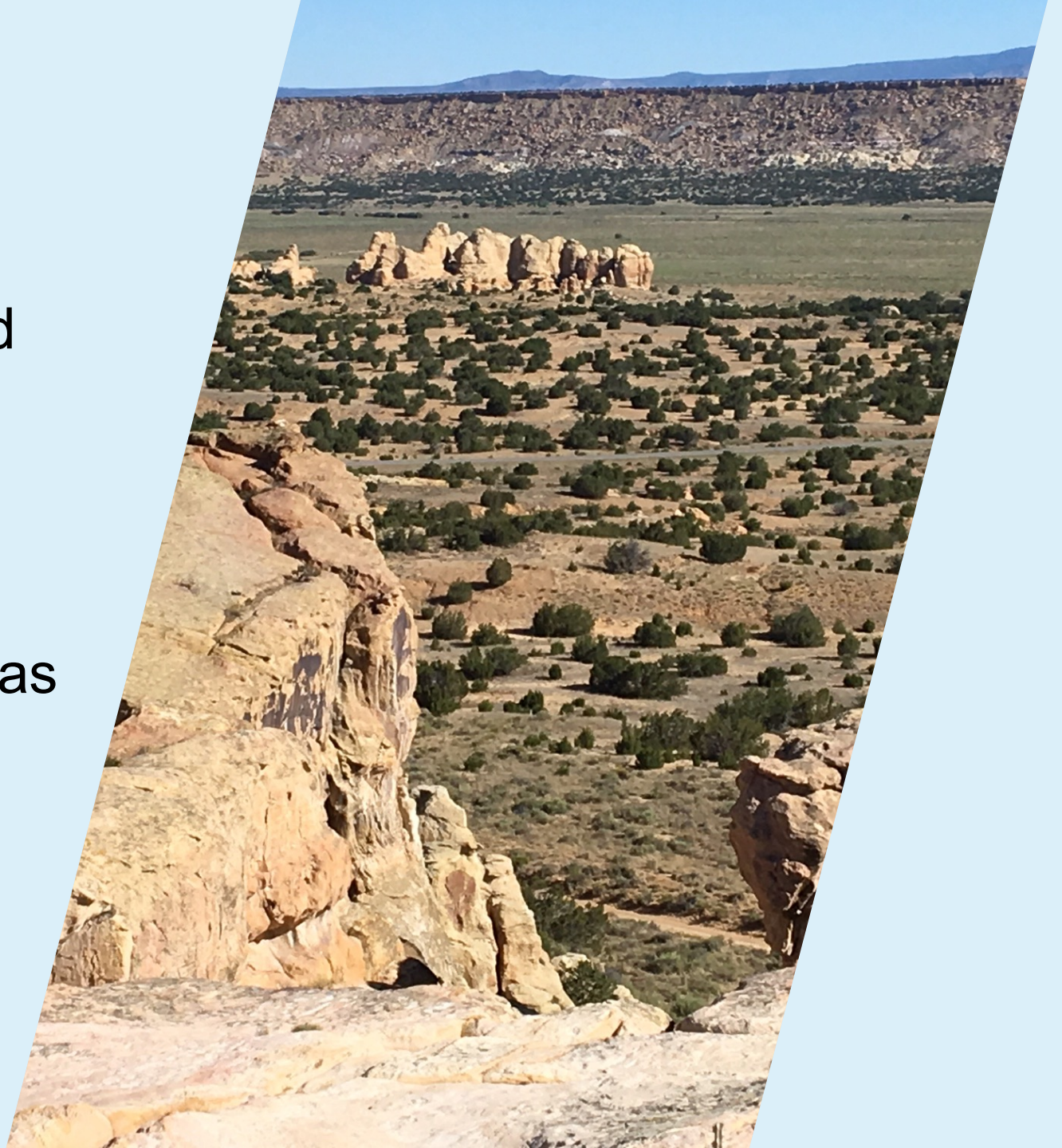
INDIAN LOAN GUARANTEE & INSURANCE PROGRAM



The Indian Loan Guarantee and Insurance Program is part of the Indian Financing Act of 1974, 25 U.S.C. §1451 et seq. Provisions specific to loan guarantees, loan insurance and interest subsidy are found at 25 U.S.C. §1481 et seq. and 25 CFR Part 103

The Indian Loan Guarantee and Insurance Program seeks to correct a market imbalance preventing Indian-owned businesses from securing commercial financing as easily as non-Indian businesses.

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ITEMS THAT CAN IMPACT A BORROWER'S ABILITY TO SECURE FINANCING

- Lenders worry that unfamiliar Tribal law may apply
- Lenders worry they may be subject to Tribal court jurisdiction
- Lenders do not know how to collateralize construction or business operations that take place on Tribal or individually-owned trust property

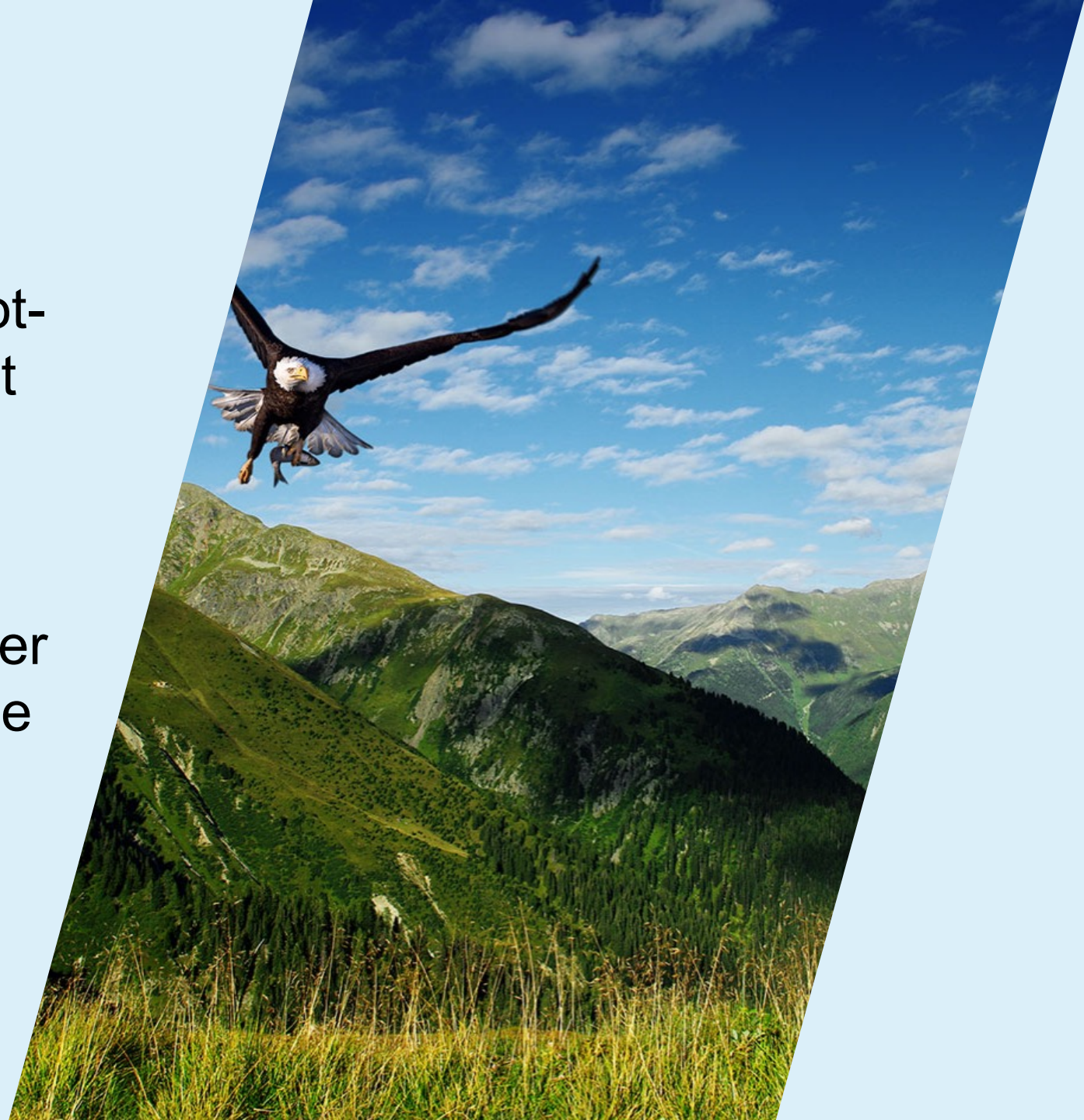
- Some borrowers lack basic financial literacy
- Some borrowers lack a meaningful credit history
- Some borrowers lack adequate collateral
- Some transactions are burdened by historic discrimination

Our Program reduces lender anxiety by offering U.S. backed guarantees (or insurance) for up to 90% of the amount of Indian economic development project loans.

The effect is to improve loan opportunities and terms for Indian business borrowers.



Lenders like our flexibility and simplicity. We help for profit and not-for-profit businesses pursue almost any lawful business activity. We support large and small loans. We help with startups, construction, refinancing, lines of credit, and other financing needs. Lenders get to use their own forms and underwriting standards.



The Navajo Tribal Utility Authority secured a loan to purchase a controlling interest in the company that supplies cell and broadband services to the Navajo Nation.





Huna Totem Corporation obtained a loan to build a deep-water dock so cruise ships could stop at Hoonah, Alaska.



Indian owned businesses have received funding for manufacturing plants, such as this chemical supplier in Tulsa, Oklahoma,

and this small cosmetics firm in Bethel, Alaska.



Several Tribes have obtained loans to build health clinics...



...hotels, convenience stores,
even bowling alleys.



If you've been to Albuquerque, perhaps you've visited the Indian Pueblo Cultural Center. That, and several projects in that revitalized portion of town, were made possible with Program support.



INDIAN LOAN
GUARANTEE
AND
INSURANCE
PROGRAM IN
A NUTSHELL

The purpose of our program is to help lenders reduce excessive risks on loans they make, which helps borrowers secure conventional financing that might otherwise be unavailable.

We can guarantee up to 90 percent of the unpaid principal and accrued interest due on a loan; and

We can insure the lesser of: (1) 90 percent of the unpaid principal and accrued interest due on a loan; or (2) 15 percent of the aggregate outstanding principal amount of all loans the lender has insured under the Program.

The loan insurance program is primarily implemented through CDFIs.

BORROWER ELIGIBILITY REQUIREMENTS

An Indian Individual (enrolled in a federally recognized tribe or Alaskan village);

An Indian-owned business entity organized under Federal, State or Tribal law, with an organizational structure reasonably acceptable to BIA;

A Tribe; or

A business enterprise established and recognized by a tribe.

The business entity or tribal enterprise must be at least 51% Indian-owned. §103.25(a)(b). *Tribes/Alaskan Villages must be federally recognized.*

BORROWER ELIGIBILITY REQUIREMENTS

The business being financed must contribute to the economy of an Indian reservation or tribal service area recognized by BIA. §103.4(a)

We can guarantee or insure a loan or combination of loans of up to \$500,000 for an individual Indian, or more for an acceptable business entity, Tribe or tribal enterprise involving two or more persons. §103.5

The borrower must be projected to have at least 20 percent equity in the business being financed, immediately after the loan is funded. §103.7

Loans guaranteed or insured by our program may not have repayment terms over 30 years. §103.15(c)

SMALL BUSINESS INSURED LOANS



- Photography start-up
- Cow/calf operations
- Children's Bookstore
- Food Trucks
 - Shaved Ice
 - Coffee
 - Indian Tacos
- Fabric Store



BENEFITS

- Our guarantee provides an opportunity for Borrowers to access financing that may be unavailable due to insufficient collateral, or the risks associated with start-ups.
- Borrowers can use any lender of their choosing.
 - You go through the normal process to secure financing; our program will come into play if the lender cannot provide financing unless they have our guarantee.
- We are a relatively easy program to use, we have one form that Lenders must use to request the loan guarantee; all other documents can be submitted using the Lender's own forms.



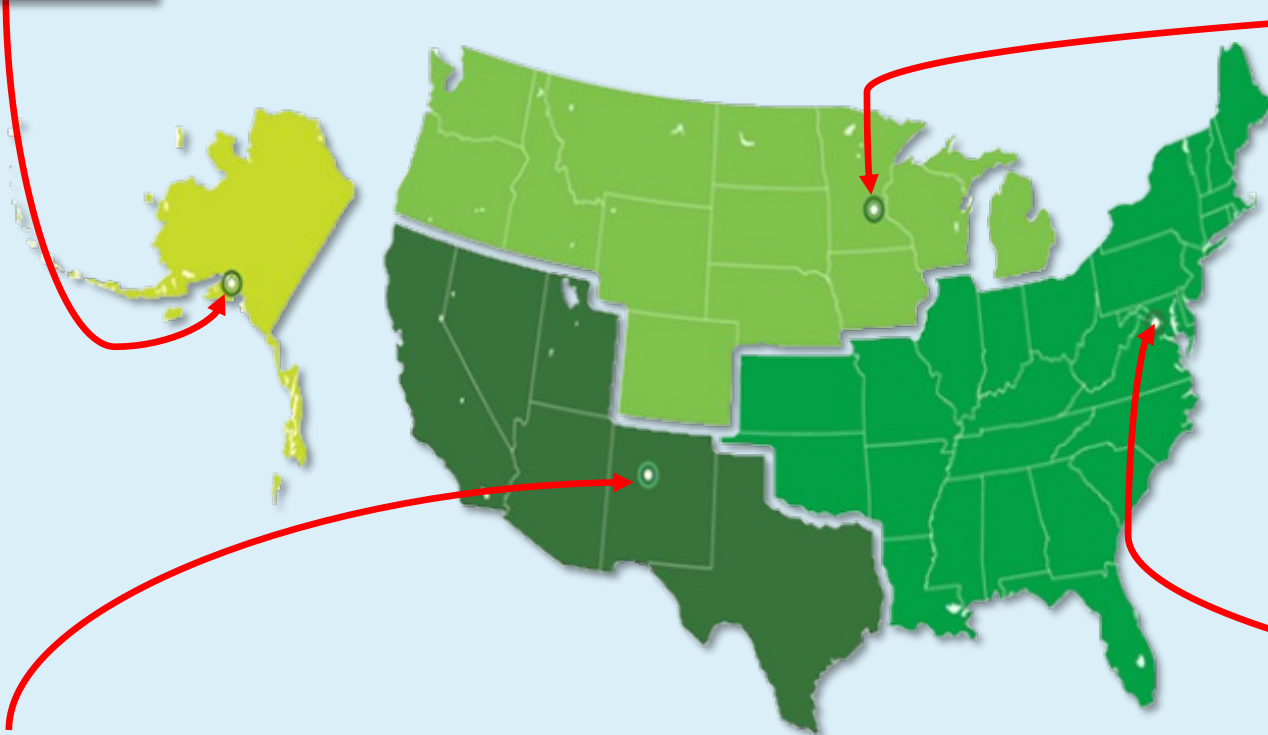
Alaska Zone

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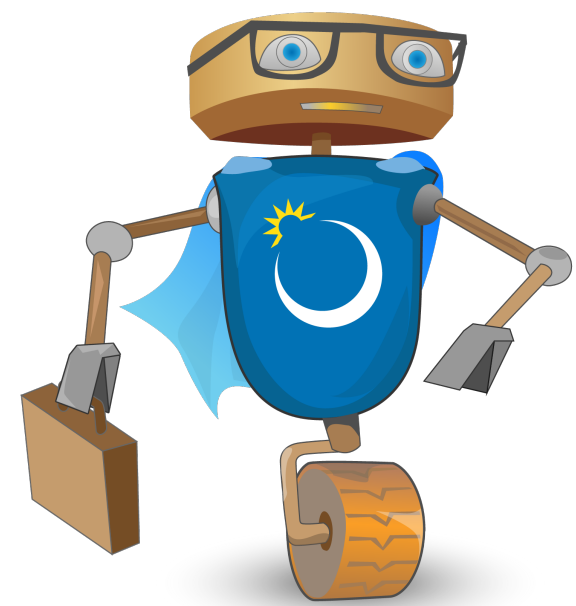
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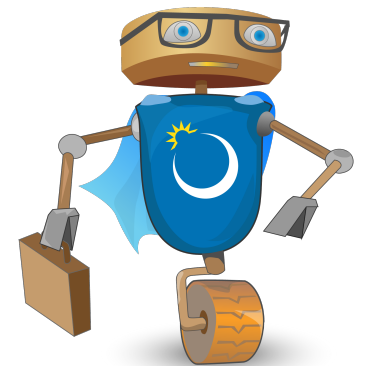
NATIVE
AMERICAN
BUSINESS
DEVELOPMENT



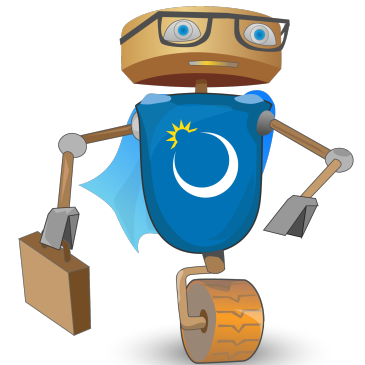
Ask and Answer Session Part I



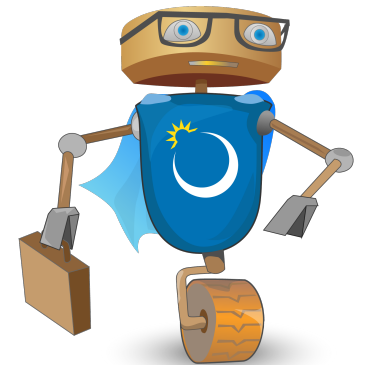
How does the Department of the Interior market the use of Native owned firms and do you have any incentive program for primes to use native owned subs such as the DOD Indian Incentive Program (IIP)?



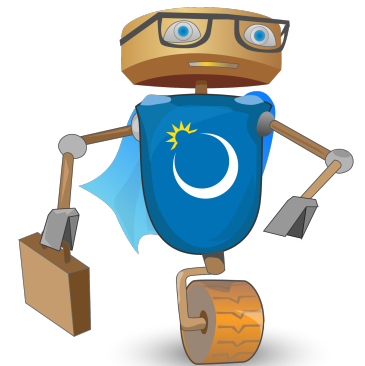
How does the Department of the Interior plan to utilize the direct award capability for ANC/Tribal/NHO companies, and how would these companies go about finding these opportunities?



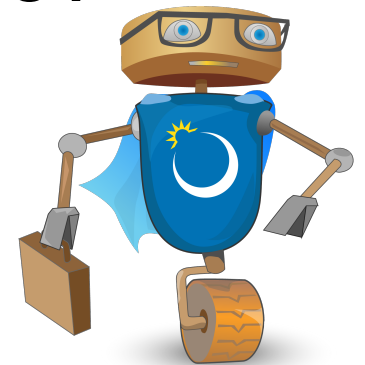
Are there any opportunities to help NASA
as American Indians?



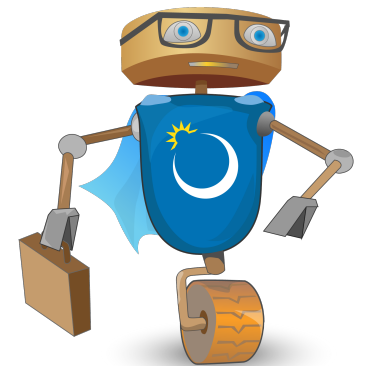
How can Native American Small business owners be empowered by AI at the Department of the Interior?



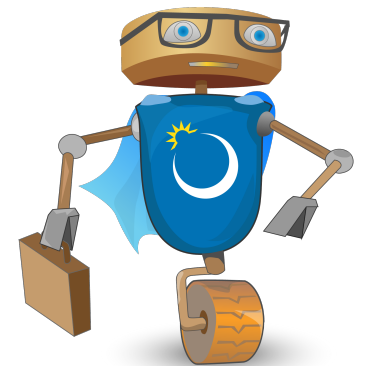
Does NASA have any avenues for non-profits that are working with Native communities across the US to partner with them in a more advantageous way as there are many Native nonprofits that serve communities that could be the next wave of NASA scientists, engineers, mathematicians, and more?



Will the Department of the Interior consider the Buy Indian Act and do more set asides for Indian Small Business Economic Enterprise qualified firms in the future to bring in more Native industry partners?



I lost two of my physical locations in CA as of the date of the latest update by the census dept. I'm seriously thinking of relocating to OK, where Indian Land and HUBZone sites negate tenured residence area. Please address some of the opportunities for Native American entities and non-Native American entities to team to respond to government solicitations at the Department of the Interior.



Meet the Speaker

Mr. Jackson S. Brossy

Assistant Administrator for the Office of Native American Affairs
U.S. Small Business Administration

Mr. Brossy serves as the Assistant Administrator for the Office of Native American Affairs, at the U.S. Small Business Administration. In this role, Mr. Brossy serves as a senior executive providing executive oversight, management, leadership, and championship of Native American entrepreneurship.

Before SBA, Mr. Brossy served as executive director for both the Native CDFI Network, a 501(C)(3) advocacy group, and the Navajo Nation Washington Office, the official intergovernmental affairs office for the largest tribe in the nation. An advocate of access to capital and technical assistance for Native entrepreneurs, Mr. Brossy also serves on the board of Prosperity Now, Change Labs, and the Federal Reserve Bank's Center for the Indian Country Development Leadership Council.

He is an enrolled member of the Navajo Nation and attended Stanford University and Harvard University.

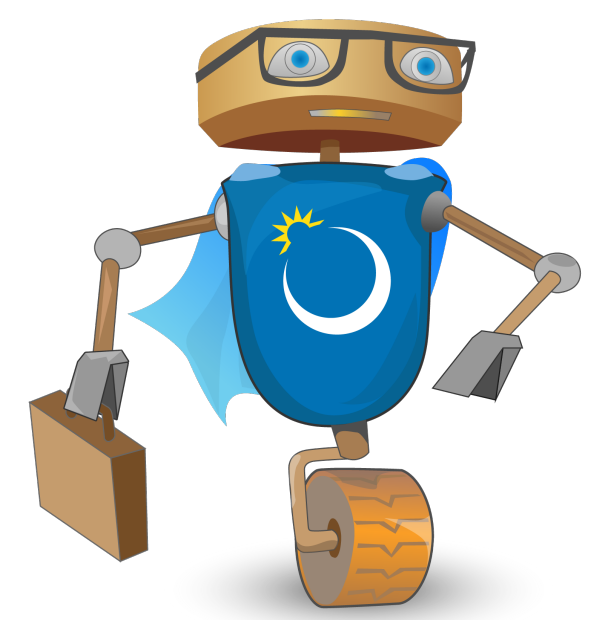




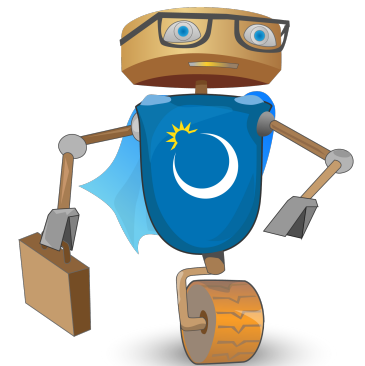
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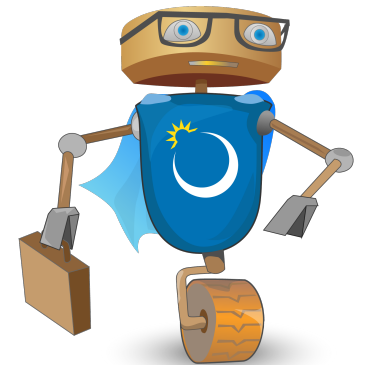
Ask and Answer Session Part II



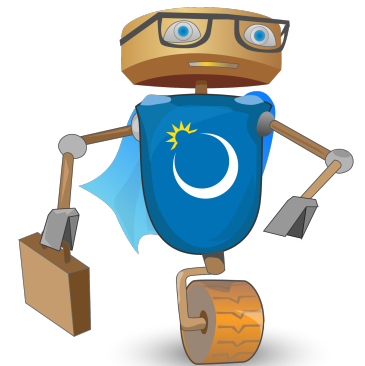
Does the U.S. Small Business Administration
have programs for Hawaii native business
owners, please?



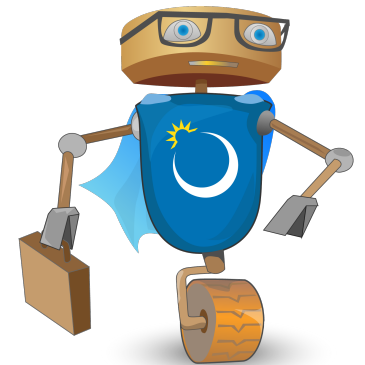
Does the U.S. Small Business Administration view Native American and Alaskan American companies any differently? Are there Native American Holding Companies?



What's the biggest problem that a small business face in its first year?



How can my business access counseling, mentoring, or training programs have provided by the U.S. Small Business Administration tailored to Native American entrepreneurs?

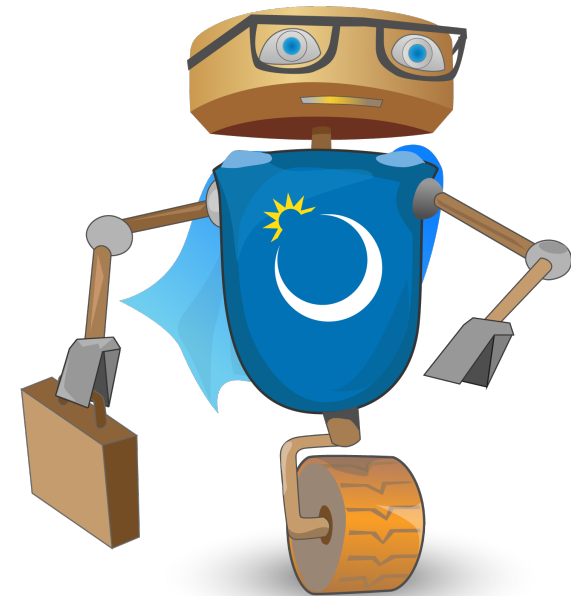




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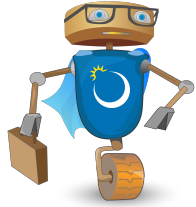
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The OSBP Mobile app has been **UPDATED!**

The NASA OSBP Mobile is the NASA Office of Small Business Program's official mobile application. It is available for iOS and Android devices. OSBP Mobile is designed as a user-friendly tool to learn how to do business with NASA and have all the required resources right at your fingertips. Key features allow users to easily contact NASA Center Small Business Specialists, view Active Contract Listings, and find out when upcoming networking events are taking place.

The app is available for download at the [iTunes App Store](#) or [Google Play](#).

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- New Small Business Specialist layout
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A promotional graphic for OSBP. It features a yellow alarm clock on a blue background. To the right, on a yellow background, is the text "Time to re-register! The new OSBP NASA Vendor Database is here!". In the bottom left corner of the graphic is the OSBP logo, which includes a sun icon and the text "OSBP OFFICE OF SMALL BUSINESS PROGRAMS".



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