



# Levin College of Public Affairs and Education

Prepared for:  
**NASA JOHN H. GLENN RESEARCH CENTER**

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**June 2023**

**The NASA  
John H. Glenn  
Research Center:**

**An Economic  
Impact Study  
Fiscal Year 2022**

**CENTER FOR  
ECONOMIC  
DEVELOPMENT**





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Affairs and Education

**THE NASA JOHN H. GLENN RESEARCH CENTER:  
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## **Acknowledgments**

The authors would like to thank Christopher Blake, Scott Graham, Timothy McCartney, Harvey Schabes, Michael Zernic, employees of the NASA John H. Glenn Research Center, and James Kubera from MM Technologies, for their contributions to this project. They assisted in coordinating the data gathering for the study and provided feedback on the report's content. This project is a result of the collaboration between NASA Glenn, MM Technologies, and Cleveland State University's Center for Economic Development.



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## EXECUTIVE SUMMARY

- Located at Lewis Field (next to Cleveland Hopkins International Airport) and Neil A. Armstrong Test Facility (Armstrong Test Facility), located in Sandusky, Ohio, the NASA John H. Glenn Research Center (Glenn Research Center) performs research, engineering development, and testing to advance aviation, enable exploration of the universe, and improve life on Earth. Its scientists and engineers deliver advanced technology and flight systems for spacecraft and improve aircraft efficiency, often in partnership with U.S. companies, universities, and other government institutions. The Center's core capabilities concentrate on air-breathing and in-space propulsion, power systems, aerospace communications, materials for extreme environments, biomedical technologies, and high-value space experiments in the physical sciences - all focused on solving important, practical aerospace problems and opening new frontiers (scientific, technological, and economical) for our nation.<sup>1</sup>
- NASA Glenn's campuses include more than 198 buildings that contain a unique collection of world-class laboratories and test facilities. Since the groundbreaking for the Aircraft Engine Research Laboratory of the National Advisory Committee for Aeronautics (forerunner to NASA) on January 23, 1941, more than \$1.08 billion has been invested in the construction of NASA Glenn's campuses. The estimated current replacement value of Lewis Field and Armstrong Test Facility is approximately \$4.77 billion.
- The Lewis Field Campus and Armstrong Test Facility each host large-scale facilities that are uniquely and specifically designed to test aviation and spaceflight hardware. Both locations enable NASA, other governmental agencies, and academic and industry partners from across the country to perform specialized research and testing to support the Agency's Aeronautics, Space and Science Missions, as well as the country's interests in these areas.
- During the period covered in this report, NASA Glenn has had several leadership roles that are critical to programs and projects in all of NASA's missions: Deep Space Exploration Systems, Low Earth Orbit, and Spaceflight Operations, Science, Exploration Technology, and Aeronautics Research. Within the Deep Space Exploration Systems, it captures Exploration Systems Development and Exploration Research and Development of the systems and capabilities needed for human exploration of the Moon and Mars. Low Earth Orbit and Space Flight Operations includes utilization and operations of the International Space Station and associated communications and navigation services. The role in Science is focusing on applying research capabilities and technology development for planetary and earth science missions. Exploration Technology is centering on advancing the creation of novel technology investments to go, land, live, and explore the Moon, Mars, and beyond.

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<sup>1</sup> For further information, use the following link:  
<http://www.nasa.gov/centers/glenn/home/index.html#U7R0kpRdUwA>

- In addition, NASA Glenn is leading the aeronautic research that includes managing the Advanced Air Transport Technology and the Hybrid Thermally Efficient Core (HyTEC) Projects, defining the most compelling technical challenges facing the air transport industry as envisioned for the 2030-2040-time horizon. The research explores and advances knowledge, technologies, and concepts to enable giant steps in energy efficiency and environmental compatibility, resulting in less fuel burn and less direct impact with the atmosphere.
- This report is structured with the following sections: Sections A and B consist of the report's introduction and background describing NASA Glenn's campuses, their location, and the mission of the Center. Section C provides an economic overview of

NASA Glenn, including information about its employment and occupations, employee residences, payroll, expenditures, awards to academia and other institutions, revenues, and taxes paid by NASA Glenn employees. Section D describes the economic impact created by NASA Glenn Research Center on two regions, an 8-county Northeast Ohio region and the State of Ohio during Fiscal Year (FY) 2022. This report is an update of several earlier studies that described NASA Glenn and measured its economic impact on Northeast Ohio and Ohio.

## ECONOMIC IMPACT GENERATED BY NASA GLENN RESEARCH CENTER SPENDING

In FY 2022, the NASA Glenn Research Center continued creating economic impacts on the regional economies of Northeast Ohio and Ohio by employing local labor, paying high wages to their employees who spend most of their income locally, engaging local contractors, and collaborating with local higher education institutions providing them with research grants and contracts. This study uses a multi-regional input-output (I-O) model to estimate the effect of NASA Glenn Research Center's spending on the economies of Northeast Ohio (NEO) and Ohio. This model measures economic impact in terms of growth in output (sales), value added (output less intermediary goods), number of new and supported jobs, labor income, and tax revenues to all levels of government. This study uses the Multi-Regional Input-Output model and methodology (MRIO) to measure NASA Glenn's impact on the economies of Northeast Ohio and

Ohio based on the inter-relationships of two connected regions. This methodology is the same as was used to prepare the FY 2021 Economic Impact Study and is comparable with previous studies. The MRIO analysis better accounts for the Ohio regional supply chain, calculating the impact for the larger region as the economic impact of NASA Glenn on Northeast Ohio and on the remainder of Ohio.

This report illustrates the complete economic impact on two regions using detailed economic sectors and illustrates the impact using five main indicators: output, employment, value added, labor income, and taxes. Each indicator is detailed with direct, indirect, and induced components of economic impact. The table below summarizes NASA Glenn's economic impact on Northeast Ohio and the State of Ohio during FY 2022.

Economic Impact	Northeast Ohio	State of Ohio
Output	\$1,810.5 million	\$1,997.5 million
Value Added	\$1,121.5 million	\$1,207.8 million
Employment	8,324 jobs	9,109 jobs
Labor Income	\$777.3 million	\$832.1 million
Taxes	\$186.8 million	\$185.5 million <sup>2</sup>

Note: Direct value added impact was assessed as a percentage of output, whereas in studies prior to FY 2013 it accounted only for labor income as a direct value added impact. All values are in 2023 dollars.

- In FY 2022, NASA Glenn's \$585.9 million of direct spending in Northeast Ohio (in 2022 dollars) created a total output economic impact of \$1,810.5 million across all industry sectors. The value added increased by \$1,121.5 million as a result of NASA Glenn's operations, funded primarily by dollars

external to the region. In addition, 8,324 jobs were created and supported in the region, and labor income in Northeast Ohio increased by \$777.3 million. NASA Glenn's operations in Northeast Ohio also generated \$186.8 million in local, state, and federal tax revenue.

<sup>2</sup> Tax impact reflects additional federal, state, and local tax revenues collected in the region due to NASA Glenn expenditures made for its operations. The tax impact on the State of Ohio appears deflated due to a larger than usual industry change in 528-Other Federal government enterprises. This industry is heavily subsidized by the government, causing a negative direct tax impact that outsizes the spending done by NASA Glenn. Due to the infusion of federal funds in response to the COVID-19 pandemic, these effects have been amplified. More information can be found here: <https://support.implan.com/hc/en-us/articles/360036110393>.

- NASA Glenn's activities in Ohio in FY 2022 were stimulated by \$630.4 million in direct spending in the state (in 2022 dollars). This funding originated primarily from outside of the state and generated an increased demand in output (sales) for products and services valued at \$1,997.5 million.
- Ohio value added increased by \$1,207.8 million as a result of NASA Glenn's activities in the state. In addition, 9,109 jobs were created and supported in Ohio, and labor income across the state increased by \$832.1 million. NASA Glenn operations in Ohio also generated \$185.5 million in local, state, and federal taxes.
- Direct NASA Glenn spending had the greatest impact in the areas of scientific research and development, administrative and waste management services, facilities support services, maintenance and repair construction of nonresidential structures, computer related services, educational services, investigation and security services, and architectural, engineering, and related services.
- Spending by NASA Glenn personnel and other workers was in line with typical consumer spending patterns. Industries that benefited the most from NASA Glenn spending included real estate and rental services, hospitals and healthcare offices, insurance carriers, food services, and nursing and community care facilities.

### NASA GLENN RESEARCH CENTER: AN OVERVIEW

- In FY 2022, NASA Glenn civil service employment totaled 1,541. This includes 339 Administrative Professionals (22%), 15 Clerical workers (1%), 1,125 Scientists & Engineers (73%), and 62 Technicians (4%). Compared to FY 2021, the total civil service employment increased by 4 workers, with an increase of 16 employees in the Administrative Professional category and a decrease of 12 employees in the Scientists & Engineers category.
- The employees at NASA Glenn are highly educated and highly skilled civil service workers. In FY 2022, 90.3% of civil service employees held a bachelor's degree or higher. Of the total of NASA Glenn's civil service employees, 18.3% held doctoral degrees, 39.7% held master's degrees, and 32.3% held bachelor's degrees.<sup>3</sup>
- In FY 2022, scientists and engineers continue to be the largest occupational category. This occupation has continually been the largest across all categories over the last five years, a trend that has sustained since before FY 2018. Scientists and Engineers accounted for 73% of the civil service employees at NASA Glenn in FY 2022.
- Combining civil service employees and local contractors, the total number of employees at NASA Glenn was 3,286 in FY 2022. An increase of 4 workers from FY 2021. From FY 2018 to FY 2022, the highest total combined employment was 3,324 in FY 2020.
- NASA Glenn civil service employees received total compensation of \$259.7 million during FY 2022. In this report, total compensation included both payroll of \$191.2 million and employee benefits of \$68.4 million. Between FY 2021 and FY 2022, total compensation increased by \$3.9 million (1.5%) in nominal dollars. In this same period, NASA Glenn's nominal payroll has increased by \$1.4 million (0.7%).
- From FY 2018 to FY 2022, total compensation increased by \$23.9 million

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<sup>3</sup> Not including Student Trainees.

(10.1%) increasing from \$235.8 million in FY 2018 to \$259.7 million in FY 2022, while payroll increased by \$11.4 million (6.3%) (in nominal dollars).

- In FY 2022, vendors from 46 states, the District of Columbia, and fifteen foreign countries received a share of NASA Glenn expenditures, which totaled \$695.2 million. This is 21.9% larger than total expenditures in FY 2021, with an increase in total spending of \$124.7 million in nominal dollars. After adjusting for inflation, this is an increase of \$79.2 million (12.9%).
- Ohio continues to receive the largest share of total expenditures, with \$378.5 million going to state vendors in FY 2022. This is 54.4% of NASA Glenn's total spending and a \$33.7 million increase in nominal dollars from FY 2021.<sup>4</sup>
- Northeast Ohio received 89.8% of NASA Glenn's total expenditures in the State of Ohio, with the region's vendors receiving \$340 million. Cuyahoga County received the largest share of expenditures both within Northeast Ohio and the State of Ohio, receiving 98.7% and 88.6%, respectively.
- California received the second largest share of NASA Glenn spending, receiving \$187 million (26.9% of total expenditures), an 85.4% increase from FY 2021. Alabama received the third-largest shares in FY 2022, 4.8% of total expenditure, or \$33.3 million, despite experiencing a decline of \$6.3 million, or 18.9% (in nominal dollars). Washington and Virginia received the fourth and fifth largest share of expenditures in FY 2022.
- Expenditures in foreign countries increased from \$0.25 million to \$0.55 million in nominal dollars between FY 2021 and FY 2022 (122% increase). Great Britain was the

largest beneficiary of the foreign countries, followed by Canada.

- NASA Glenn awarded \$13.4 million to colleges and universities in 34 states during FY 2022. Grants accounted for \$8.2 million in this total. Funding to academic institutions decreased by \$0.27 million (2%) between FY 2021 and FY 2022 in nominal dollars. NASA Glenn also awarded \$5.1 million in contracts to Ohio academic institutions in FY 2022 through on-site contracts. The academic funding allocated to the top five states — Ohio, Georgia, California, Illinois, and Pennsylvania — in FY 2022 accounted for 67% of the total awards, compared to 68% of total grants made to the top five states during FY 2021.
- Northeast Ohio experienced the largest nominal increase of \$1.4 million (55%) in awards between FY 2021 and FY 2022, while the rest of Ohio saw the largest nominal decrease of \$1.7 million (44%). Georgia had a nominal increase of \$353.2 thousand (18%). Pennsylvania and California saw large decreases in awards in this period, losing \$61.5 thousand (7%) and \$52.8 thousand (12%), respectively, while Illinois experienced a \$50.5 thousand decrease (1%).
- Northeast Ohio received 64.2% of the \$6.01 million awarded to all of Ohio, totaling \$3.9 million. Northeast Ohio received 28.8% of all academic funding given by NASA Glenn in FY 2022. Northeast Ohio's share of awards increased at the state level (48% of total Ohio awards in FY 2021), \$1.4 million in nominal dollars.
- Of the eight Ohio universities that received funding, the University of Toledo and Case Western Reserve University (CWRU) continued receiving the highest amount in FY 2022. Combined, they accounted for 73.5% of NASA Glenn Awards to Ohio

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<sup>4</sup> Total expenditures increased by \$33.7 million in nominal dollars and \$35.5 million in real dollars adjusted for inflation between FY 2021 and FY 2022.

academic institutions. The University of Toledo received \$1.7 million (28.3% of the total), and CWRU received over \$2.7 million (45.2% of the total) in FY 2022. For the University of Toledo, this was a \$0.47 million or 21.7% decrease during the last five years (adjusted to 2022 dollars).

- The University of Akron was awarded \$1.1 million (17.9% of the total) and received the third-highest share of the total funding to Ohio academic institutions. The Ohio State University received \$282.4 thousand (4.7%) and ranked fourth. The remainder of the FY 2022 awards from NASA Glenn to Ohio academic institutions went to Ohio University (\$116,439 or 1.9%), Kent State University (\$66,447 or 1.1%), University of Cincinnati (\$35,714 or 0.6%) and University of Dayton (\$21,005 or 0.3%).
- Total revenue reached \$986.7 million in FY 2022. Without adjusting for inflation, this is an 18.9% increase from FY 2021. NASA Glenn's revenues have increased by 32.4% since FY 2018. The largest share of revenue from reimbursable commitments came from Federal funding, accounting for 92.2%. The Department of Defense accounted for the largest share of total reimbursable commitment in FY 2022, contributing 66.5%.
- Total income tax paid by NASA Glenn employees totaled \$33.4 million in FY 2022, a 1.1% increase from the previous year. Excluding federal taxes, NASA Glenn employees paid \$9.5 million in income taxes at the state and local levels in FY 2022. The amount of taxes paid to local and state governments has increased steadily between FY 2018 and FY 2021, rising from \$9.1 million in FY 2018 to \$9.5 million in FY 2022.
- NASA Glenn continues to be an essential institution influencing the economic life of both Northeast Ohio and the State of Ohio. NASA Glenn's employees are part of the knowledge-intensive labor force that develops innovation, advances the nation, generates wealth in the region, and attracts other creative workers to reside in Ohio.



## A. INTRODUCTION

This report presents the results of the economic impact analysis of the National Aeronautics and Space Administration's (NASA) Glenn Research Center (Glenn) on the eight-county Northeast Ohio region and the State of Ohio during FY 2022.<sup>5</sup> This study is based on input-output modeling that reflects the buy-sell relationships between industries, the household sector, and the government sector in a region. The modeling results estimate the economic impact of NASA Glenn's spending on Northeast Ohio and the state of Ohio.<sup>6</sup> Since NEO is a part of Ohio, this study is conducted using Multi-Regional Input-Output (MRIO) analysis, where the economic impact is estimated on interconnected two regions, Northeast Ohio and the rest of the state of Ohio, defined as Ohio less Northeast Ohio. The economic impact illustrated in NEO accounts for the effect of spending in NEO and the economic impact created in NEO when spending was done outside of NEO region; the economic impact in Ohio accounts for the effects created in NEO

from spending that occurred in NEO and across the rest of Ohio and economic impact in non-NEO counties from spending inside and outside of NEO.

The report also provides an overview of NASA Glenn operations and a descriptive analysis of its Research and Development (R&D) activities. It looks at changes in NASA Glenn's employees in terms of employment, payroll, occupation, and place of residence during FY 2022. The report provides information on NASA Glenn's expenditures and revenues, awards to academic institutions, and taxes contributed by employees.

This analysis was conducted by the Center for Economic Development of Cleveland State University's Maxine Goodman Levin College of Public Affairs and Education. This FY 2022 report is an update to previous studies published in 1996, 2000, 2005, and annually from 2007 through 2022.<sup>7</sup>

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<sup>5</sup> For purposes of this study, Northeast Ohio includes Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina, Portage, and Summit Counties.

<sup>6</sup> Output impact reflects the total value of all additional goods and services produced in the economy. For example, the output economic impact includes the total value of all professional scientific and technical services and all intermediary goods created to secure delivery of the scientific services. Value added impact reflects the value of only additional output produced in the region, which is calculated as total sales less intermediary goods which are not sold as final products. For example, the value added impact will account for the value of all professional scientific and technical services excluding intermediary goods produced to deliver these services. Such intermediary goods, among others, include research supplies, utilities, research services of intermediary steps of research.

<sup>7</sup> All previous studies can be found on the Center for Economic Development's website: [https://engagedscholarship.csuohio.edu/urban\\_cecde/](https://engagedscholarship.csuohio.edu/urban_cecde/)

## B. NASA GLENN RESEARCH CENTER: BACKGROUND

Located at Lewis Field (next to Cleveland Hopkins International Airport) and Armstrong Test Facility (Sandusky, Ohio), the NASA Glenn Research Center performs research, engineering development, and testing to advance aviation, enable exploration of the universe, and improve life on Earth. Its scientists and engineers deliver advanced technology and flight systems for spacecraft and improve efficiency in aircraft, often in partnership with U.S. companies, universities, and other government institutions. The Center's core capabilities concentrate on air-breathing and in-space propulsion, power systems, aerospace communications, materials for extreme environments, biomedical technologies, and high-value space experiments in the physical sciences - all focused on solving important, practical aerospace problems and opening new frontiers (scientific, technological, and economical) for our nation.<sup>8</sup>

### B.1. NASA GLENN TEST FACILITIES

NASA Glenn's campuses include more than 198 buildings that contain a unique collection of world-class laboratories and test facilities. Since the groundbreaking for the Aircraft Engine Research Laboratory of the National Advisory Committee for Aeronautics (forerunner to NASA) on January 23, 1941, more than \$1.08 billion has been invested in the construction of NASA Glenn's campuses. The estimated current replacement value of Lewis Field and Armstrong Test Facility is approximately \$4.77 billion.

Glenn's main campus, Lewis Field, is situated on 307 acres of land and contains more than 87 buildings and other real property assets.

Lewis Field has a large inventory of facilities that supports research, development, testing, and evaluation activities. There are approximately 366 research and test facilities located at the Lewis Field site, including 24 major test facilities and over 100 research and development laboratories. The world-class facilities at Lewis Field include large and unique aero-propulsion wind tunnels, micro-gravity and free-fall research facilities, engine test cells, flight research facilities, space environment chambers, vacuum chambers and a host of additional research and development laboratories and test stands.

Glenn's Armstrong Test Facility is located 50 miles west of Cleveland in Sandusky, Ohio, on 6,740 acres of land. Armstrong Test Facility has large, unique facilities that simulate the environment of space. Most of these capabilities are world-unique, including an electric aircraft testbed for investigating flight weight hybrid electric power train systems, the world's largest thermal-vacuum space simulation chamber, the largest mechanical vibration table, the most powerful reverberant acoustic test chamber, the largest electromagnetic test chamber, the largest space simulation chamber which can test planetary dust, the largest liquid hydrogen-capable space simulation chamber, and the only cold soak start/restart rocket engine test facility.

Both locations enable NASA, other governmental agencies, and academic and industry partners from across the country to perform specialized research and testing to support the Agency's Aeronautics, Space and Science Missions as well as the country's interests in these areas.

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<sup>8</sup> For further information, use the following link: <http://www.nasa.gov/centers/glenn/home/index.html#.U7R0kpRdUwA>

## B.2. NASA GLENN MISSION AREAS SUPPORTING NASA THEMES

During the period covered in this report, NASA Glenn has had several leadership roles critical to programs and projects in all of NASA's missions: Deep Space Exploration Systems, Low Earth Orbit, and Spaceflight Operations, Science, Exploration Technology, and Aeronautics Research.

**Deep Space Exploration Systems** (Exploration Systems Development and Exploration Research and Development of the systems and capabilities needed for human exploration of the Moon and Mars)

- Provides significant management, design, development, test, integration, and production operations contributions within the Orion Program, including managing the European Service Module (ESM) development by the European Space Agency (ESA). The ESM provides power, propulsion, consumable water and gasses, and communications for the Orion spacecraft. Other technical support includes design and analysis of vehicle structures, ground handling, and related vehicle mission readiness activities such as integrating the ESM with the crewed portion of the Orion vehicle, the Crew Module (CM).
- Conducted Orion spacecraft qualification environmental testing at Glenn's Armstrong Test Facility of the fully integrated Orion ESM-CM in support of the very successful Artemis I, Exploration Mission -1, uncrewed flight around the Moon.
- Providing overall technical and public-private partner leadership to manage the government team and the prime contractor responsible for the development of the Power and Propulsion Element (PPE), which will be the first of several elements or modules assembled in Lunar orbit to form the Gateway, the platform that will orbit the Moon and support future planned lunar landers and surface activities. This includes

managing and developing next-generation Solar Electric Propulsion systems that, as part of the Gateway architecture, support sustainable exploration with humans reaching farther into space.

- Managing the government team and prime contractor developing the Space Launch System (SLS) Universal Stage Adapter (USA) that connects the SLS Exploration Upper Stage (EUS) to the Orion Crew and Service Module. This includes applying human spaceflight engineering and technical capabilities to perform a variety of analysis and integration tasks to support the development of the Block 1B configuration of the SLS. The USA integrates the EUS to the Orion spacecraft and the comanifested payloads on the EUS while providing structural, electrical, and communication paths. The USA will also provide environmental control to payloads during integrated ground operations, launch, and ascent phases.
- Developing next-generation systems that enable exploration. NASA Glenn is leading projects to make advancements in spacecraft fire safety, including developing and launching payloads to test and observe flames, fire detection, and mitigation techniques in a microgravity environment; advanced power systems and components for efficient distribution architectures; and other enabling technologies to further exploration sustainability and science applications.

**Low Earth Orbit and Space Flight Operations** (Utilization and operations of the International Space Station and associated Space and Flight Support communications and navigation services)

- Leading the development of microgravity experiments and research apparatus in the physical science fields of combustion

science, fluid physics and transport phenomena, and soft matter dynamics, which are conducted on the International Space Station.

- Contributing to the Human Research Program, which performs research and technology related to human health, exercise development for exploration countermeasures, and medical devices, including computational modeling.
- Providing sustaining engineering to ensure safe and reliable operation of the International Space Station's electrical power system.
- Leading the development and utilization of new, advanced communications technology, including lunar surface networking, cognitive, wideband and quantum communications. In addition, performs radio frequency spectrum management and spectrum analysis for the Agency.
- Providing leadership for the Communications Services Project (CSP) to establish partnerships with commercial satellite communications (SATCOM) companies to develop and demonstrate capabilities that can meet NASA's space relay needs and develop the approach for the acquisition and operation of commercial SATCOM services.

**Science** (Applying research capabilities and technology development for planetary and earth science missions)

- Managing the Radioisotope Power Systems (RPS) Program and developing associated power technologies. Radioisotope Power Systems enable scientific missions where conventional power systems such as solar power or batteries are impractical. Examples include enhancing current thermoelectric technologies, and developing next generation capabilities, including the Next Generation Radioisotope Thermoelectric Generator and other high efficiency power

generation technology using radioisotope heat sources.

- Managing production of radioisotope materials and fuel in conjunction with the Department of Energy (DOE) for NASA space missions.
- Managing National Environmental Policy Act (NEPA) and launch authorization processes to launch RPS-enabled missions, such as the Mars 2020 Perseverance Rover mission.
- Developing and testing, with industry support, small solar electric propulsion thrusters and power processing units for future science missions.
- Participating in lunar science activities by developing subsystems and hardware, including critical power and mobility technologies (e.g. rover tires) and instruments, to characterize the nature of lunar polar volatiles and to conduct surface missions.
- Developing systems and instruments for science missions operating in harsh environments such as the atmosphere and surface of Venus.
- Conducting complex environmental testing utilizing the unique NASA Glenn Extreme Environments Rig (GEER) facility that can accurately simulate atmospheric conditions for any planet or moon in the solar system and beyond.
- Developing new scientific instruments and mission concepts for planetary surfaces (e.g., Venus, Mars) and Earth science (e.g., fresh water).
- Conducting airborne monitoring of harmful algal blooms, in fresh water such as Lake Erie, using hyperspectral sensors. This is conducted in collaboration with regional universities and institutes using both piloted and unpiloted techniques.
- Supporting NASA Headquarters with assessments and panel membership for Planetary Science, including

technology/tools coordination and science advisory groups.

- Hosting conferences and meetings that have national and international science community representation at Northeast Ohio local venues. Examples include the American Nuclear Society's Nuclear and Emerging Technologies for Space Conference, the Commercial Lunar Payload Services Survive the Lunar Night Technology Workshop, and the NASA Agency Science Council meeting.

**Exploration Technology** (Advancing the creation of novel technology investments to go, land, live, and explore the Moon, Mars, and beyond)

- Leading the development and testing of Solar and Nuclear Electric Propulsion technology that can enable future space-based exploration and scientific missions of the future.
- Leading the development of technologies for cryogenic fluids transfer and storage and associated propulsion systems analysis, for application to the Space Launch System and future transportation systems. This includes ground testing and flight operations support for refueling techniques.
- Managing and developing kilowatt class nuclear power systems for in-space and lunar surface power, including a demonstration of a fission lunar surface power system in partnership with DOE.
- The Space Technology Research Grants (STRG) program executed by NASA Glenn accelerates the development of high risk/high payoff technologies to support the future space science and exploration needs of NASA, other government agencies and the commercial space sector. STRG challenges the spectrum of academic researchers from graduate students to tenured faculty members to examine the theoretical feasibility of ideas and approaches that are critical to making science, space travel, and

exploration more effective, affordable, and sustainable.

- The Small Business Innovation Research (SBIR) program provides an opportunity for small, high technology companies and research institutions to participate in government-sponsored research and development efforts in key technology areas. NASA Glenn evaluates and awards more SBIR grants than any other Center.
- NASA Glenn engages the regional ecosystem and encourages involvement with businesses and academia through the Technology Transfer Expanded (T2X) Program. T2X is NASA's focused effort to accelerate commercialization by de-risking innovation through entrepreneurship and focused partnership initiatives to launch and sustain startup companies. GRC's T2X team conducted significant groundwork for the NASA Entrepreneurial Academy, FedTech, Tech Center, Parallel 18, and other similar programs, coordinating over 25 technology submissions with related inventor support. These efforts resulted in 16 patented technology selections, six licenses, and significant network growth. GRC's T2X also supported Technology Transfer University (T2U) programs with Youngstown State University, Baldwin Wallace University, and engaged in conversations with Northeast Ohio's National Institute of Standards and Technology Manufacturing Extension Partnership, MAGNET, Confluence Engineering LLC, and other local university and industry partners.
- The NASA Glenn Tech Transfer Office Licensing Team licensed 24 different NASA Glenn technologies through 18 new license agreements and two new Data Usage Agreements. The Glenn Tech Transfer Office hosted several webinars which featured a Glenn inventor presenting an overview of one of their patented technologies, and a brief discussion of licensing and partnering

with Glenn presented by a Glenn Technology Manager. These webinars have resulted in numerous licensing leads for each of the technologies presented.

- The NASA Innovative Advanced Concepts program has nurtured several NASA Glenn concepts and visionary ideas that could transform future NASA missions with the

creation of breakthroughs—radically better or entirely new aerospace architectures, systems, or missions.

- NASA Glenn stimulates and encourages creativity and innovation in a wide spectrum of fledgling technologies through the Center Innovation Fund while addressing the technology needs of NASA and the nation.

### Aeronautics Research

- Managing the Advanced Air Transport Technology Project defining the most compelling technical challenges facing the air transport industry as envisioned for the 2030-2040-time horizon. The research explores and advances knowledge, technologies, and concepts to enable giant steps in energy efficiency and sustainability resulting in less fuel burn and less direct impact with the atmosphere.
- Managing the Hybrid Thermally Efficient Core (HyTEC) Project focusing on accelerating the development of small-core turbofan engine technologies to advance the next single-aisle aircraft engines. Working closely with cost sharing partners in industry, the research is maturing small core engine technologies leading to a full-scale advanced engine core ground demonstration that will strengthen the U.S. leadership and deliver more efficient engines for future single-aisle aircraft.
- Managing the hybrid electric propulsion investments, partnerships, performing technical research, development and testing for hybrid electric elements and subsystems including high power density materials, high efficiency, high power density megawatt class electric machines, more efficient, higher performing combustion and turbine systems.
- Managing and performing research, including testing for propulsion/airframe integration advances to enable changes in

air vehicle shapes resulting in significant improvements in fuel efficiency.

- Performing engine icing research and testing in the only facility in the world capable of replicating conditions for ice formation at altitude internal to combustion engines, to understand the physics and to provide the capability to certify commercial engines for operations in icing conditions.
- Leading the development and performing testing of advanced air-breathing combustion subsystems and systems to achieve higher efficiencies and reduce system emissions due to combustion.
- Managing the power and propulsion concepts within the Revolutionary Vertical Lift Technologies Project, defining the most compelling technical challenges facing the rotorcraft and vertical lift communities, and performing research, development and testing of hybrid electric propulsion, drive systems, transmissions, and turbomachinery for vertical lift vehicles.
- Managing the propulsion concepts supporting the Commercial Supersonic Technologies Project overseeing vehicle research, integration and testing in the development of tools, technologies and knowledge that will eliminate technical barriers preventing practical commercial supersonic flight. Performing research and development to design tools and innovative concepts for integrated supersonic



propulsion systems that can meet airport noise regulations.

- Supporting the Aeronautics Evaluation and Test Capabilities Portfolio, combining research, analysis, and test capabilities necessary to achieve future air vehicle development and operations. Providing operations and maintenance oversight while also developing and implementing a construct to make future investment portfolio decisions for Aeronautics and Agency Aerosciences objectives.
- Leading the development of advanced aviation communication and navigation architecture for the future airspace by demonstrating secure and reliable communications system via large-scale simulations and flight-testing to validate performance requirements for the national air space. Working with partners the research explores RF coverage at relevant altitudes, precise and reliable navigation concepts, cybersecurity measures and the development of data for new standards.
- Conducting research in the Convergent Aeronautics Solutions Project, pursuing short duration activities to establish early-stage innovative concepts and technology feasibility for high-potential solutions to major-system-level challenges that require NASA and the aviation community to think beyond current concepts, architectures and relationships. Performing technology developments include airframe structures accounting for power system elements and establishing voltage and power limits for hybrid electric aircraft options.
- Managing the Transformative Tools and Technology Project to develop new multidisciplinary computer-based tools, models, and associated scientific knowledge that will provide first-of-a-kind capabilities to analyze, understand, and predict performance for a wide variety of aviation concepts. Performing research and technology development of ceramic matrix composite materials, advanced coatings, propulsion analysis, and design tools for future aeronautics concepts.
- Providing requirements and systems engineering approach to embed cybersecurity into the future air traffic management system, including developing communications architectures and potential future communications elements, sensors and autonomy solutions, with test and verification, for future airspace operations concepts.
- Managing the Hypersonics Technology Project, supporting vehicle studies, performing propulsion testing, and developing high temperature seals and analytic tool development to advance hypersonic technology for the nation.
- Providing technical leadership for the Electrified Powertrain Flight Demonstrator Project to accelerate US industry technology readiness of integrated Mega Watt-class electrified powertrain for the next generation single aisle (150 – 200 passenger seat class) commercial transport aircraft. By increasing the power density of powertrain components, this demonstration will advance knowledge, technologies, and concepts enabling the next generation of sustainable commercial transports.

## C. NASA GLENN RESEARCH CENTER: ECONOMIC OVERVIEW

This section presents an economic overview of the NASA Glenn Research Center during FY 2022. This analysis offers information on changes between FY 2018 and FY 2022 on payroll, revenues, expenditures, awards to academic institutions, occupational distribution, number

of employees, employees' place of residence, and income taxes paid by NASA Glenn employees. All these indicators illustrate the magnitude of a large research enterprise that provides a significant economic impact on Northeast Ohio and Ohio.

### C.1. EMPLOYMENT AND OCCUPATIONS

The total employment of NASA Glenn Research Center includes two components: (1) civil service employees and (2) local contractors. This is common in federal laboratories to hire contracted employees since they allow for more flexibility in performance and labor costs. The number of contracted employees can be easily adjusted, aligning with Glenn's scope of work and new projects. The civil service employment has been relatively constant in order to retain workers with long-term core expertise. These workers are essential for NASA Glenn's operations, and they are retained for many years to secure the continuity of research and efficiency of operation. NASA Glenn's civil service employment distribution is made up of four main occupational categories: (1)

administrative professionals, (2) clerical staff, (3) scientists and engineers, and (4) technicians.

Table 1 presents the total number of NASA Glenn's civil service employees and the shares of the four categories. Between FY 2018 and FY 2022, civil service workers average 1,566 annually. The number of civil service employees peaked in 2018 at 1,594 workers; the number decreased by 53 between 2018 and 2022, led by a decrease in Technicians. In FY 2022, NASA Glenn had 1,541 civil service employees, and the overall distribution among all occupational categories has only changed slightly. It included 339 Administrative Professionals (22%), 15 Clerical workers (1%), 1,125 Scientists & Engineers (73%), and 62 Technicians (4%).

**Table 1. NASA Glenn Civil Service Employment Distribution by Occupational Category, FY 2018-FY 2022**

Fiscal Year	Total	Occupational Category			
		Administrative Professional	Clerical	Scientists & Engineers	Technician
2018	1,594	21%	2%	70%	7%
2019	1,578	22%	1%	72%	5%
2020	1,581	22%	1%	73%	4%
2021	1,537	21%	1%	74%	4%
2022	1,541	22%	1%	73%	4%

Note: The table does not include local contractors.<sup>9</sup>

<sup>9</sup> A detailed listing of NASA Glenn's local contractors can be found at (NASA internal website) <https://nasa.sharepoint.com/sites/grc-procurement/SitePages/References-Tools.aspx>



The total Glenn civil service employment increased by 4 workers from FY 2021, with an increase of 16 employees in the Administrative Professional category and a decrease of 12 employees in the Scientists & Engineers category. The rest of the categories remained the same.

The largest occupational category was Scientists & Engineers, which has continued to be the largest occupation over the last five years and historically before FY 2018. This category accounts for 73% of the civil service employees at NASA Glenn in FY 2022.

Administrative Professionals was the second-largest occupation group, accounting for 22% of NASA Glenn employees in FY 2022. This category of employment increased by 1 percent from 21% in FY 2021 and remains the second largest category, a position that has been held in the last five years.

The number of technicians employed by NASA Glenn was maintained at 4% from FY 2021 to FY 2022 and has remained that way since FY 2020. Compared to FY 2018, the number of technicians in FY 2022 decreased by 50 employees.

Over the last five years, the clerical category has continued to be the smallest occupational category among civil service employees, ranging from 1% to 2%, and between 15 and 32

employees. This category had 32 employees at its peak in 2018 and has continually dropped since, standing at 15 employees in 2022.

NASA Glenn’s civil employees are highly educated and skilled. Over 90% of civil service employees had a bachelor’s degree or higher in FY 2022. Of the total NASA Glenn’s civil service workforce, 18.3% held a doctorate degree, 39.7% held a master’s degree, and 32.3% held a bachelor’s degree. Compared to FY 2021, the level of educational attainment of NASA Glenn’s civil employees has remained the same.<sup>10</sup>

In addition to its own employment, Table 2 displays NASA Glenn on or near-site contractors’ employment over the last five years. NASA Glenn contracted work to 1,745 on or near-site contractors in FY 2022. The number of contractors has grown by 7% between FY 2018 and FY 2022. NASA Glenn contractor employment ranged from 1,687 to 1,745 over the last five years, with an average of 1,719 contractors per year.

In FY 2022, the total number of NASA Glenn employees, including both civil service employees and local contractors, was 3,286. This showed a decrease of 4 workers from FY 2021 to FY 2022. During the last five years, the highest total combined employment was 3,324 in FY 2020, and the lowest was 3,281 in FY 2018.

**Table 2. NASA Glenn On- or Near-Site Contractors Employment, FY 2018-FY 2022**

Fiscal Year	Employment of On- or Near-Site Contractors
2018	1,687
2019	1,676
2020	1,743
2021	1,745
2022	1,745

<sup>10</sup> These counts do not include Student Trainees and Temporary Employees.

## C.2. PLACE OF RESIDENCE FOR GLENN EMPLOYEES

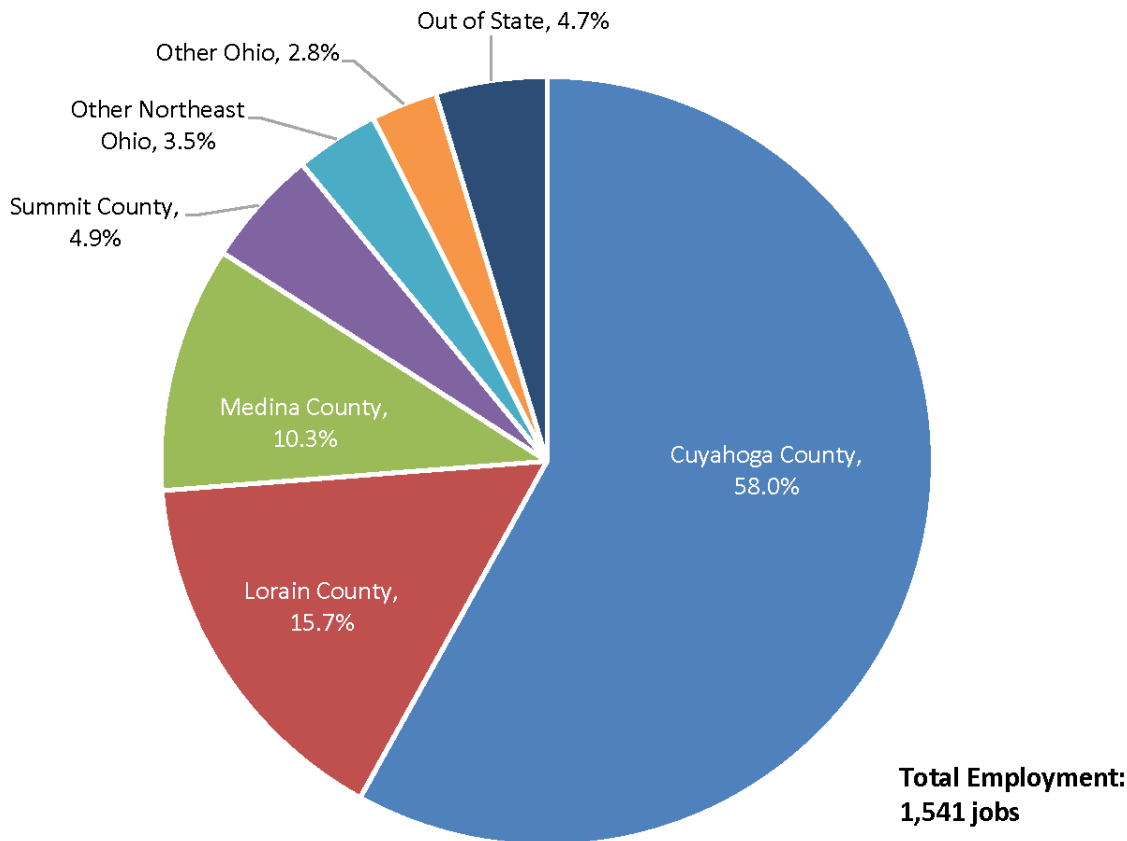
NASA Glenn Lewis Field is located in Cuyahoga County near Cleveland Hopkins International Airport in Cuyahoga County, the heart of Northeast Ohio. NASA Glenn also operates the Armstrong Test Facility, located near Sandusky, Ohio, in Erie County to the west of Cleveland. Most civil service employees at NASA Glenn live in Cuyahoga County or the other surrounding counties that comprise Northeast Ohio.<sup>11</sup> Figure 1 shows NASA Glenn civil service employees by employees’ postal addresses by geographic region. In FY 2022, 92.6% (1,426 employees) of NASA Glenn’s civil service employees resided in Northeast Ohio.

Of the 1,541 total civil employees in FY 2022, 894 (58%) lived in Cuyahoga County. A significant

number of NASA Glenn employees live in Lorain County (243 workers or 15.7%) and Medina County (159 workers or 10.3%). Summit County accounts for 4.9% (or 76 workers), and the other Northeast Ohio counties held 3.5% of NASA Glenn employee places of residence, and another 2.8% lived in Ohio Counties outside of Northeast Ohio. Only 4.7% of NASA Glenn employees resided outside Ohio.

Compared to FY 2021, the percentage of NASA Glenn employees who reside in Cuyahoga County has decreased by 0.8 percent points. The distribution of NASA Glenn employment across Northeast Ohio and Ohio structurally changed very little between FY 2018 and FY 2022.

**Figure 1. NASA Glenn Civil Service Employees by Place of Residence, FY 2022**



<sup>11</sup> Northeast Ohio includes Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina, Portage, and Summit Counties.

The places of residence of NASA Glenn civil service employees are shown by their occupations in Table 3. Cuyahoga County, where the NASA Glenn Lewis Field is located, served as the place of residence for the highest share of employees in each occupational category. In FY 2022, 92.6% of the employees in all four occupations resided in Northeast Ohio. All Clerical employees (100%) lived in Northeast Ohio. Technicians were the second occupation likely to live in Northeast Ohio, at 98.3%.

Approximately 7% and 8% of NASA Glenn's Administrative Professional and Scientists & Engineers lived outside of Northeast Ohio. About 50% of Administrative Professional, 77% of Clerical, 61% of Scientists & Engineers, and 45% of NASA Glenn's Technicians lived in Cuyahoga County in FY 2022. Of the total NASA Glenn civil service employees, Scientists & Engineers were the most likely to live out of state, at 5.3%, while 100% of Technicians live in Ohio.

**Table 3. NASA Glenn Civil Service Employees by Occupation and Place of Residence, FY 2022**

Residence	Administrative Professional	Clerical	Scientists & Engineers	Technicians	Total
Northeast Ohio	92.9%	100.0%	92.2%	98.3%	92.6%
Cuyahoga County	50.2%	76.9%	60.9%	45.0%	58.0%
Lorain County	20.6%	15.4%	13.5%	31.7%	15.7%
Medina County	12.2%	7.7%	9.7%	13.3%	10.3%
Summit County	7.7%	0.0%	4.3%	3.3%	4.9%
Lake County	0.6%	0.0%	1.6%	1.7%	1.4%
Geauga County	0.0%	0.0%	1.3%	1.7%	1.0%
Portage County	1.0%	0.0%	0.9%	0.0%	0.9%
Ashtabula County	0.7%	0.0%	0.1%	1.7%	0.3%
Other Ohio	3.5%	0.0%	2.5%	1.7%	2.8%
Out of State	3.5%	0.0%	5.3%	0.0%	4.7%

Note: Northeast Ohio component counties sorted by total.

### C.3. PAYROLL

Total compensation received by NASA Glenn civil service employees in FY 2022 amounted to \$259.7 million (in 2022 dollars). This includes \$191.2 million in Payroll and \$68.4 million in employee benefits.

The total compensation increased by \$3.9 million (1.5%) between FY 2021 and FY 2022 in nominal dollars.<sup>12</sup> In this same period, NASA Glenn's nominal payroll has increased by \$1.4 million or 0.7%.<sup>13</sup> Since 2018, total compensation has increased by \$23.9 million (10.1%) from \$235.8 million in FY 2018 to \$259.7 million in FY 2022,<sup>14</sup> and payroll increased by \$11.4 million (6.3%) in nominal dollars.<sup>15</sup>

There was a continual increase in employee benefits between FY 2018 and FY 2022. The percent of employee benefits in relation to total compensation has been increasing every year since FY 2018. Benefits were 23.7% (or \$55.8 million) of total compensation in FY 2018, increasing to 26.3% (or \$68.4 million) of total compensation in FY 2022 in nominal dollars.<sup>16</sup>

The average wage per civil service employee increased by 0.5% from \$123,532 to \$124,104 from FY 2021 to FY 2022.<sup>17</sup> There was a nominal increase of 10% (or \$11,251) in the total average wage per civil service employee during the last five years.<sup>18</sup>

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<sup>12</sup> In real dollars adjusted for inflation, total compensation decreased by \$16.5 million, or 6% between FY 2021 and FY 2022 (Constant or real dollar is an adjusted for inflation value of currencies to compare dollar values from one period to another. Inflation for payroll was adjusted using CPI for the Midwest region).

<sup>13</sup> Total real payroll has decreased by \$8.3 million (or 4.2%) from FY 2021 and FY 2022.

<sup>14</sup> In real dollars adjusted for inflation, total compensation decreased by \$14.4 million (or 5.3%) between FY 2018 and FY 2022.

<sup>15</sup> The real payroll decreased by \$6.2 million or 3.1% over the last five years.

<sup>16</sup> Real benefit was \$61.3 million in FY 2018.

<sup>17</sup> The average wage per employee in real terms decreased 6.9%, or \$9,269 between FY 2021 and FY 2022.

<sup>18</sup> In real dollar adjusted for inflation, the average wage per employee decreased by 5.4%, or \$7,106 between FY 2018 and FY 2022.

## C.4. NASA GLENN EXPENDITURES, FY 2022

In FY 2022, vendors from 46 states, the District of Columbia, and fifteen foreign countries received a portion of NASA Glenn's expenditures. These FY 2022 expenditures totaled \$695.2 million, which is a 21.9% or \$124.7 million increase (in nominal dollars) from FY 2021 expenditures of \$570.5 million. This translates to an \$83.9 million increase (or 13.9%) between FY 2021 and FY 2022 after adjusting for inflation.<sup>19</sup> In the five-year period, expenditures increased 26.8%, or \$146.8 million, between FY 2018 and FY 2022, in real 2022 dollars.

The geographic distribution of NASA Glenn's spending during FY 2022 is illustrated in Figure 2. Ohio continues to receive the largest share of the total expenditures, with \$378.5 million going to state vendors in FY 2022. These expenditures represent 54.4% of all NASA Glenn expenditures and a \$33.7 million increase from FY 2021 when Ohio received 60.4% or \$344.8 million in nominal dollars.<sup>20</sup>

Almost 90% of NASA Glenn's total expenditures in Ohio in FY 2022 were spent in Northeast Ohio, a total of \$340 million. Cuyahoga County received the largest share of expenditures spent both within Northeast Ohio and in the State of Ohio, receiving 98.6% and 89.8%, respectively. Cuyahoga county also received the largest share of spending across the entire geographic distribution of NASA Glenn's total expenditures in FY 2022 at 48.2%.

California and Alabama received the second and third largest shares of NASA Glenn spending in FY 2022. California received \$187 million, the equivalent of 26.9% of total expenditures, and Alabama received \$33.3 million, or 4.8% of total expenditures. In California, expenditures increased 85.4% (\$86.2 million in nominal dollars) and \$78.9 million (73.1%) in real dollars adjusted for inflation between FY 2021 and FY 2022. Alabama experienced a decrease of \$6.3 million, or 15.9%, in nominal dollars and \$6 million, or 21.5%, in real dollars between FY 2021 and FY 2022.

Washington and Virginia received the fourth and fifth largest share of expenditures in FY 2022. Washington experienced an increase of \$2.4 million (9%), while Virginia experienced an increase of \$8.5 million (281%) in nominal dollars.<sup>21</sup> (See Appendix Table A.1 for more information on NASA Glenn spending by state.)

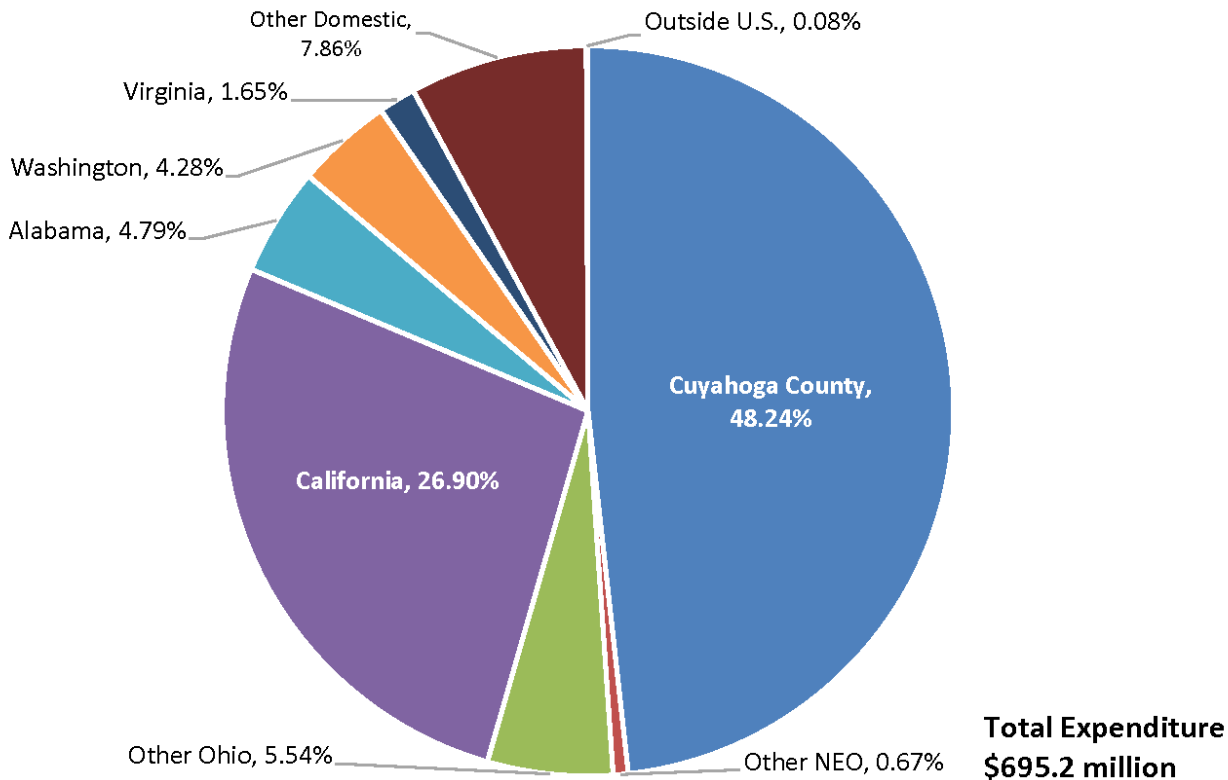
NASA Glenn's expenditures in foreign countries more than doubled from \$0.25 million to \$0.55 million in nominal dollars between FY 2021 and FY 2022. Great Britain was the largest beneficiary of the foreign countries that received NASA Glenn's contracts, and total expenditure in this country doubled between FY 2021 and FY 2022. (See Appendix Table A.1 for more information on NASA Glenn foreign country expenditures).

<sup>19</sup> Inflation was adjusted using CPI-U US, 290.3 for 2022.

<sup>20</sup> Total Ohio expenditures increased by \$33.7 million in nominal dollars and \$9.1 million in real dollars adjusted for inflation between FY 2021 and FY 2022.

<sup>21</sup> Washington experienced an increase of \$0.5 million (1.7%) and Virginia saw an increase of \$8.2 million (256.3%) in real dollars.

Figure 2. NASA Glenn Spending in Selected Regions, FY 2022



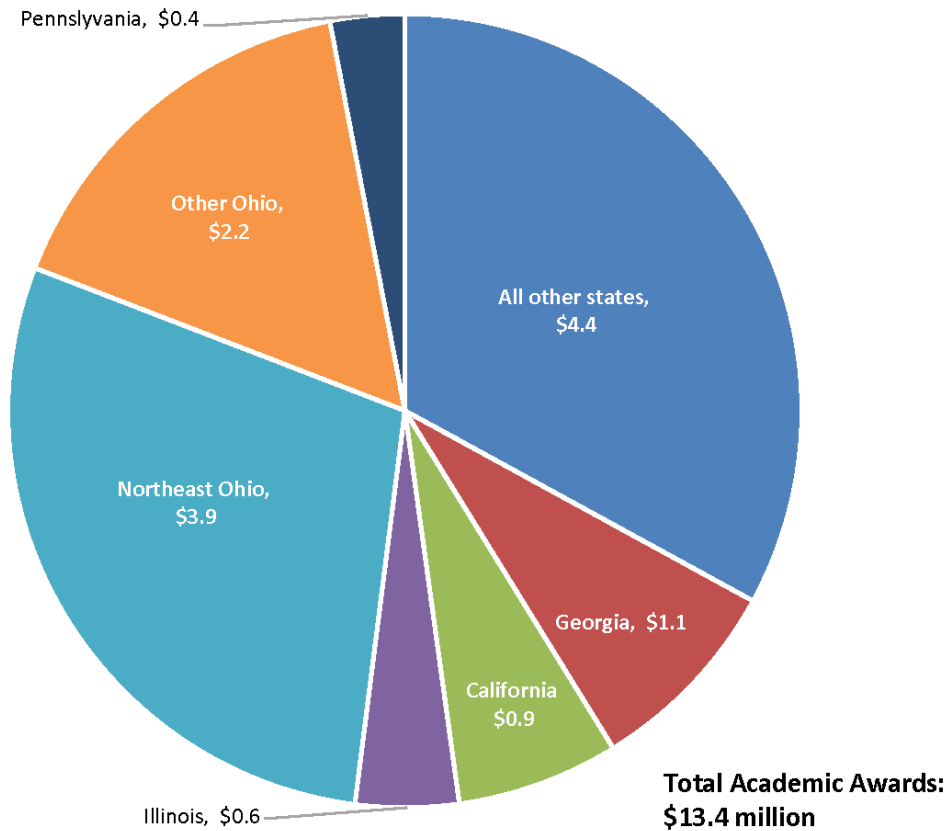
### C.5. NASA GLENN AWARDS TO ACADEMIC INSTITUTIONS

NASA Glenn Research Center provides funding to colleges, universities, and other nonprofit institutions in the form of research and development contracts and grants for assisting NASA in its R&D projects. Funding to academic and other institutions is dependent upon NASA Glenn’s year-to-year mission and goals.

In FY 2022, NASA Glenn awarded funding that totaled nearly \$13.4 million to colleges and universities in 34 states. Grants accounted for \$8.2 million of this total. Funding to academic institutions decreased by \$266.3 thousand (2%) between FY 2021 and FY 2022 in nominal dollars. NASA Glenn also awarded \$5.2 million in contracts to Ohio academic institutions in FY 2022 through on-site contracts.

Figure 3 displays the distribution of funding awarded to colleges and universities with an emphasis on select states that received the largest share of funding. The academic funding awarded in the top five states – Georgia, California, Illinois, Ohio, and Pennsylvania – in FY 2022 accounted for 67% of the total awards, compared to 68% of total awards made to the top five states during FY 2021. Ohio experienced a nominal decrease of \$331.5 thousand (8%) in awards between FY 2021 and FY 2022, and Georgia had a nominal increase of \$353 thousand (47%). California, Illinois, and Pennsylvania all experienced decreases in awards between FY 2021 and FY 2022, losing \$61.5 thousand (7%), \$50.5 thousand (8%), and \$52.8 thousand (12%), respectively. (See Appendix Table A.2. for more information).

Figure 3. NASA Glenn Academic Awards to Colleges and Universities, FY 2022 (in millions)



Notes: Figures in nominal dollars

“Other Ohio” refers to colleges and universities located outside the 8-county Northeast Ohio region

Academic institutions in Ohio received \$6 million in FY 2022, which accounted for the largest share (45%) of NASA Glenn’s academic awards for the year. NASA Glenn’s academic awards to Ohio decreased by 1.5 percent points between FY 2021 and FY 2022. Northeast Ohio received 64.2% of the \$6 million awarded to all of Ohio, totaling \$3.9 million. Northeast Ohio received 29% of all academic funding given by NASA Glenn in FY 2022. In FY 2022, the second only to Ohio was Georgia. It received \$1.1 million of NASA Glenn’s academic awards or an 8% share of funding. California and Illinois were awarded the third and fourth largest shares overall,

receiving \$0.88 million (7%) and \$0.56 million (4%), respectively, in funding to colleges and universities.

Table 4 presents the distribution of NASA Glenn awards to academic institutions in the State of Ohio from FY 2018 to FY 2022 (inflated to 2022 dollars).<sup>22</sup> The total amount of funding to Ohio academic institutions decreased by 8.2% between 2018 and 2022, from \$6.5 million in FY 2018 to \$6 million in FY 2022, after adjusting for inflation.<sup>23</sup> Total academic funding awarded in Ohio also decreased between FY 2021 and FY 2022 by \$0.84 million (12.2%).

<sup>22</sup> The methodology of collecting data for Table 4 has changed since FY 2017. The research team accounted not only for educational awards that were directly given to educational institutions; the total amount of awards also includes contract dollars that were passed to educational institutions through third-party entities.

<sup>23</sup> NASA Glenn increased its total academic funding in Ohio by 6.7%, from \$5.7 million in FY 2018 to \$6 million in FY 2022 in nominal dollars.

Of all Ohio academic institutions that received funding, Case Western Reserve University (CWRU) and the University of Toledo were awarded the most in FY 2022. The two universities combined accounted for 73.5% of NASA Glenn awards to Ohio academic institutions in FY 2022. CWRU received \$2.7 million (45.2% of the total), and the University of Toledo received \$1.7 million (28.3% of the total) in FY 2022. For CWRU, this was a decrease of \$5.9 thousand or a 0.2% decrease in funding between FY 2018 and FY 2022. For the University of Toledo, this was a \$0.47 million or 16.3%

decrease during the last five years (adjusted to 2022 dollars).

The University of Akron was awarded \$1.07 million (17.9%) in FY 2022 and received the third-highest share of the total funding to Ohio academic institutions. The Ohio State University received \$282,411 (4.7%) and ranked fourth. The remainder of the FY 2022 awards from NASA Glenn to Ohio academic institutions went to the Ohio University (\$116,439 or 1.3%), Kent State University (\$66,447 or 1.1%), University of Cincinnati (\$35,714 or 0.6%) and University of Dayton (\$21,005 or 0.3%).

**Table 4. NASA Glenn Educational Awards in Ohio by Academic Institution, FY 2018-FY 2022**

Ohio Colleges and Universities	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2022 Share
Case Western Reserve University	\$2,722,179	\$2,557,482	\$2,475,788	\$2,601,967	\$2,716,335	45.2%
University of Toledo	\$2,167,469	\$2,014,194	\$1,148,287	\$2,886,561	\$1,697,555	28.3%
The University of Akron	\$513,016	\$494,236	\$273,000	\$602,184	\$1,073,365	17.9%
Ohio State University	\$430,166	\$550,670	\$226,852	\$566,272	\$282,411	4.7%
Ohio University	\$88,163	\$86,908	\$88,220	\$104,763	\$116,439	1.9%
Kent State University	\$155,314	\$202,861	\$79,680	\$43,904	\$66,447	1.1%
University of Cincinnati	\$155,634	\$43,953	\$16,991	\$5,395	\$35,714	0.6%
University of Dayton	\$0	\$0	\$0	\$0	\$21,005	0.3%
Cuyahoga Community College	\$124,680	\$18,333	\$0	\$0	\$0	0.0%
Cleveland State University	\$189,789	\$186,503	\$138,722	\$34,852	\$0	0.0%
<b>TOTAL</b>	<b>\$6,546,411</b>	<b>\$6,155,141</b>	<b>\$4,447,539</b>	<b>\$6,845,899</b>	<b>\$6,009,272</b>	<b>100.0%</b>

Notes: The table is sorted by FY 2022 column.

Data are inflated to 2022 dollars (Inflation coefficient of 272.4 is based on CPI Midwest region).



## C.6. NASA GLENN REVENUES

In FY 2022, NASA Glenn’s Total Revenue reached \$986.7 million, which is an 18.9% increase from FY 2021 in nominal dollars. In the last five years, revenue has increased 32.4%, ranging from \$745.3 million in FY 2018 to \$986.7 million in FY 2022 in nominal dollars.

Table 5 illustrates NASA Glenn’s revenue from FY 2018 to FY 2022 by source: NASA direct authority and reimbursable commitments. Revenue from NASA’s direct authority increased by 14.8% from FY 2021 to FY 2022. Overall, in the past five years, there was a 31.3% increase in NASA’s direct authority in nominal dollars, peaking in FY 2019 at \$928.3 million. In addition to the \$915.5 million in direct authority revenue in FY 2022, NASA Glenn also received \$71.2 million in reimbursable commitments.

As shown in Table 5 below, reimbursable funding has fluctuated since FY 2018, reflecting the

change in non-NASA customers doing business with NASA Glenn in recent years. Revenues from reimbursable commitments increased by 121.5% within the past year, growing over \$39 million from FY 2021 and making FY 2022 the highest in the past 5 years.

In FY 2022, the largest share of the revenue for reimbursable commitments came from federal funding, which accounted for 92.2%. The largest share of federal funding came from the Department of Defense, which contributed 66.5%. “Other Federal Agencies” accounted for the second largest share (25.7%). There was a 9.8 percent point increase in reimbursable commitments from the Department of Defense between FY 2021 and FY 2022 despite the large decrease in funding from the U.S. Air Force of 23.7 percent points.

**Table 5. NASA Glenn Revenues, FY 2018-FY 2022 (in millions of nominal dollars)**

Description	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
NASA Direct Authority	\$697.4	\$928.3	\$822.2	\$797.7	\$915.5
Total Reimbursable Commitments	\$47.9	\$67.9	\$43.0	\$32.1	\$71.2
Total FY Authority	\$745.3	\$996.2	\$865.3	\$829.8	\$986.7
NASA Budget %	93.6%	93.2%	95.0%	96.1%	92.8%

Note: Data in millions of nominal dollars.

## C.7. TAXES PAID BY NASA GLENN EMPLOYEES

The economies of both Northeast Ohio and the state of Ohio benefit greatly from taxes paid by NASA Glenn Employees. The distribution of income tax paid by employees is affected by NASA Glenn’s Cleveland, Brook Park, and Fairview Park locations.

Table 6 shows the amount of income taxes paid by NASA Glenn employees at the federal, state, and local levels. The table excludes income taxes paid by NASA Glenn employees residing outside the respective regions. In FY 2022, the total income tax paid by NASA Glenn employees totaled \$33.4 million. This is a slight increase of 1.1%, or \$365 thousand, compared to FY 2021, in nominal dollars.

NASA Glenn employees paid \$9.5 million in income taxes at the state and local levels in FY 2022. This is a small 0.5% increase from FY 2021 without adjusting for inflation. The amount of taxes paid to local and state governments has steadily remained over \$9 million over the past five years, starting with \$9.1 million in FY 2018

and growing to \$9.5 million in FY 2021 and FY 2022.

The city of Brook Park and the state of Ohio received the largest share of the income taxes paid by NASA Glenn's employees. Combined, they accounted for 99.6% of the total state and local income taxes paid in FY 2022. In FY 2022, 61.6% (\$5.9 million) of the income taxes paid at the state and local levels went to the State of Ohio. Since 2018, NASA Glenn employees have paid an annual average of \$5.8 million in income taxes to the State of Ohio.

The city of Brook Park received \$3.6 million in income tax revenue from NASA Glenn employees in FY 2022, representing a marginal increase of 0.5% (or \$16,887) compared to FY 2021. This accounts for 98.9% of the income taxes paid to the cities of Cleveland, Brook Park, and Fairview Park by NASA Glenn employees in FY 2022. In the past five years, the city of Cleveland saw a notable increase in income tax of 75.7%, while the city of Fairview Park experienced a 9.9% decrease.

**Table 6. Income Taxes Paid by NASA Glenn Employees**

Year	City of Brook Park	City of Cleveland	City of Fairview Park	State of Ohio	Federal	Total
2018	\$3,357,770	\$12,039	\$22,718	\$5,749,268	\$22,685,203	<b>\$31,826,998</b>
2019	\$3,522,660	\$14,046	\$26,332	\$5,869,450	\$22,467,112	<b>\$31,899,600</b>
2020	\$3,497,273	\$14,755	\$26,784	\$5,660,975	\$22,869,119	<b>\$32,068,907</b>
2021	\$3,587,596	\$15,512	\$27,079	\$5,826,093	\$23,613,701	<b>\$33,069,982</b>
2022	\$3,604,483	\$21,158	\$20,460	\$5,857,262	\$23,931,766	<b>\$33,435,128</b>
<b>5-Year Total</b>	<b>\$17,569,783</b>	<b>\$77,510</b>	<b>\$123,373</b>	<b>\$28,963,048</b>	<b>\$115,566,902</b>	<b>\$162,300,615</b>

## D. ECONOMIC IMPACT OF NASA GLENN

This section describes the methodology and illustrates the results of research estimating the economic impact NASA Glenn created on Northeast Ohio and the State of Ohio in FY 2022.<sup>24</sup> The economic impact is measured in terms of output (sales), employment, value added, labor income, and taxes contributed to local, state, and federal governments.

Each of the economic impact categories includes three types of impact: direct, indirect, and induced.<sup>25</sup> NASA Glenn's total impact on Northeast Ohio and the State of Ohio are presented as separate estimates.

### D.1. METHODOLOGY

The main assumption to estimate NASA Glenn's economic impact is that NASA Glenn established its operations in the region at the beginning of FY 2022 and generated demand by purchasing goods and services for its operations from vendors located in Northeast Ohio and Ohio.

This new demand for goods and services is called "change in final demand," which represents the direct impact NASA Glenn's spending has on the economy of each region.<sup>26</sup> The initial NASA expenditures (i.e., change in final demand) in the region result in economic impacts on Northeast Ohio and Ohio. The economic impact is born via the inter-relation of industries buying goods and services from each other within the region of study. This study uses an input-output model that reflects the buy-sell relationships among all industry sectors.

NASA Glenn purchases goods and services as inputs in its research and development activities, which creates a direct impact. The assessment of intermediate goods purchasing from NASA suppliers within the region of study is represented in the indirect portion of the economic impact.

Indirect impact measures the value of labor, capital, and other inputs of production needed

to produce the goods and services that serve as the supplies required by NASA Glenn for its operation; these supplies are purchased from the supply chain of NASA Glenn in Northeast Ohio and Ohio.

Additionally, the economic impact is assessed from the spending patterns of both NASA Glenn employees and employees of NASA Glenn's suppliers. This tertiary impact is reflected in the induced effects of the economic impact assessment. The induced impact measures local households' change in spending due to earnings by NASA Glenn employees and increased earnings of employees in regional supply industries that produce goods and services for NASA Glenn and its suppliers.

To calculate direct value added and assess NASA Glenn's spending pattern and its multipliers, the institution is treated as a research and development industry and not as a federal government industry. This makes the intermediate expenditure pattern of NASA Glenn similar to that of other comparable research institutions in the area.

Economic impact analysis accounts for inter-industry buy-sell relationships within the respective economies of the research areas of

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<sup>24</sup> For this analysis, Northeast Ohio is delineated by eight counties: Ashtabula, Cuyahoga, Geauga, Lake, Lorain, Medina, Portage, and Summit.

<sup>25</sup> The change in final demand is the direct economic impact created by NASA Glenn in Northeast Ohio and Ohio.

<sup>26</sup> Change in final demand, or direct impact, is defined as the total purchases of goods and services for NASA Glenn's overall operations in respective regions.

Northeast Ohio or Ohio. These relationships determine how the economy responds to changes in buying and selling patterns among industries. Input-output (I-O) models estimate inter-industry relationships at the county, regional, state, or country level by measuring the distribution of inputs purchased and outputs sold by each industry, government, and household. Using I-O models' multipliers makes it possible to estimate the specific impact of one additional dollar spent by or one additional employee hired for NASA Glenn. This impact continues, creating additional expenditures and jobs. The economic multiplier measures the extent to which an initial expenditure affects the regional economy.<sup>27</sup>

This study utilizes regional I-O multipliers from the IMPLAN online application model.<sup>28</sup> Specifically, SAM multipliers estimate the ripple effect that an initial expenditure made by NASA Glenn has on the regional economy.<sup>29</sup> The data on industry buy-sell relationships within the respective economy of the research areas of Northeast Ohio or Ohio are updated annually.

Multi-Regional Input-Output (MRIO) analysis makes it possible to track how an impact on any of the 546 IMPLAN Industries in a Study Area region (i.e., Northeast Ohio or Ohio) affects the production of all 546 Industries and household spending in these regions.<sup>30</sup>

We used the "bill of goods" method and applied it to industry change for this study. We match

each category of NASA Glenn's expenditures to the industry from which it purchases products. This technique enables the research to match goods and services purchased by NASA Glenn to goods and services produced by different industries in the region in question.

When estimating regional economic impact, three factors are addressed: (1) the exclusion of NASA Glenn purchases from companies located outside of the study's region, (2) how expenditures made in NEO create economic impact in NEO and the remainder of Ohio, and how expenditures made in the remainder of Ohio create an economic impact on NEO and the remainder of Ohio, and (3) what amount of revenues are received from local sources. For this analysis, NASA Glenn's economic impact on the Northeast Ohio economy accounts for the purchases of goods produced by companies located in Northeast Ohio and purchases made in the remainder of Ohio (outside NEO) created on NEO through the supply chain of companies located in NEO.

Following the same methodology, the economic impact on the State of Ohio is assessed from NASA Glenn's purchases of goods and services produced only by companies located in Ohio. All goods and services purchased from businesses and entities located outside of the state were excluded when estimating the statewide impact of NASA Glenn.

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<sup>27</sup> For example, suppose that Company "A" reports sales of \$1 million. From the revenues, the company pays its suppliers and workers, covers production costs, and takes a profit. Once the suppliers and employees receive their payments, they will spend a portion of their money in the local economy purchasing goods and services, while another portion of the monies will be spent outside the local economy (leakage). By evaluating the chain of local purchases that result from the initial infusion of \$1 million, it is possible to estimate a regional economic multiplier.

<sup>28</sup> IMPLAN (IMpact analysis for PLANning) was originally developed by two federal agencies, the Department of Agriculture and the Department of the Interior, to assist in land and resource management planning. The Minnesota IMPLAN Group Inc. later commercialized the model as a software package. The company was then sold and rebranded as IMPLAN Group LLC.

<sup>29</sup> IMPLAN type SAM (Social Accounting Matrices) multipliers are used in this study. SAM multipliers are based on information in a social account matrix that considers commuting, institutional savings, inter-institutional transfers, and social security and income tax leakages.

<sup>30</sup> MRIO: Considerations when using Multi-Regional Input-Output Analysis. <https://support.implan.com/hc/en-us/articles/115009713448-MRIO-Introduction-to-Multi-Regional-Input-Output-Analysis>.

IMPLAN measures economic impact using five variables: employment, labor income, value added, output, and taxes:

- Employment impact measures the number of jobs created in the region as a result of NASA Glenn expenditures made for its operations.
- Labor income impact measures the additional labor earnings created in the region due to NASA Glenn expenditures made for its operations.
- Value added impact measures the additional value added created in the region due to NASA Glenn expenditures made for its operations. Value added is calculated as output less the value of intermediary goods.<sup>31</sup>
- Output impact measures the additional value of all goods and services produced in the region due to NASA Glenn expenditures made for its operations.
- Tax impact measures the additional federal, state, and local tax revenues collected in the region due to NASA Glenn expenditures made for its operations.

The employment, labor income, value added impact, and output impacts are each a summation of three components: direct impact, indirect impact, and induced impact.<sup>32</sup> Unlike in the previous studies, throughout this report, the NASA Glenn FY 2022 expenditures and their comparison to FY 2021 are analyzed in 2022 dollars, according directly to the data received from NASA Glenn. To illustrate economic impact in real terms, the results of the economic impact for Northeast Ohio and Ohio are expressed in 2023 dollars. Appropriate footnotes are included for each table.

Figure 4 illustrates the process by which NASA Glenn impacted Northeast Ohio's economy through its spending in the region in FY 2022.

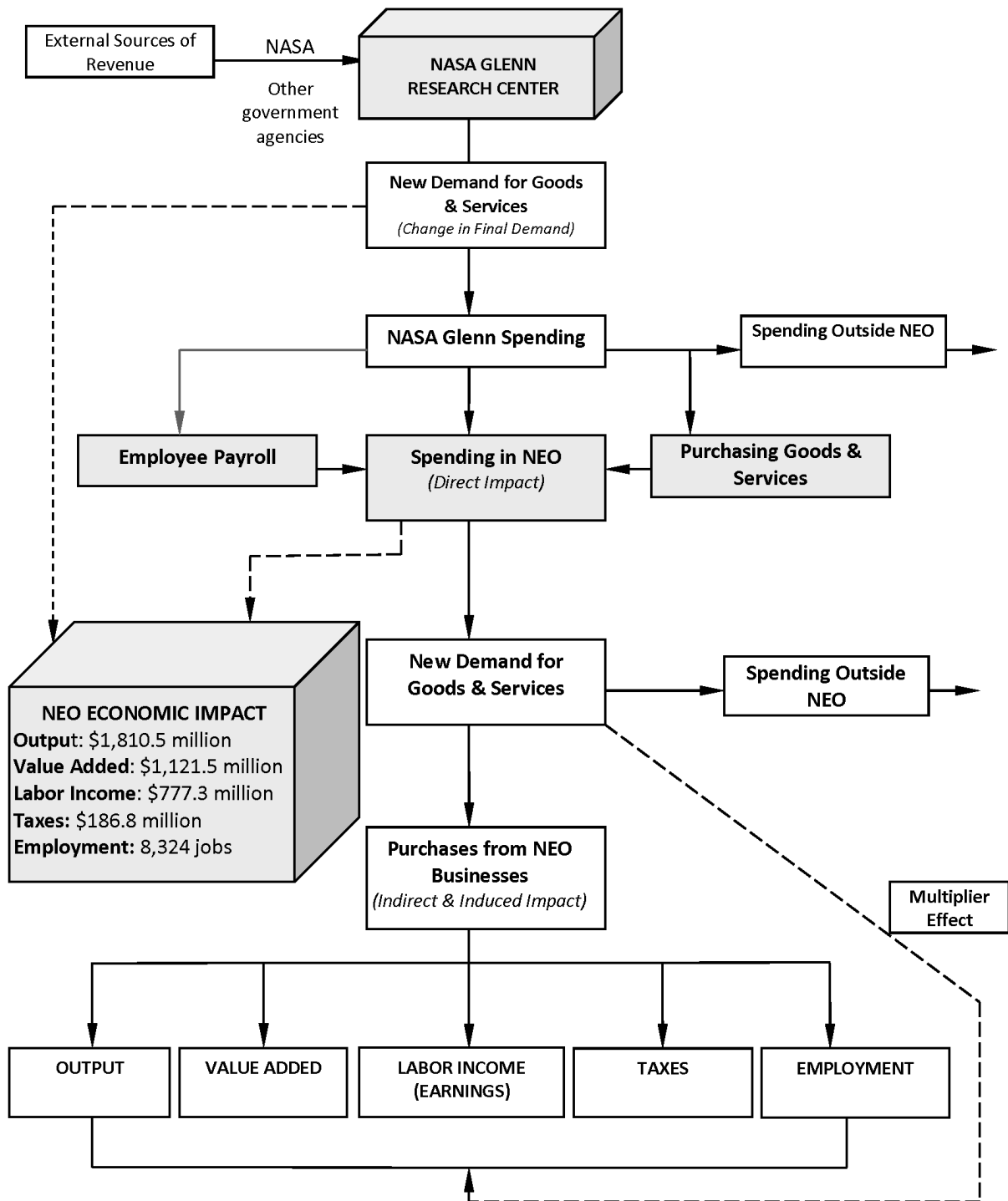
Through its attraction of federal dollars external to NEO and Ohio economies, NASA Glenn created new demand for goods and services (change in final demand, which is also treated as a direct impact). Some of this demand was generated for goods and services provided by vendors outside Northeast Ohio and Ohio, resulting in dollars leaving the regional and state economies. However, most goods and services necessary for NASA Glenn operations were purchased locally.

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<sup>31</sup> Intermediary goods and services—such as energy, materials, and purchased services—are purchased for the production of other goods and services rather than for final consumption.

<sup>32</sup> The summation of direct, indirect, and induced impacts across industries in the impact tables (Tables 7-14) and following figures may reflect rounding discrepancies created by multiple iterations of IMPLAN modeling. According to IMPLAN, discrepancies of up to 3% are due to rounding during multiple iterations of data calculations in the model.

Figure 4. Economic Impact of NASA Glenn Research Center on Northeast Ohio, FY 2022



## **D.2. ECONOMIC IMPACT ON NORTHEAST OHIO, FY 2022**

The following section of the report analyzes the economic impact of NASA Glenn on the economy of Northeast Ohio in FY 2022. The economic impact is triggered by the changes in the final demand in Northeast Ohio, i.e., purchases from the companies within this region and companies in the rest of Ohio that have a supply chain in the region of study. The economic impact is measured by the changes in output (sales), employment, labor income (earnings), value added, and federal, state, and local taxes paid and generated by Glenn's activities.

### **D.2.1. Output Impact on Northeast Ohio, FY 2022**

NASA Glenn's expenditures were divided into three brackets of spending: (1) goods and services purchased from companies and institutions located in Northeast Ohio, (2) spending for goods and services from businesses and other institutions located outside Northeast Ohio but still in Ohio (we called this region Remainder of Ohio), and (3) spending outside of Ohio. The first and second groups of spending create an economic impact on the economy of Northeast Ohio, while the third group is considered a regional leakage (or loss). While the second group of purchases made from companies located in the Remainder of Ohio does not affect NEO directly, the economic impact is created through the multiple chains of suppliers located within NEO and selling their product to the NASA Glenn-supplier companies located in the Remainder of Ohio. The regional leakages – purchases made outside of Ohio - are

not included in calculating the economic impact on Northeast Ohio. Local spending is then categorized by products purchased from different industries in the regional economy based on an IMPLAN industry classification system that differentiates spending across 546 sectors. IMPLAN sectors are similar to the description of industries used in the North American Industry Classification System (NAICS) but do not fully correspond to the NAICS system. Appendix Table A.3. provides detailed NASA Glenn expenditures in Northeast Ohio by industry in FY 2022.

About 42% of NASA Glenn's total expenditures in Northeast Ohio went towards employee compensation, which is typical for labor-intensive industries conducting research and development activities. NASA Glenn's largest expenditures on goods and services in Northeast Ohio in FY 2022 were made on professional, scientific, and technical services (35.2%), including about 22% of total expenditures on scientific research and development services.

Table 7 illustrates the total output impact of NASA Glenn on the economy of Northeast Ohio, detailed by economic sectors. This output contains direct, indirect, and induced impacts. NASA Glenn's total operational expenditures represent direct output impact for Northeast Ohio (including the regional margin of purchases from the retail industry). The indirect impact is estimated by summing the contributions of individual industries that provide supplies to the producers of the goods and services that NASA Glenn ultimately consumes. Induced impact is measuring the effect of consumer spending due to the demand for products and services created by NASA Glenn.



**Table 7. Output Impact in Northeast Ohio, FY 2022**

<b>Industry</b>	<b>Direct</b>	<b>Indirect</b>	<b>Induced</b>	<b>Total</b>
Agriculture, Forestry, Fish & Hunting		\$127,224	\$361,367	\$488,591
Mining		\$562,650	\$275,994	\$838,644
Utilities		\$11,558,063	\$7,601,348	\$19,159,411
Construction		\$41,473,354	\$3,191,654	\$44,665,008
Manufacturing		\$8,190,930	\$5,581,062	\$13,771,992
Wholesale Trade		\$10,706,822	\$21,791,665	\$32,498,486
Retail Trade		\$4,260,986	\$35,872,612	\$40,133,599
Transportation & Warehousing		\$7,541,175	\$11,570,079	\$19,111,254
Information		\$12,535,258	\$16,845,051	\$29,380,309
Finance & Insurance		\$13,226,825	\$50,149,705	\$63,376,529
Real Estate & Rental		\$22,289,367	\$22,614,026	\$44,903,393
Professional- Scientific & Technological Services		\$251,360,635	\$17,995,966	\$269,356,601
Management of Companies		\$12,650,845	\$6,937,495	\$19,588,340
Administrative & Waste Services		\$98,905,813	\$13,224,258	\$112,130,071
Educational Services		\$15,238,342	\$5,084,436	\$20,322,777
Health & Social Services		\$1,399,679	\$64,171,023	\$65,570,702
Arts- Entertainment & Recreation		\$866,792	\$5,014,652	\$5,881,444
Accommodation & Food Services		\$4,065,106	\$21,660,054	\$25,725,160
Other Services		\$4,588,492	\$19,449,494	\$24,037,986
Government & Non-NAICs	\$601,289,871	\$354,535,419	\$3,689,532	\$959,514,823
<b>Total Output</b>	<b>\$601,289,871</b>	<b>\$876,083,776</b>	<b>\$333,081,472</b>	<b>\$1,810,455,119</b>

*Notes:* For output impact, the change in final demand or direct impact (\$601,289,871) equals the total spending of NASA Glenn for goods and services in and outside of Northeast Ohio, including wages and benefits, with minor discrepancies due to IMPLAN rounding errors. The results of the economic impact are shown in 2023 dollars.



**The total output impact of NASA Glenn on Northeast Ohio was \$1,810.5 million in FY 2022.**

NASA Glenn's spending of \$601.3 million in Northeast Ohio resulted in an output (sales) change of \$1,810.5 million across all industry sectors (Table 7, in 2023 dollars). Glenn's initial spending triggered a \$269.4 million increase in total sales (direct, indirect, and induced) by the Professional, Scientific, and Technical Services industry and a \$29.4 million increase in sales by the Information industry. NASA Glenn was also responsible for a \$112.1 million increase in total sales by the Administrative and Waste services industry, a \$45 million increase by the Real Estate and Rental Industry, and \$63.4 by the Finance and Insurance industry. If NASA Glenn did not exist in Northeast Ohio, the region would lose the output generated by its spending. The above examples illustrate the idea that the regional impact of NASA Glenn's operation can be best described as the increase in output of affected industries compared to the *hypothetical* absence of NASA Glenn in Northeast Ohio.

Of the total output impact, 33.2% (\$601.3 million in 2023 dollars) is accounted for by NASA Glenn's direct spending in Northeast Ohio, which creates the direct economic impact on Northeast Ohio. Approximately \$876.1 million (48.4%) of the total output impact results from indirect spending by NASA Glenn (purchasing from its suppliers). The remaining output impact of \$333.1 million (18.4%) is attributed to the induced impact from NASA Glenn purchases rippling through the regional economy.

The following analysis of the economic impact results illustrates that the indirect and induced portions of the economic impact (totaling \$1,209.2 million, or 66.8% of total output) could be divided into three broad categories: NASA Glenn-driven industries, consumer-driven industries, and other industries.

NASA Glenn-driven industries increase sales, employment, and earnings primarily, but not exclusively, due to NASA Glenn's operations. They include professional and scientific services; facilities and support services; construction; computer related services; architectural and engineering services; and employment services. The total increase in output due to indirect and induced economic impacts from these industries in FY 2022 was \$495.0 million, or 39.8% of NASA Glenn's overall indirect and induced impact on Northeast Ohio.

Consumer-driven sectors increase sales, employment, and earnings primarily due to spending by Glenn employees and other workers who produce goods and services for NASA Glenn and their suppliers. These industries include other real estate; hospitals; monetary authorities and depository credit intermediation; insurance carriers, except direct life; offices of physicians, and other consumer-driven industries (see Figure 6). The increase in output due to indirect and induced economic impacts for these industries in FY 2022 was \$252.7 million, or 20.3% of the total impact.

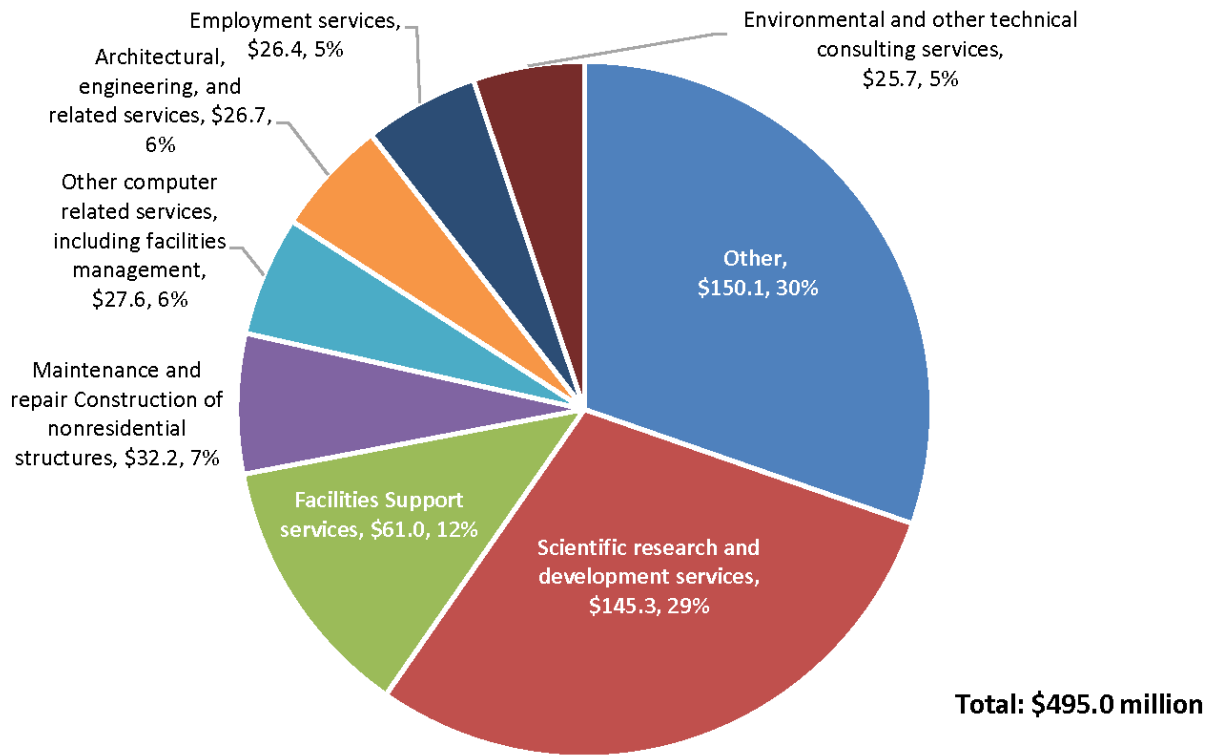
Other industries are driven by both NASA Glenn and consumer spending, and their impact could not be attributed to either group. It is split between NASA Glenn and consumer spending; they should not be attributed to NASA Glenn operations only. These industries include mining; manufacturing; agriculture; government enterprises; wholesale trade; and transportation and warehousing. The total increase in output due to indirect and induced economic impacts for these industries in FY 2022 was \$496.6 million, or 39.9% of the total impact.

The output distributions featuring the largest Glenn- and consumer-driven industries are shown in Figures 5 and 6, respectively. In Figure 5, industries with additional sales of at least \$25 million, or 5.0% of the total sale, were selected to be illustrated. Industries with additional sales of at least \$10 million (4.0% of the total) were selected to be presented in Figure 6.

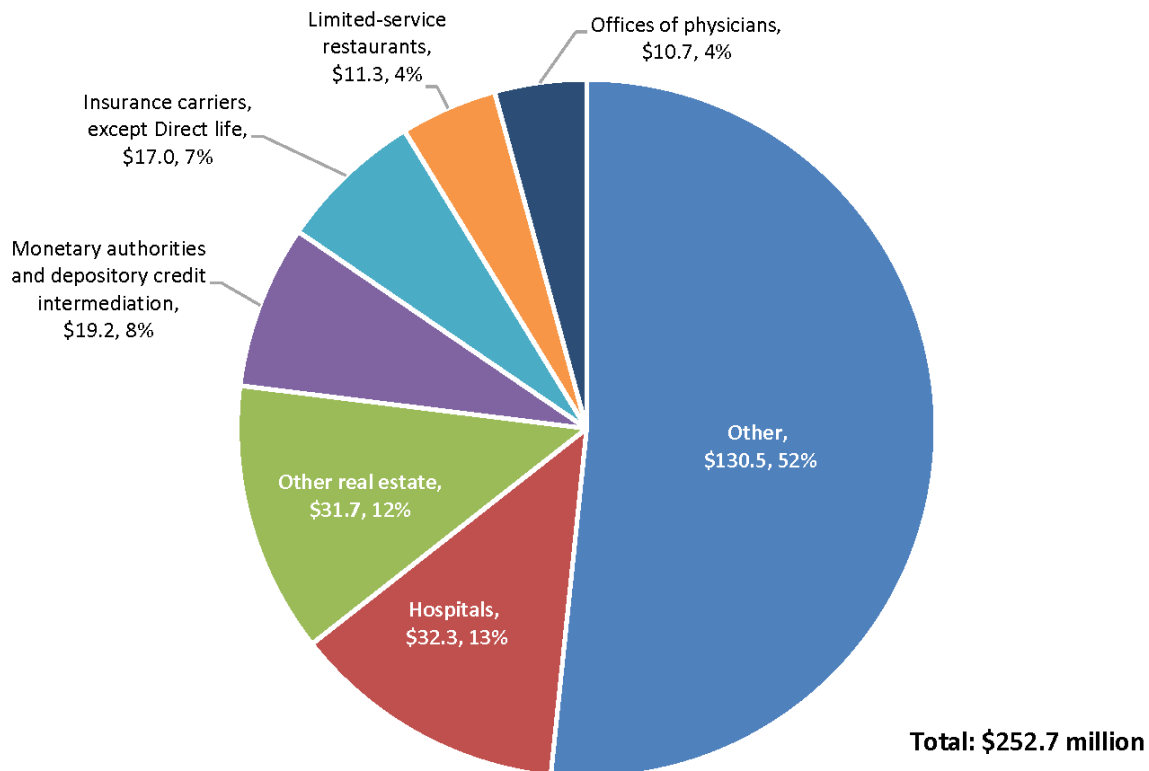
The scientific research and development services industry generated the largest output as a single industry in FY 2022; it created an output increase of \$145.3 million due to NASA Glenn's operations (Figure 5). This amount is the summation of the indirect and induced impacts generated primarily, but not exclusively, by NASA Glenn's spending on research services. The increase of \$145.3 million represented 29% of the \$495.0 million increase in output for all NASA Glenn-driven industries. Other industries shown in Figure 5 can be interpreted similarly.

Figure 6 presents the consumer-driven industries of the economy that saw the largest increases in sales. Of these consumer-driven industries, the hospitals industry saw the largest increase in sales (by \$32.3 million). This amount is the summation of the indirect and induced impacts generated primarily by NASA Glenn employees and other workers for rental activities. The increase of \$32.3 million accounted for 13% of the \$252.7 million increase in output for all consumer-driven industries.

**Figure 5. Increase in Sales for Select NASA Glenn-Driven Industries in Northeast Ohio, FY 2022**



**Figure 6. Increase in Sales for Select Consumer-Driven Industries in Northeast Ohio, FY 2022**



### D.2.2. Employment Impact on Northeast Ohio, FY 2022

In addition to its direct employment, NASA Glenn’s presence in Northeast Ohio has supported and created new full-time and part-time jobs outside of NASA Glenn. Spending in FY 2022 resulted in retained workers in NASA Glenn (direct impact) and increased employment in its supplier industries (indirect impact).

In addition, money spent by NASA Glenn employees as well as by employees of its supplier companies created jobs in other industries (induced impact). The total employment impact equals the summation of NASA Glenn’s employment (direct impact), employment in the supply chain companies, and employment across many consumer goods and services industries (the indirect and induced components). Table 8 shows the number of jobs supported and created by each industry sector.

**Table 8. Employment Impact in Northeast Ohio, FY 2022**

Industry	Direct	Indirect	Induced	Total
Agriculture, Forestry, Fish & Hunting		3	6	10
Mining		1	0	1
Utilities		12	6	18
Construction		187	13	200
Manufacturing		22	14	36
Wholesale Trade		29	59	88
Retail Trade		35	319	354
Transportation & Warehousing		62	94	156
Information		19	30	49
Finance & Insurance		26	133	159
Real Estate & Rental		102	93	195
Professional- Scientific & Technological Services		1,259	98	1,357
Management of Companies		48	26	74
Administrative & Waste Services		759	124	882
Educational Services		192	81	272
Health & Social Services		12	510	522
Arts- Entertainment & Recreation		9	52	61
Accommodation & Food Services		53	255	307
Other Services		38	195	232
Government & Non-NAICs	1,541	1,796	12	3,349
<b>Total Output</b>	<b>1,541</b>	<b>4,664</b>	<b>2,118</b>	<b>8,324</b>

Notes: For employment impact, the change in final demand (direct impact) equals the number of employees working for NASA Glenn. Sum to the total might have a slight error due to rounding.

**Employment in Northeast Ohio increased by 8,324 employees in FY 2022 due to NASA Glenn's spending.** Of these jobs, 1,541 (18.5%) were directly employed at NASA Glenn. New and retained jobs were also created as a result of NASA Glenn's indirect economic impact in the supplier companies. This spending on goods and services caused the creation and retention of an additional 4,664 full-time and part-time jobs (56.0%) in NEO. The remaining 2,118 (25.4%) jobs were created as induced impact due to purchases made by NASA Glenn and suppliers' employees. These industries produce products that are typically within the consumer purchasing pattern of the region. All these jobs are called new and retained based on the assumption that these jobs would not exist in the region if, hypothetically, NASA Glenn was not present in the NEO economy and had not spent its budget for regional purchases in FY 2022.

Of the 6,783 jobs created and supported in Northeast Ohio due to the indirect and induced impacts, 2,779 (41.0%) were found in the NASA Glenn-driven industries, 1,681 (24.8%) were in the consumer-driven industries, and 2,322 (34.2%) were in other industries.<sup>33</sup> The job distribution across the largest sectors for select NASA Glenn- and consumer-driven industries are shown in Figures 7 and 8, respectively. The industries illustrated in Figures 7 and 8 have the highest increases in employment, with a minimum of 120 employees (or over 4%) per sector in Figure 7 and a minimum of 70 (or over 4%) in Figure 8.

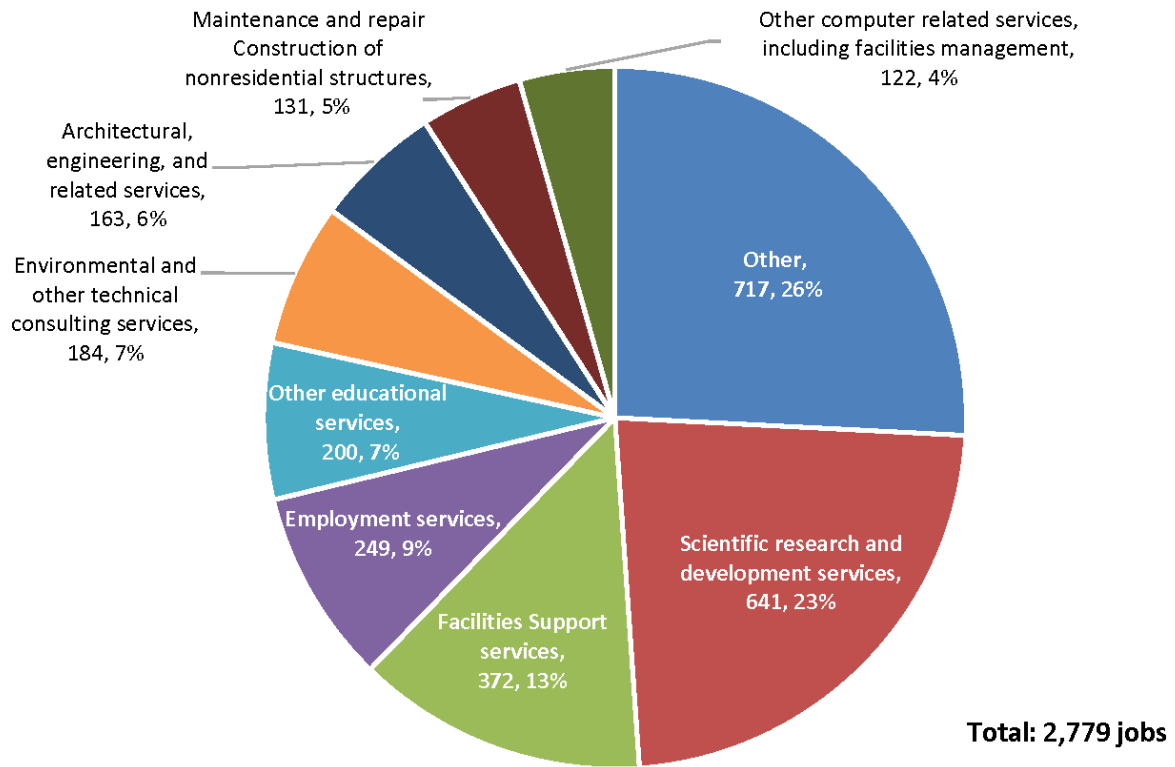
Besides the federal government sector, where NASA Glenn's direct employment is accounted for, the scientific research and development service industry generated the largest number of additional jobs among NASA Glenn-driven industries. Companies engaged in scientific R&D saw an increase of 641 jobs in FY 2022 due to NASA Glenn's operation in Northeast Ohio (Figure 7). These jobs equal the total of indirect and induced employment impacts generated primarily by NASA Glenn employees and other workers participating in Northeast Ohio's R&D contractors' sector. The 617 R&D jobs accounted for 23% of the 2,708 NASA Glenn-driven industries. Other industries shown in Figure 7 can be interpreted similarly.

Of all consumer-driven industries, the hospital industry saw the largest increase in jobs; it grew by 162 jobs in FY 2022 as a result of NASA Glenn's spending (Figure 8). These jobs are the summation of the indirect and induced employment impacts generated primarily by NASA Glenn employees and other workers participating in the Northeast Ohio real estate sector. The 162 jobs represent 10% of the 1,681 jobs created across all consumer-driven industries.

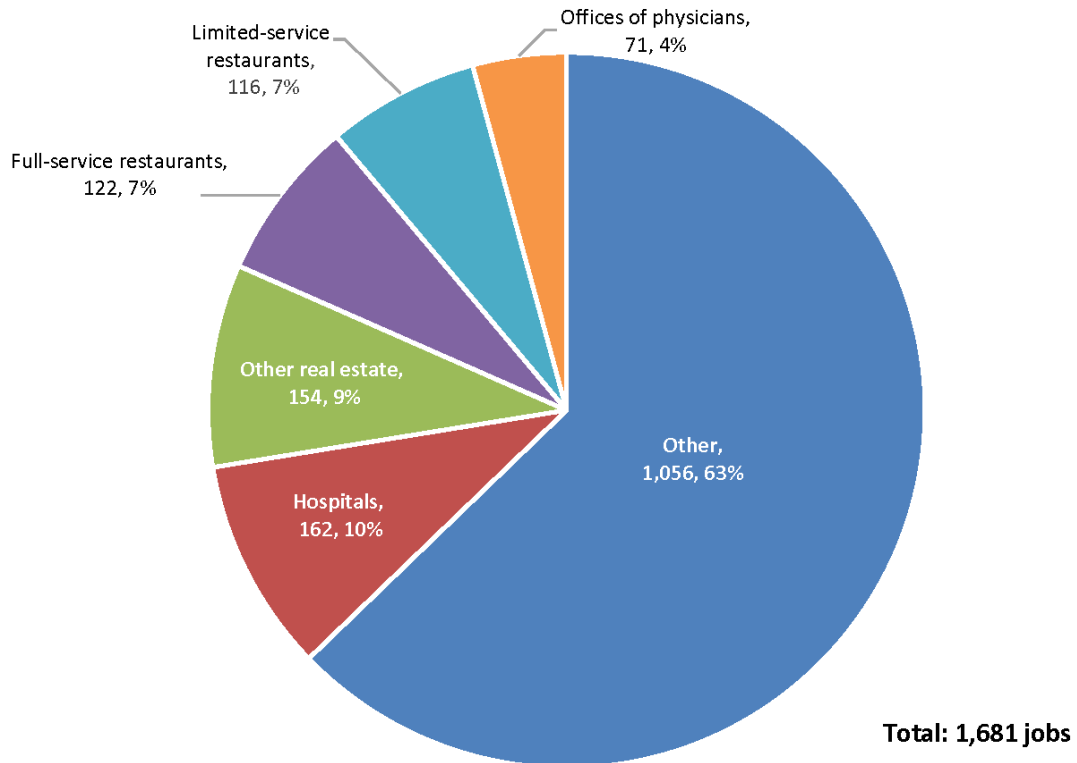
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<sup>33</sup> NASA Glenn-driven industries include utilities, construction, information, education, professional and scientific services, and administrative and support services. Consumer-driven industries include retail, healthcare, real estate, other services, owner-occupied buildings, and finance and insurance.

**Figure 7. Increase in Jobs for Select NASA Glenn-Driven Industries in Northeast Ohio, FY 2022**



**Figure 8. Increase in Jobs for Select Consumer-Driven Industries in Northeast Ohio, FY 2022**



### D.2.3. Labor Income Impact on Northeast Ohio, FY 2022

Labor income impact includes the earnings received by NASA Glenn employees, the change in earnings of employees of its supply chain companies, and the labor income of employees in the consumer-driven industries in Northeast Ohio. All these earnings are received by employees due to NASA Glenn’s spending on goods and services in the region. Wages and benefits paid to NASA Glenn employees represent the direct economic impact. The indirect impact is estimated by summing the wages and benefits paid to those who work for

NASA Glenn suppliers and companies that provide inputs to producers of the goods and services consumed by NASA Glenn.

Induced impact is defined as the wages and benefits paid to employees across all industries selling their products to employees of NASA Glenn and employees of the NASA Glenn suppliers. The total earnings impact includes the wages and benefits received by NASA Glenn employees (change in final demand), indirect, and induced impacts. Table 9 displays the earnings impact by each industry sector in 2023 dollars.

**Table 9. Labor Income Impact in Northeast Ohio, FY 2022**

Industry	Direct	Indirect	Induced	Total
Agriculture, Forestry, Fish & Hunting		\$42,765	\$77,145	\$119,910
Mining		\$56,286	\$8,034	\$64,321
Utilities		\$1,772,142	\$1,047,933	\$2,820,076
Construction		\$8,846,518	\$595,901	\$9,442,420
Manufacturing		\$1,747,952	\$943,570	\$2,691,522
Wholesale Trade		\$2,855,984	\$5,822,881	\$8,678,864
Retail Trade		\$1,369,636	\$10,933,904	\$12,303,540
Transportation & Warehousing		\$2,906,552	\$4,619,709	\$7,526,261
Information		\$1,746,781	\$2,636,940	\$4,383,721
Finance & Insurance		\$2,322,858	\$9,963,263	\$12,286,121
Real Estate & Rental		\$1,878,703	\$1,785,658	\$3,664,360
Professional- Scientific & Technological Services		\$94,148,683	\$7,077,155	\$101,225,838
Management of Companies		\$6,745,821	\$3,699,286	\$10,445,107
Administrative & Waste Services		\$31,533,041	\$5,087,909	\$36,620,950
Educational Services		\$7,647,896	\$3,369,457	\$11,017,353
Health & Social Services		\$654,301	\$33,563,431	\$34,217,732
Arts- Entertainment & Recreation		\$331,252	\$1,712,390	\$2,043,642
Accommodation & Food Services		\$1,438,513	\$6,373,990	\$7,812,502
Other Services		\$1,721,302	\$8,050,111	\$9,771,413
Government & Non-NAICs	\$252,348,860	\$246,592,177	\$1,193,078	\$500,134,116
<b>Total Output</b>	<b>\$252,348,860</b>	<b>\$416,359,165</b>	<b>\$108,561,746</b>	<b>\$777,269,771</b>

Notes: Labor income constitutes economic impact through households of NASA employees and those affected by NASA operations throughout the economy. The economic impact is shown in 2023 dollars.

**Due to NASA Glenn spending in FY 2022, the total labor income in Northeast Ohio increased by \$777.3 million.** Of this total, \$252.3 million (32.5%) was due to wages and benefits paid directly to NASA Glenn employees (i.e., the direct effect measured in 2023 dollars). The indirect impact, or the wages and benefits paid to employees of companies who supply goods and services to NASA Glenn, represented \$416.4 million (53.6%) of the total amount. The remaining economic impact is represented by the induced effect totaling \$108.6 million (14.0%). This impact comes from the spending of both NASA Glenn and suppliers' employees in consumer goods and services industries throughout the regional economy.

Of the \$524.9 million increase in labor income generated across Northeast Ohio due to the indirect and induced impacts, \$165.5 million (31.5%) was reported in NASA Glenn-driven industries, \$72.2 million (14.9%) was generated in consumer-driven industries, and \$281.2 million (53.6%) was reported in other industries.<sup>34</sup>

The labor income distribution for select NASA Glenn-driven and consumer-driven industries is shown in Figures 9 and 10. Selected industries that added over \$9 million (5%) are displayed in Figure 9, and industries that added over \$2 million (3%) are displayed in Figure 10.

Within NASA Glenn-driven industries, those engaged in scientific research and development services saw their labor income increase by \$50.4 million in FY 2022 (Figure 9). These earnings are the summation of the indirect and induced impacts generated primarily, but not exclusively, by NASA Glenn using scientific research and development services in Northeast Ohio. The \$50.4 million spent on scientific R&D represents 30% of the \$165.5 million total increase in labor income reported by all the NASA Glenn-driven industries in FY 2022.

Of all consumer-driven industries, private hospitals saw the largest increase in earnings in FY 2022. Earnings in this industry totaled \$15.0 million, making up 19.2% of the \$78.2 million consumer-driven total. These earnings result from totaling the indirect and induced impacts generated by consumer spending on doctors' services.

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<sup>34</sup> See section D.2.1. Output Impact on Northeast Ohio for definitions of Glenn-driven, consumer-driven, and other industries.



Figure 9. Increase in Labor Income for NASA Glenn-Driven Industries in Northeast Ohio, FY 2022

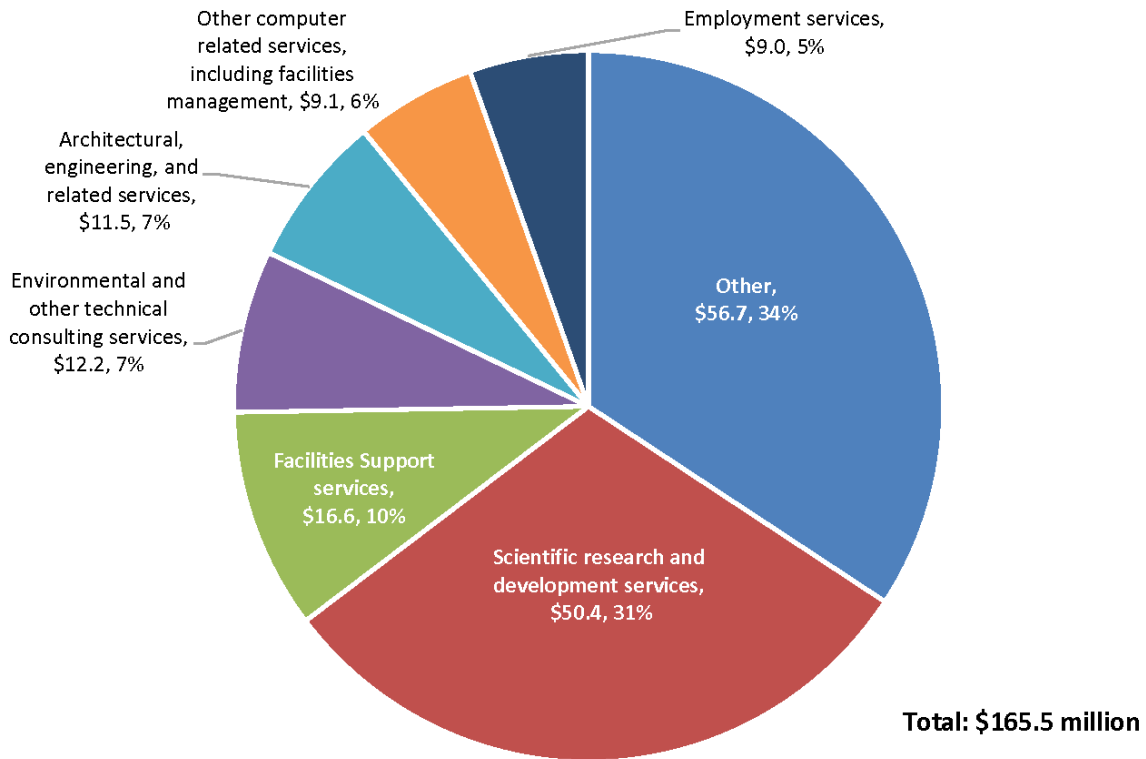
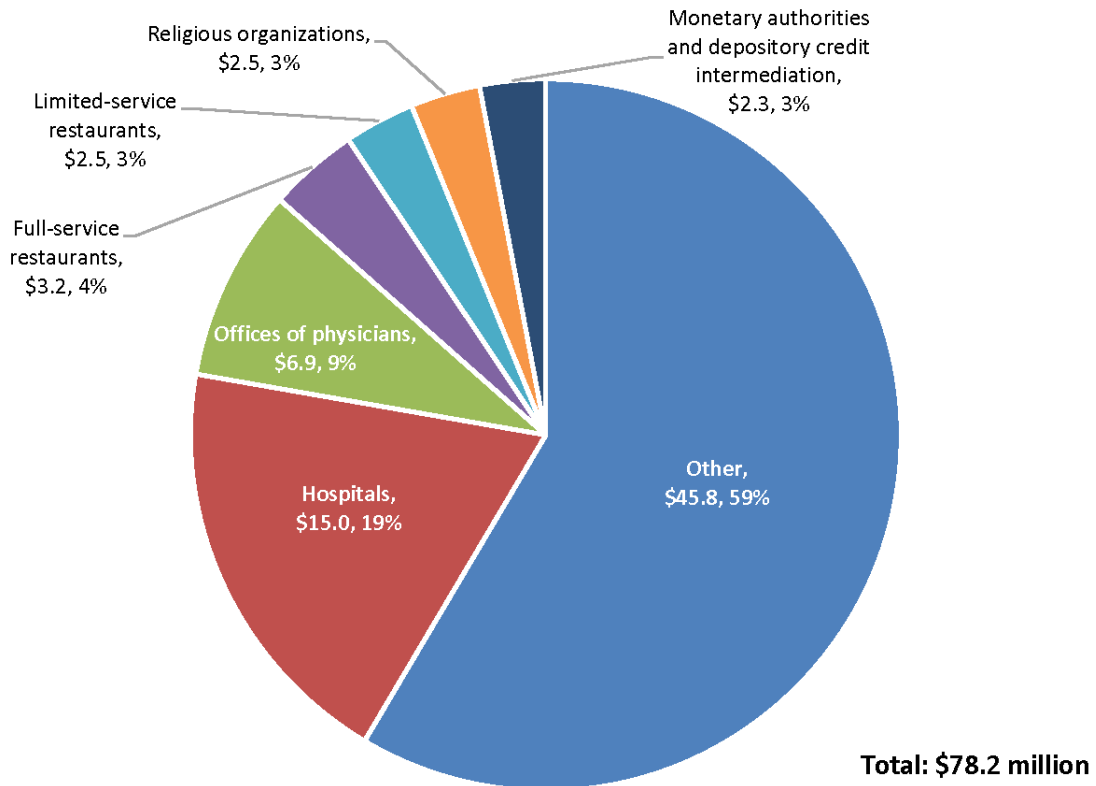


Figure 10. Increase in Labor Income for Consumer-Driven Industries in Northeast Ohio, FY 2022



### D.2.4. Value Added Impact on Northeast Ohio, FY 2022

The total value added<sup>35</sup> impact in Northeast Ohio was \$1,121.5 million in FY 2022. The direct impact of \$309.1 million was created by excluding intermediate expenditures from the total output.<sup>36</sup> The sales from companies to NASA Glenn, excluding the value of intermediary goods and services, represented an indirect impact of \$623.9 million.

The induced value-added economic impact of \$188.5 million represents the sales (excluding intermediary goods and services) in all industries that produced products for the consumption of employees of NASA Glenn and employees of its suppliers through regular household spending. The total value-added economic impact is a summation of the direct, indirect, and induced impacts. Table 10 displays the value-added impact for each industry sector in 2023 dollars.

**Table 10. Value Added Impact in Northeast Ohio, FY 2022**

Industry	Direct	Indirect	Induced	Total
Agriculture, Forestry, Fish & Hunting		\$85,458	\$181,494	\$266,952
Mining		\$266,211	\$113,288	\$379,499
Utilities		\$5,887,886	\$3,785,740	\$9,673,626
Construction		\$16,355,064	\$1,216,943	\$17,572,007
Manufacturing		\$3,097,947	\$1,852,946	\$4,950,893
Wholesale Trade		\$5,944,015	\$12,238,614	\$18,182,630
Retail Trade		\$2,827,450	\$21,430,195	\$24,257,646
Transportation & Warehousing		\$3,905,687	\$6,040,588	\$9,946,276
Information		\$4,410,789	\$7,179,378	\$11,590,167
Finance & Insurance		\$9,104,564	\$27,100,706	\$36,205,269
Real Estate & Rental		\$9,286,366	\$12,798,172	\$22,084,538
Professional- Scientific & Technological Services		\$139,939,687	\$11,976,844	\$151,916,531
Management of Companies		\$7,978,974	\$4,375,525	\$12,354,500
Administrative & Waste Services		\$46,622,543	\$7,163,013	\$53,785,556
Educational Services		\$7,875,089	\$3,700,308	\$11,575,398
Health & Social Services		\$937,393	\$40,056,074	\$40,993,467
Arts- Entertainment & Recreation		\$617,565	\$3,264,577	\$3,882,142
Accommodation & Food Services		\$2,265,072	\$10,815,895	\$13,080,967
Other Services		\$3,105,405	\$11,666,183	\$14,771,588
Government & Non-NAICs	\$309,130,940	\$353,365,725	\$1,527,468	\$664,024,133
<b>Total Output</b>	<b>\$309,130,940</b>	<b>\$623,878,893</b>	<b>\$188,483,951</b>	<b>\$1,121,493,784</b>

Notes: The economic impact is shown in 2023 dollars.

<sup>35</sup> “Value added” measures the economic impact of all goods and services produced in Northeast Ohio due to the operation of NASA Glenn, excluding intermediary goods which are goods used in the production of other goods and not for final consumption.

<sup>36</sup> For this study, we treated NASA Glenn as any other research and development institution, assuming that NASA Glenn’s intermediate expenditure pattern is the same as any other research institution in Northeast Ohio. For an average research institution in Northeast Ohio, the intermediate expenditures accounted for 51.4% of total output.

**Total value added in Northeast Ohio increased by \$1,121.5 million in FY 2022 as a result of NASA Glenn’s spending on goods and services.**

Of this total amount, \$309.1 million (27.6%) represented the change in final demand (direct impact), calculated as total output minus intermediate expenditures. In the case of NASA Glenn, a large portion of the value added are the wages and salaries paid to the employees, which is typical for any organization or company in the research and development industry. The indirect effect of \$623.9 million (55.6%) represented the value of goods and services, excluding intermediary goods, of companies in Northeast Ohio that supply NASA Glenn. The remaining value-added induced impact was estimated at \$188.5 million (16.8%). This value arose due to the ripple effects that NASA Glenn’s spending had on the Northeast Ohio economy.

Of the \$812.4 million increase in value added attributed to Northeast Ohio due to the indirect and induced impacts, \$256.1 million (30.5%) was observed in NASA Glenn-driven industries, \$145.7 million (17.3%) has occurred in consumer-driven industries, and \$438.4 million (52.2%) was reported in other industries.<sup>37</sup>

The value-added distribution for select NASA Glenn-driven industries can be found in Figure 11. The value-added distribution for select consumer-driven industries can be found in Figure 12. Each of the select industries shown in Figures 11 and 12 added at least \$12 million (or 5%) and \$6 million (or 4%), respectively.

Of the NASA Glenn-driven industries, the scientific research and development services industry saw the largest value-added increase in FY 2022 (\$74.7 million). This amount results from summing the indirect and induced impacts generated by NASA Glenn’s spending. This \$74.7 million increase in the scientific R&D industry represented a 29% share of the \$256.1 million increase in value added across all NASA Glenn-driven industries. The other industries shown in Figure 11 can be interpreted similarly.

Within the consumer-driven industries, those who worked in hospitals saw their value-added increase by \$17.9 million in FY 2022. This increase results from summing indirect and induced impacts that were generated primarily, though not exclusively, by NASA Glenn’s spending in the banking industry. This \$17.9 million increase accounted for 12% of the \$145.7 million growth in value added that occurred across all consumer-driven industries.

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<sup>37</sup> See section D.2.1. Output Impact on Northeast Ohio for definitions of NASA Glenn-driven, consumer-driven, and other industries.

Figure 11. Increase in Value Added for NASA Glenn-Driven Industries in Northeast Ohio, FY 2022

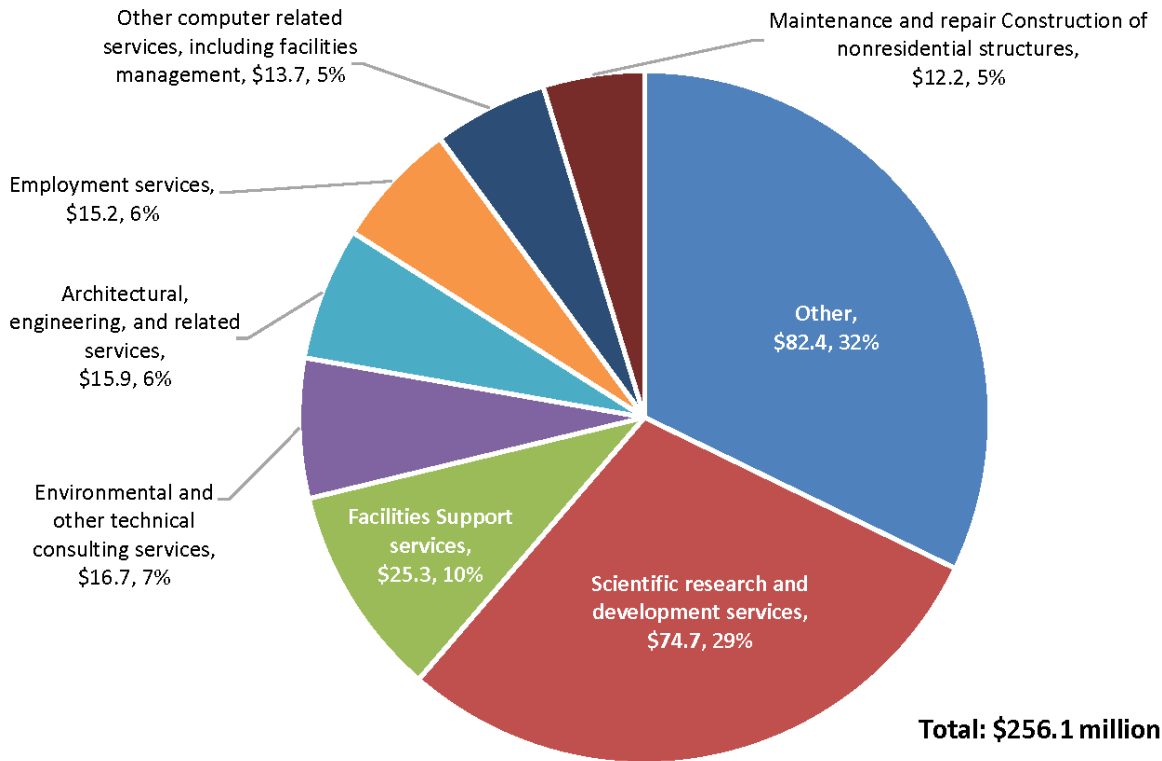
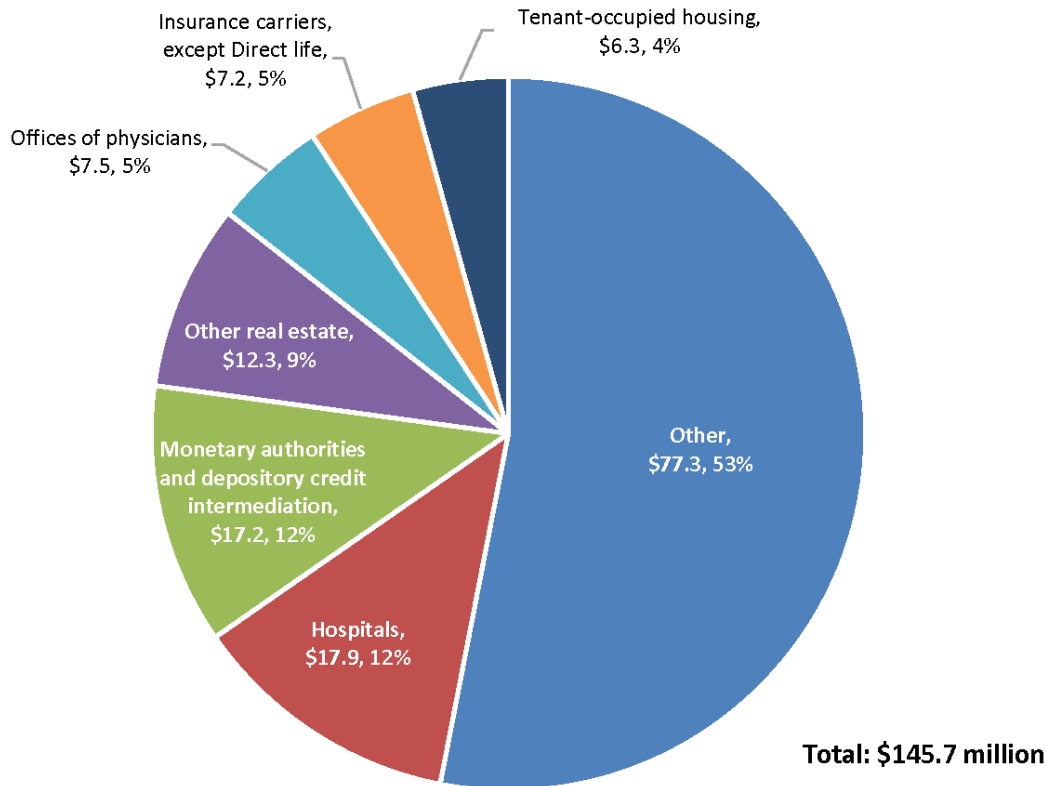


Figure 12. Increase in Value Added for Consumer-Driven Industries in Northeast Ohio, FY 2022



### D.2.5. Tax Impact on Northeast Ohio, FY 2022

NASA Glenn's operations and economic impact on Northeast Ohio in FY 2022 increased the region's tax revenues by \$186.8 million (in 2023 dollars). Of this total, the direct tax impact paid by NASA Glenn's employees to all levels of government was \$34.3 million in 2023 dollars. The local tax paid below the state level due to the NASA Glenn operations and employment (including county and sub-county taxes) was \$19.5 million in FY 2022.

### D.2.6. FY 2022 Northeast Ohio Impact Summary

The economic activity in FY 2022 generated by NASA Glenn Research Center created the following economic impact on Northeast Ohio:

- Total Output Impact: \$1,810.5 M
- Total Employment Impact: 8,324 jobs
- Total Labor Income Impact: \$777.3 M
- Total Value-Added Impact: \$1,121.5 M
- Total Tax Impact: \$186.8 M

The impact of NASA Glenn's expenditures on Northeast Ohio reflects the benefits of total expenditures of \$585.9 million (which is equal to \$601.3 million in 2023 dollars). These expenditures include a total amount of \$340 million spent on purchases in Northeast Ohio in FY 2022 and expenditures on labor income paid to employees living in Northeast Ohio for \$245.8 million.

Excluding expenditures on labor income, 60.6% (about \$206 million) of NASA Glenn's expenditures were allocated to professional, scientific, and technical services; 20% (\$68.1 million) was spent on administrative and support services, and 11.7% (\$39.8 million) was spent on construction – the three largest groups of NASA Glenn expenditures in Northeast Ohio.<sup>38</sup> These three sectors constituted the largest categories of NASA Glenn spending in Northeast Ohio in FY 2022 and together represented 92.3% (\$313.9 million) of all NASA Glenn's FY 2022 expenditures in Northeast Ohio, excluding labor income. Among other expenditures, educational services represented a 4.4% share and utilities 2.1%. Other sectors' expenditures were less than 1%. Expenditures on labor income and benefits constituted 42% of the overall \$557.3 million of NASA Glenn direct spending in Northeast Ohio in FY 2022.

Businesses across many industries benefited from spending by NASA Glenn personnel and workers of NASA Glenn suppliers. Labor income received by NASA Glenn personnel and other workers was spent following typical consumer spending patterns. This includes expenditures on food service, real estate companies, hospitals and healthcare services, motor vehicle dealers, commercial banks, accounting services, and other miscellaneous retailers.

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<sup>38</sup> Amounts in parentheses detailing percentage numbers are presented in 2022 dollars and correspond to Appendix Table A.3.

### **D.3. ECONOMIC IMPACT ON THE STATE OF OHIO, FY 2022**

This section illustrates an assessment of the economic impact of NASA Glenn operations on the State of Ohio's economy in FY 2022. This economic impact analysis is based on the same methodology used to estimate NASA Glenn's economic impact on Northeast Ohio, as described in Section D.2. The difference between the results in the two sections is based on the larger spending captured through Ohio vendors across the whole state (this section) in comparison to the purchases made from the companies located in only Northeast Ohio (section D.2).

#### **D.3.1. Output Impact on the State of Ohio, FY 2022**

This economic impact analysis used IMPLAN multipliers to identify the buy-sell relationship between industries in Ohio. The multipliers applied to the spending in the State of Ohio are generally larger than those that are applied to expenditures in Northeast Ohio due to NASA Glenn's broader supply chain located in the state. The larger geographic area also results in less leakage (money spent outside of the region of study) from the economy.

NASA Glenn expenditures were divided into two categories. First is the spending on goods and services purchased from companies and other entities located in Ohio. The second category included the spending for goods and services from businesses located outside of Ohio.

Only expenditures made in Ohio created the economic impact described in this section. This spending within the state is further categorized by products and services originating within the local economy based on an IMPLAN classification system of industries that produce the products. The spending is then assigned to 546 IMPLAN sectors, similar to the NAICS code industrial classification. Table A.4. in Appendix A lists detailed NASA Glenn expenditures by a specific industry in Ohio. The modeling was conducted on IMPLAN's online platform through the MRIO algorithm.

Table 11 details the total output impact on the state of Ohio and its components. The total amount of all NASA Glenn operations purchases represented the direct output impact (change in final demand). The indirect impact is estimated by totaling the contributions of individual industries that provide inputs to the producers of the goods and services that NASA Glenn ultimately consumes. The induced impact was estimated by measuring the spending of the employees of NASA Glenn and supplying industries due to Glenn's increased demand for products and services. Adding the direct, indirect, and induced impacts resulted in the total output impact. Table 11 also details output impacts by industry sector, illustrating how NASA Glenn's spending across the State of Ohio affects different sectors of the state economy.

**Table 11. Output Impact in the State of Ohio, FY 2022**

Industry	Direct	Indirect	Induced	Total
Agriculture, Forestry, Fish & Hunting		\$412,565	\$560,717	\$973,282
Mining		\$1,491,065	\$378,855	\$1,869,920
Utilities		\$13,760,869	\$8,960,727	\$22,721,596
Construction		\$41,845,359	\$3,697,600	\$45,542,959
Manufacturing		\$16,220,126	\$7,714,995	\$23,935,121
Wholesale Trade		\$12,608,319	\$24,920,342	\$37,528,662
Retail Trade		\$4,634,736	\$41,787,451	\$46,422,187
Transportation & Warehousing		\$9,859,403	\$13,472,708	\$23,332,111
Information		\$15,263,266	\$19,069,807	\$34,333,073
Finance & Insurance		\$17,300,284	\$57,383,412	\$74,683,696
Real Estate & Rental		\$26,155,614	\$25,850,738	\$52,006,352
Professional- Scientific & Technological Services		\$291,417,906	\$20,170,856	\$311,588,762
Management of Companies		\$14,405,542	\$7,880,558	\$22,286,100
Administrative & Waste Services		\$106,732,391	\$15,195,860	\$121,928,251
Educational Services		\$15,529,337	\$5,660,920	\$21,190,256
Health & Social Services		\$1,400,430	\$73,886,138	\$75,286,568
Arts- Entertainment & Recreation		\$957,557	\$5,698,918	\$6,656,474
Accommodation & Food Services		\$4,657,222	\$25,103,241	\$29,760,463
Other Services		\$5,912,676	\$22,600,312	\$28,512,988
Government & Non-NAICs	\$646,980,199	\$365,806,542	\$4,200,999	\$1,016,987,740
<b>Total Output</b>	<b>\$646,980,199</b>	<b>\$966,371,209</b>	<b>\$384,195,152</b>	<b>\$1,997,546,560</b>

Notes: Direct impact of NASA Glenn is a change in final demand that is applied to a sector of NASA Glenn's industry, NAICS 9271 – Space Research and Technology, which is part of a larger industry sector NAICS 92 – Public Administration (Government & non-NAICs).

For output impact, the change in final demand or direct impact equals the spending of NASA Glenn for goods and services within Ohio, including wages and benefits. The output impact is adjusted for inflation and shown in 2023 dollars.

**In FY 2022, the total output impact of NASA Glenn on the State of Ohio was \$1,997.5 million.**

NASA Glenn's expenditures of \$954.9 million worth of overall expenditures, including \$630.4 million of the spending in Ohio. This spending resulted in an output (sales) change of \$1,997.5 million across all industry sectors (Table 11, in 2023 dollars). This economic impact included a \$311.6 million increase in total sales in the Professional, Scientific, and Technical Services industry and a \$121.9 million increase in sales in the Administrative and Waste Services.

Of the total output impact, 32.4% (\$647 million) is the direct impact – total NASA Glenn's spending in Ohio. Indirect spending from NASA Glenn's purchases of goods and services within the State of Ohio made up \$966.4 million (48.4%) of the total output impact. The remaining \$384.2 million (19.2%) of the total output impact is due to the induced impact of NASA Glenn's spending throughout the state.

A detailed analysis of the IMPLAN model shows that the \$1,350.6 million increase in sales generated by the indirect and induced impacts can be divided into three broad categories: NASA Glenn-driven (\$557.3 million, 40.1%), consumer-driven (\$293.3 million, 21.1%), and other industries (\$540.9 million, 38.9%).<sup>39</sup>

Figures 13 and 14 display the output distributions for select NASA Glenn- and consumer-driven industries, respectively. Selected industries illustrated in Figure 13 added over \$27.0 million or 5.0%, and selected industries in Figure 14 added over \$12.0 million or 4.0% each.

The scientific research and development industry generated the largest output impact as a single industry; it increased by \$180.3 million in FY 2022 due to NASA Glenn's operations (Figure 13). This amount results from totaling the indirect and induced impacts generated primarily by NASA Glenn's spending on research and development services. This increase of \$180.3 million accounted for 32% of the \$557.3 million increase in output of all Glenn-driven industries. Other industries shown in Figure 13 can be interpreted similarly.

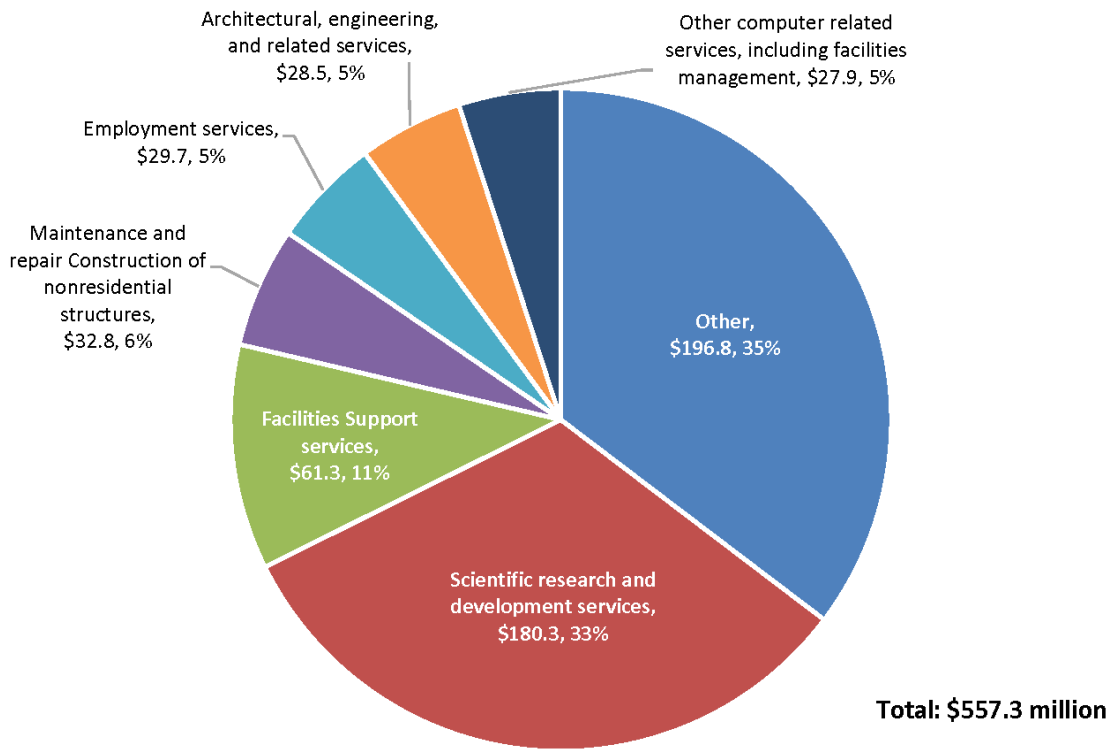
In consumer-driven industries (displayed in Figure 14), hospitals generated the largest output impact as an individual industry. This industry increased by \$36.4 million in FY 2022 and represented a 12% share of the \$293.3 million increase in output for all consumer-driven industries. Other industries shown in Figure 14 can be interpreted similarly.

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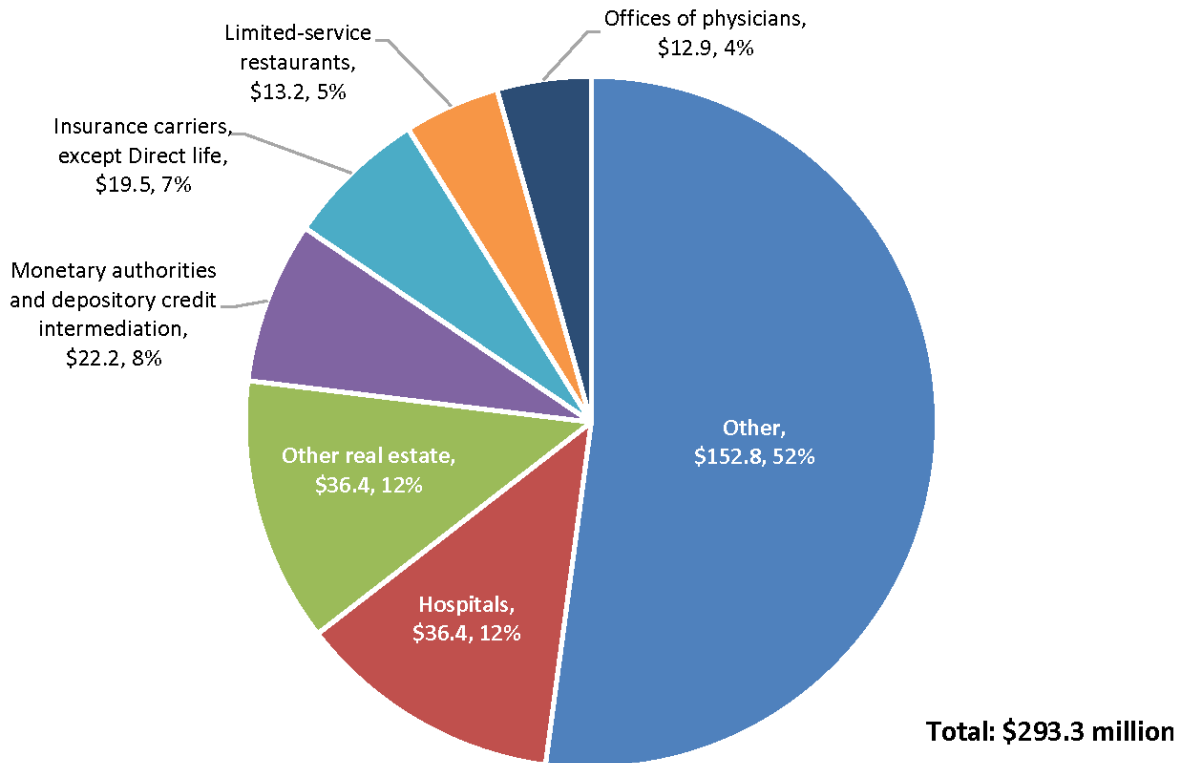
<sup>39</sup> NASA Glenn-driven industries are industries that increase sales, employment, and earnings primarily, but not exclusively, due to NASA Glenn's spending. Among these industries are utilities, construction, information, professional and scientific services, administrative and support services, and education. The consumer-driven industries are those that increase sales, employment, and earnings primarily due to spending by NASA Glenn employees and other workers who produce goods and services for NASA Glenn and their suppliers. These industries include retail, healthcare, real estate, other services, owner-occupied buildings, finance and insurance, and entertainment and food. Other industries are those that are driven by both NASA Glenn and consumer spending, that their impact is split between NASA Glenn and other businesses in the region. These industries include mining, manufacturing, agriculture, government enterprises, wholesale trade, and transportation and warehousing.



**Figure 13. Increase in Sales for Select NASA Glenn-Driven Industries in Ohio, FY 2022**



**Figure 14. Increase in Sales for Select Consumer-Driven Industries in Ohio, FY 2022**



**D.3.2. Employment Impact on the State of Ohio, FY 2022**

NASA Glenn’s operations create jobs in Ohio beyond Glenn’s hiring of its employees (change in final demand or direct impact). Glenn’s spending creates employment across the State of Ohio through its supply chain (indirect impact).

In addition, money spent by NASA Glenn employees and employees of supply chain companies creates jobs in various other industries that sell products and services to the household of the employees of NASA Glenn and their suppliers (induced impact). The total employment impact equals the sum of NASA Glenn’s employment (direct impact) and the indirect and induced impacts. Table 12 shows the number of jobs supported and created by the industry sector.

**Table 12. Employment Impact in the State of Ohio, FY 2022**

Industry	Direct	Indirect	Induced	Total
Agriculture, Forestry, Fish & Hunting		7	8	15
Mining		3	0	3
Utilities		14	7	21
Construction		189	15	204
Manufacturing		37	18	55
Wholesale Trade		34	67	101
Retail Trade		39	371	410
Transportation & Warehousing		76	108	184
Information		24	34	58
Finance & Insurance		36	152	189
Real Estate & Rental		119	106	225
Professional- Scientific & Technological Services		1,447	111	1,559
Management of Companies		55	30	85
Administrative & Waste Services		842	142	984
Educational Services		196	91	286
Health & Social Services		12	590	602
Arts- Entertainment & Recreation		10	60	70
Accommodation & Food Services		60	295	356
Other Services		45	227	272
Government & Non-NAICs	1,541	1,876	14	3,430
<b>Total Output</b>	<b>1,541</b>	<b>5,122</b>	<b>2,446</b>	<b>9,109</b>

Notes: For employment impact, the change in final demand (direct impact) equals the number of employees working for NASA Glenn. Sum to the total might have a slight error due to rounding.

**NASA Glenn's spending in FY 2022 resulted in a total increase of 9,109 jobs in the State of Ohio.** Of the total employment, 1,541 people (16.9%) were directly employed at NASA Glenn Research Center. As a result of NASA Glenn's spending on goods and services purchased in Ohio through their supply chain industries, 5,122 full-time and part-time jobs (56.2%) were supported and created in the region as an indirect economic impact. The remaining 2,446 jobs (26.9%) were created as an induced impact due to consumer spending made by NASA Glenn and suppliers' employees. These industries produce products that are typically purchased by households in the region.

Of the 7,568 jobs created in the State of Ohio due to the indirect and induced effects, 3,112 (41.1%) were found in the NASA Glenn-driven sectors, 1,948 (25.7%) were created in consumer-driven sectors, and 2,508 (33.1%) were created in other sectors.<sup>40</sup>

The job distribution by largest industrial sectors for select NASA Glenn-driven and consumer-driven sectors are shown in Figures 15 and 16, respectively. Each of the industries shown in Figure 15 supported or added over 170 jobs (6.0%). Each of the industries shown in Figure 16 supported or added over 75 jobs (4.0%).

Among all NASA Glenn-driven industries, the scientific research and development industry generated the highest number of additional jobs (Figure 15). Companies engaged in scientific R&D (professional, scientific, and technical services sector) increased their employment by 799 jobs and accounted for a 26% share of the 3,112 jobs created across all NASA Glenn-driven industries in FY 2022. This increase in jobs results from totaling the indirect and induced impacts generated primarily, though not exclusively, by NASA Glenn's use of scientific research and development services within the State of Ohio.

Hospitals saw the largest increase of jobs as a single industry among consumer-driven industries in FY 2022; the increase of 185 jobs was due to NASA Glenn's spending generating jobs in regional supply industries (Figure 16). These jobs equal the total of the direct, indirect, and induced employment impacts generated primarily by NASA Glenn employees and other workers from hospitals in the State of Ohio. These 185 jobs represent a 9.5% share of the 1,948 jobs created across all consumer-driven industries in the state.

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<sup>40</sup> Glenn-driven industries include utilities, construction, information, education, professional and scientific services, and administrative and support services. Consumer-driven industries include retail, healthcare, real estate, other services, owner-occupied buildings, finance and insurance, and entertainment and food.

Figure 15. Increase in Jobs for Select NASA Glenn-Driven Industries in Ohio, FY 2022

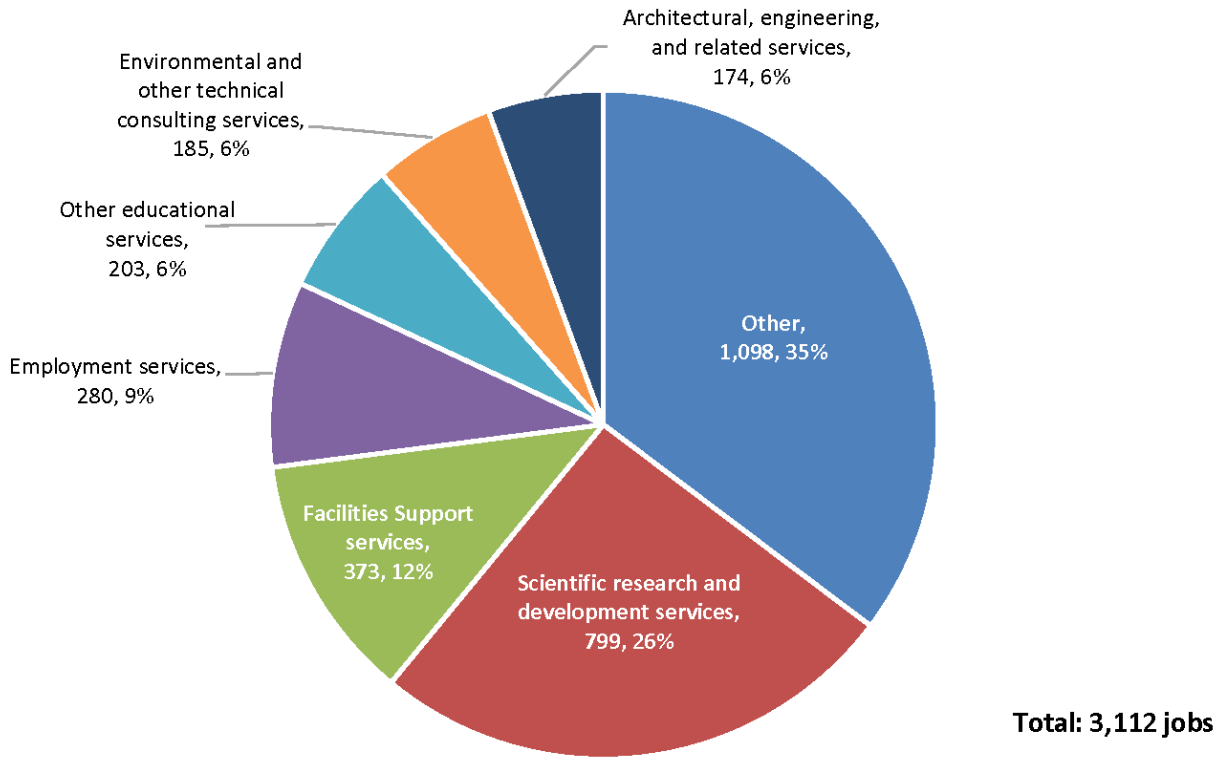
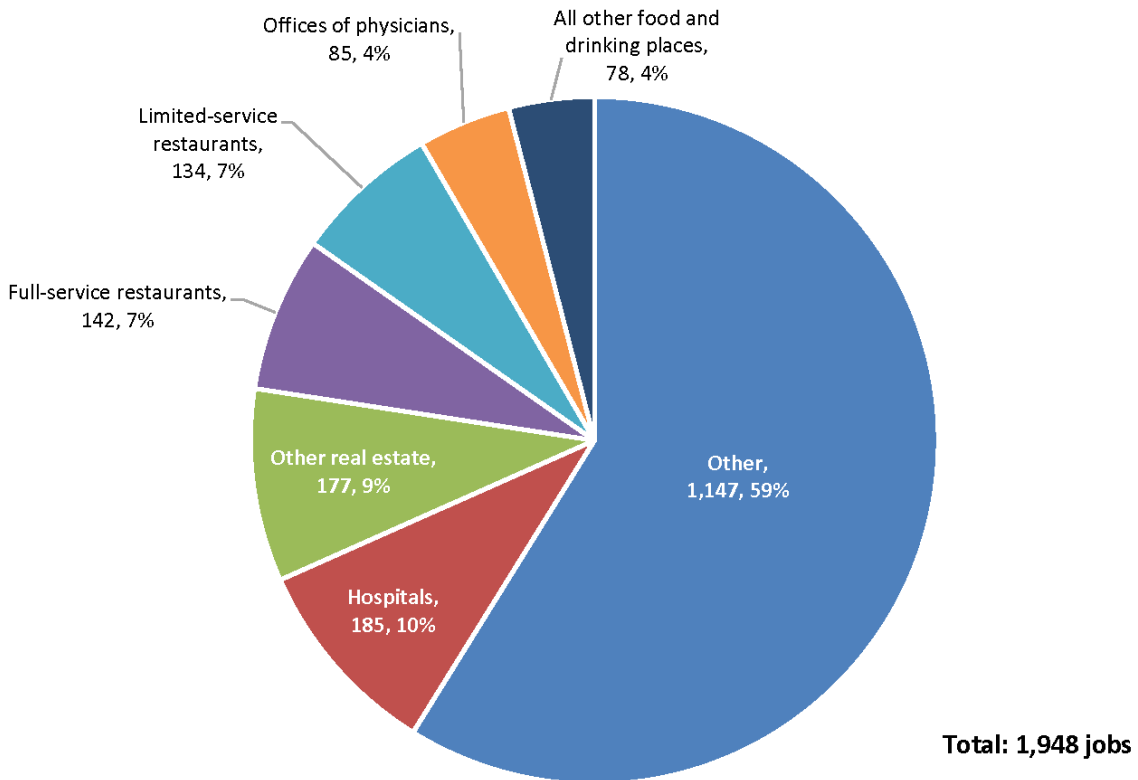


Figure 16. Increase in Jobs for Select Consumer-Driven Industries in Ohio, FY 2022



### D.3.3. Labor Income Impact on the State of Ohio, FY 2022

Labor income is the estimated change in earnings and benefits received by NASA Glenn employees and employees of its supply companies in Ohio. The increase in labor income occurred due to NASA Glenn’s spending on goods and services purchased in the state. The total wages and benefits paid to all NASA Glenn employees created the change in final demand or direct impact of NASA Glenn in Ohio measured in labor income.

Wages and benefits paid to the employees of the supplier companies and the companies from

which suppliers purchase their goods and services make up the indirect earnings impact. The induced impact was generated through the spending of NASA Glenn workers and workers in all industries employed due to the increased demand for products and services created by NASA Glenn. The total earnings impact includes the wages and benefits received by NASA Glenn employees (the direct effect), employees of Glenn’s supply chain companies (indirect effect), and employees working in consumer-driven industries (induced effect). The labor income impact by industry is illustrated in Table 13 in 2023 dollars.

**Table 13. Labor Income Impact in the State of Ohio, FY 2022**

Industry	Direct	Indirect	Induced	Total
Agriculture, Forestry, Fish & Hunting		\$71,996	\$95,082	\$167,078
Mining		\$139,168	\$11,089	\$150,256
Utilities		\$2,041,571	\$1,203,710	\$3,245,281
Construction		\$8,916,198	\$688,926	\$9,605,124
Manufacturing		\$2,932,727	\$1,210,187	\$4,142,914
Wholesale Trade		\$3,353,135	\$6,576,751	\$9,929,886
Retail Trade		\$1,473,367	\$12,662,222	\$14,135,588
Transportation & Warehousing		\$3,719,067	\$5,363,231	\$9,082,298
Information		\$2,197,789	\$3,008,190	\$5,205,980
Finance & Insurance		\$3,148,126	\$11,330,370	\$14,478,496
Real Estate & Rental		\$2,212,125	\$2,025,324	\$4,237,449
Professional- Scientific & Technological Services		\$108,524,872	\$7,934,014	\$116,458,886
Management of Companies		\$7,685,674	\$4,204,411	\$11,890,085
Administrative & Waste Services		\$34,796,889	\$5,832,574	\$40,629,463
Educational Services		\$7,801,099	\$3,721,314	\$11,522,413
Health & Social Services		\$654,648	\$38,546,499	\$39,201,148
Arts- Entertainment & Recreation		\$364,280	\$1,916,072	\$2,280,352
Accommodation & Food Services		\$1,641,632	\$7,364,510	\$9,006,143
Other Services		\$2,109,218	\$9,295,287	\$11,404,505
Government & Non-NAICs	\$258,539,586	\$255,401,361	\$1,353,497	\$515,294,444
<b>Total Output</b>	<b>\$258,539,586</b>	<b>\$449,184,942</b>	<b>\$124,343,260</b>	<b>\$832,067,789</b>

Notes: For labor income impact, the change in final demand or direct impact equals the wages and benefits paid to NASA Glenn employees. The direct labor income is shown in 2023 dollars.

**In FY 2022, the total labor income increased by \$832.1 million in the State of Ohio due to NASA Glenn's spending on goods and services.** Of this amount, \$258.5 million (31.1%) originated from wages and benefits paid directly to NASA Glenn employees (change in final demand, or direct effect measured in 2023 dollars). Of the \$832.1 million in total labor income, \$449.2 million (54.0%) represented the compensations to employees of companies in the State of Ohio that supply goods and services to NASA Glenn (indirect impact). The remaining induced earnings, estimated to be \$124.3 million (14.9%), resulted from NASA Glenn's spending rippling through the Ohio economy via the wages of Glenn's employees and wages of their supply companies.

Of the \$573.5 million increase in labor income generated across the State of Ohio due to indirect and induced impacts, \$186.7 million (32.5%) was paid in Glenn-driven industries, \$90.1 million (15.7%) was paid in consumer-driven industries, and \$296.7 million (51.7%) occurred in other industries.<sup>41</sup>

Figure 17 describes the labor income distribution by the industry for selected NASA Glenn-driven sectors. The labor income distribution for select

consumer-driven industries is shown in Figure 18. The selected industries shown in Figures 17 and 18 each added over 5.0% (\$9 million) and 3.0% (\$2.7 million), respectively.

Of the NASA Glenn-driven industries, employees in the scientific research and development services industry saw the largest increase in labor income in FY 2022 (Figure 17). Labor income in this sector increased by \$62.6 million and accounted for 33% of the \$186.7 million total increase in labor income reported by all NASA Glenn-driven industries. These earnings result from totaling the indirect and induced impacts generated by NASA Glenn's purchases of computer-related services.

Private hospitals saw the largest increase in labor income across all consumer-driven industries in FY 2022 (Figure 18). Increasing by \$16.8 million, labor income in the private hospitals' sector represented a 19% share of the \$90.1 million labor income increase that occurred across all consumer-driven industries. These earnings are the summation of the indirect and induced impacts that occurred by consumer spending on doctors' services.

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<sup>41</sup> See section D.2.1. Output Impact on Northeast Ohio, FY 2022 for detailed definitions of NASA Glenn-driven, consumer-driven, and other industries.

Figure 17. Increase in Labor Income for Select NASA Glenn-Driven Industries in Ohio, FY 2022

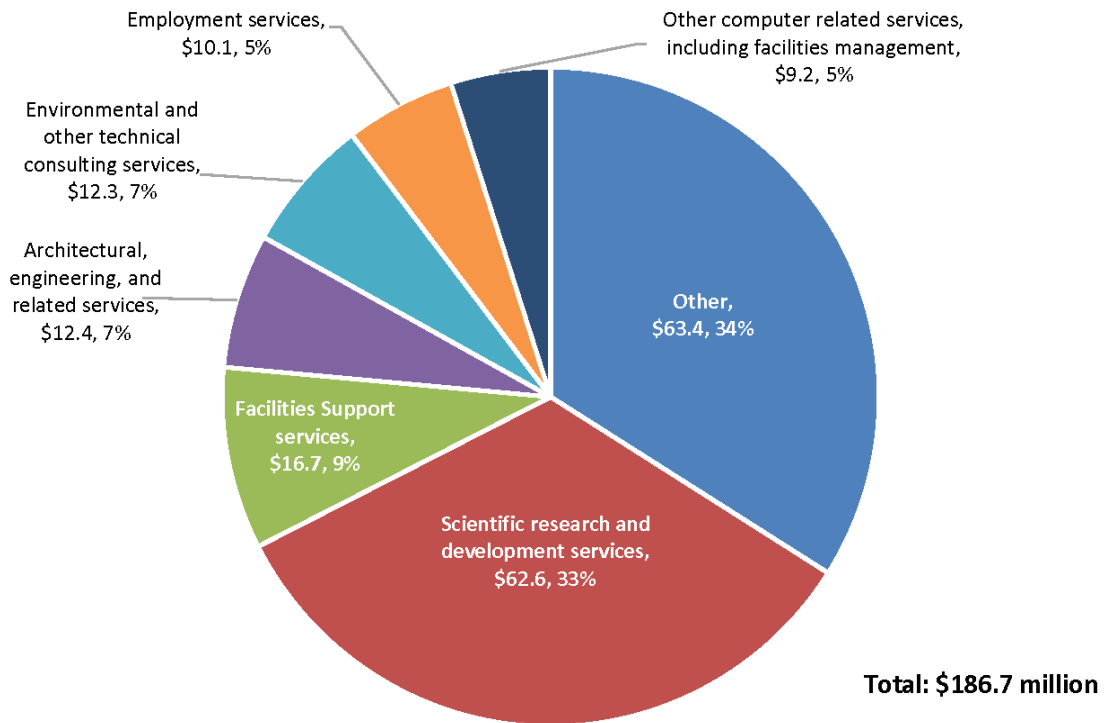
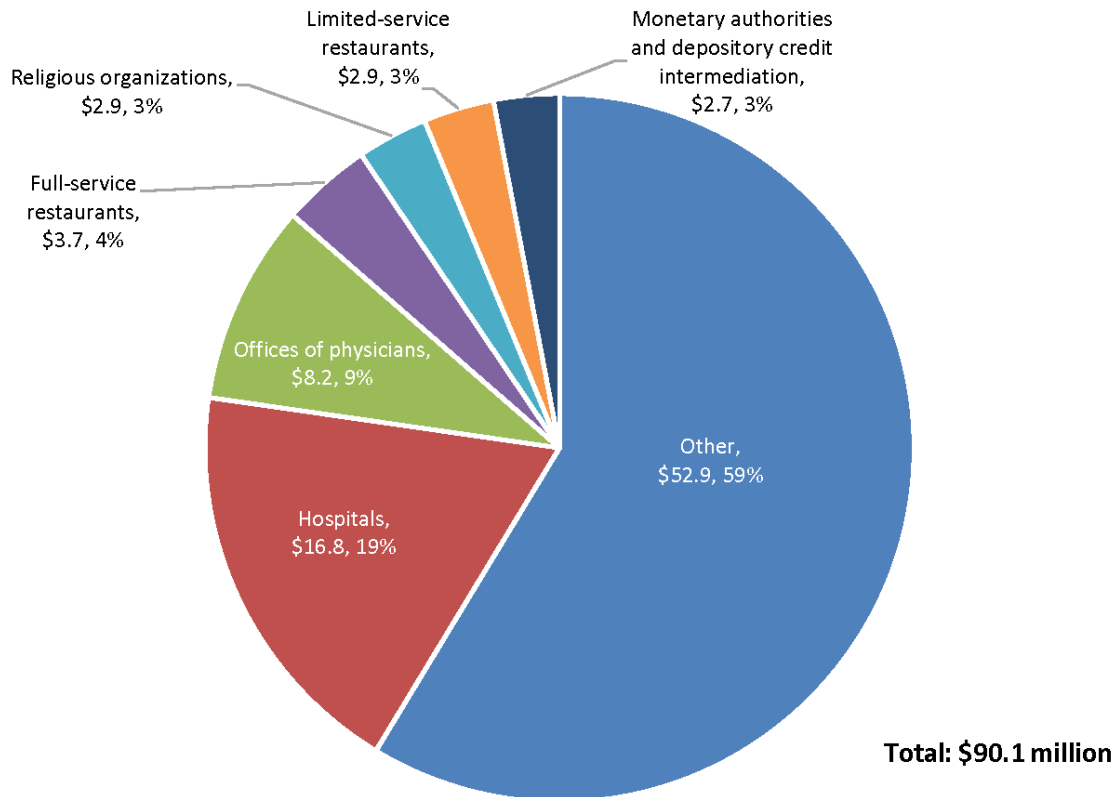


Figure 18. Increase in Labor Income for Select Consumer-Driven Industries in Ohio, FY 2022



### D.3.4. Value Added Impact on the State of Ohio, FY 2022

NASA Glenn’s spending in FY 2022 created an increase of \$1,207.8 million in value added for all industries.<sup>42</sup> Of this total, \$328.9 million (27.2%) was the change in final demand, or direct impact, calculated as total output, less intermediate expenditures. Wages and salaries paid to NASA Glenn employees make up the largest portion of the total value added, which is typical for research and development-intensive companies

and organizations. Another \$662.4 million (54.6%) represented the indirect impact – the value of goods and services, less intermediary goods, of companies in Ohio that supply products and services to NASA Glenn. The remaining value-added impact (the induced component) was estimated at \$216.6 million (17.9%). It occurred as a result of NASA Glenn’s spending rippling through the Ohio economy. The total value-added impact is a summation result of direct, indirect, and induced impacts (Table 14, in 2023 dollars).<sup>43</sup>

**Table 14. Value Added Impact in the State of Ohio, FY 2022**

Industry	Direct	Indirect	Induced	Total
Agriculture, Forestry, Fish & Hunting		\$236,446	\$255,003	\$491,449
Mining		\$765,704	\$166,107	\$931,811
Utilities		\$6,924,942	\$4,416,931	\$11,341,873
Construction		\$16,492,551	\$1,405,837	\$17,898,388
Manufacturing		\$5,617,740	\$2,489,616	\$8,107,356
Wholesale Trade		\$7,079,132	\$13,969,827	\$21,048,959
Retail Trade		\$3,050,466	\$24,932,012	\$27,982,478
Transportation & Warehousing		\$5,233,271	\$7,109,434	\$12,342,705
Information		\$5,436,561	\$8,139,810	\$13,576,371
Finance & Insurance		\$11,388,320	\$30,986,675	\$42,374,995
Real Estate & Rental		\$10,985,510	\$14,674,777	\$25,660,287
Professional- Scientific & Technological Services		\$160,869,589	\$13,314,416	\$174,184,005
Management of Companies		\$9,082,904	\$4,968,833	\$14,051,737
Administrative & Waste Services		\$50,945,605	\$8,215,260	\$59,160,865
Educational Services		\$8,071,539	\$4,100,750	\$12,172,288
Health & Social Services		\$937,903	\$46,069,406	\$47,007,309
Arts- Entertainment & Recreation		\$672,077	\$3,669,208	\$4,341,285
Accommodation & Food Services		\$2,590,884	\$12,509,416	\$15,100,300
Other Services		\$3,986,139	\$13,434,369	\$17,420,508
Government & Non-NAICs	\$328,924,733	\$351,984,558	\$1,732,358	\$682,641,650
<b>Total Output</b>	<b>\$328,924,733</b>	<b>\$662,351,842</b>	<b>\$216,560,044</b>	<b>\$1,207,836,619</b>

<sup>42</sup> “Value added” measures the economic impact of all goods and services produced in the state of Ohio due to NASA Glenn’s operation (excluding intermediary goods).

<sup>43</sup> For value added impact, the change in final demand (direct impact) equals total output less the intermediate expenditures. For this study, we treated NASA Glenn as any other research and development institution, assuming that NASA Glenn’s intermediate expenditure pattern is the same as that of any other research institution in Ohio. For an average research institution in Ohio, the intermediate expenditures accounted for 52% of total output. Value added consists of employee compensation, proprietor income, other property type income and taxes on production and imports. Any of these values could be negative.

The value-added impact is adjusted for inflation and shown in 2023 dollars.



**Total value added in the State of Ohio increased by \$1,207.8 million as a result of NASA Glenn's spending for goods and services in FY 2022.**

Of this total amount, \$328.9 million (27.2%) included the wages and benefits paid directly to NASA Glenn employees (change in final demand or direct impact). Another \$662.4 million (54.8%) represented the value of goods and services (less intermediary goods) created by supply companies to NASA Glenn in Ohio (indirect impact). The remaining value-added impact (induced component), estimated to be \$216.6 million (17.9%), occurred as the effects of NASA Glenn's spending rippled through the Ohio economy.

Of the \$878.9 million increase in value added generated across Ohio due to indirect and induced impacts, \$288.2 million (31.6%) was reported in NASA Glenn-driven industries, \$168.4 million (18.5%) was generated in consumer-driven industries, and \$454.4 million (49.9%) was reported in other industries.

Figure 19 details the value-added distribution for select NASA Glenn-driven industries, and Figure 20 shows the value-added distribution for select consumer-driven industries. Select industries in Figure 19 and Figure 20 added at least \$12 million (4%) and \$7 million (4%), respectively.

The scientific research and development services industry saw the largest increase in value added of all NASA-Glenn-driven industries, with its value-added totaling \$92.4 million (Figure 19). This increase in value added is the result of totaling indirect and induced impacts that are generated primarily, though not exclusively, by NASA Glenn's spending on facilities support services. The \$92.4 million accounted for 32.1% of the \$288.2 million value added increase that was reported across all NASA Glenn-driven industries.

In consumer-driven industries, employees working in private hospitals saw their value-added increase by \$20 million in FY 2022 (Figure 20). This value-added increase is a result of totaling the indirect and induced impacts generated by consumer spending for banking. The increase of \$20 million accounted for 12% of the \$168.4 million value added increase that occurred across all consumer-driven industries.

Figure 19. Increase in Value Added for NASA Glenn-Driven Industries in Ohio, FY 2022

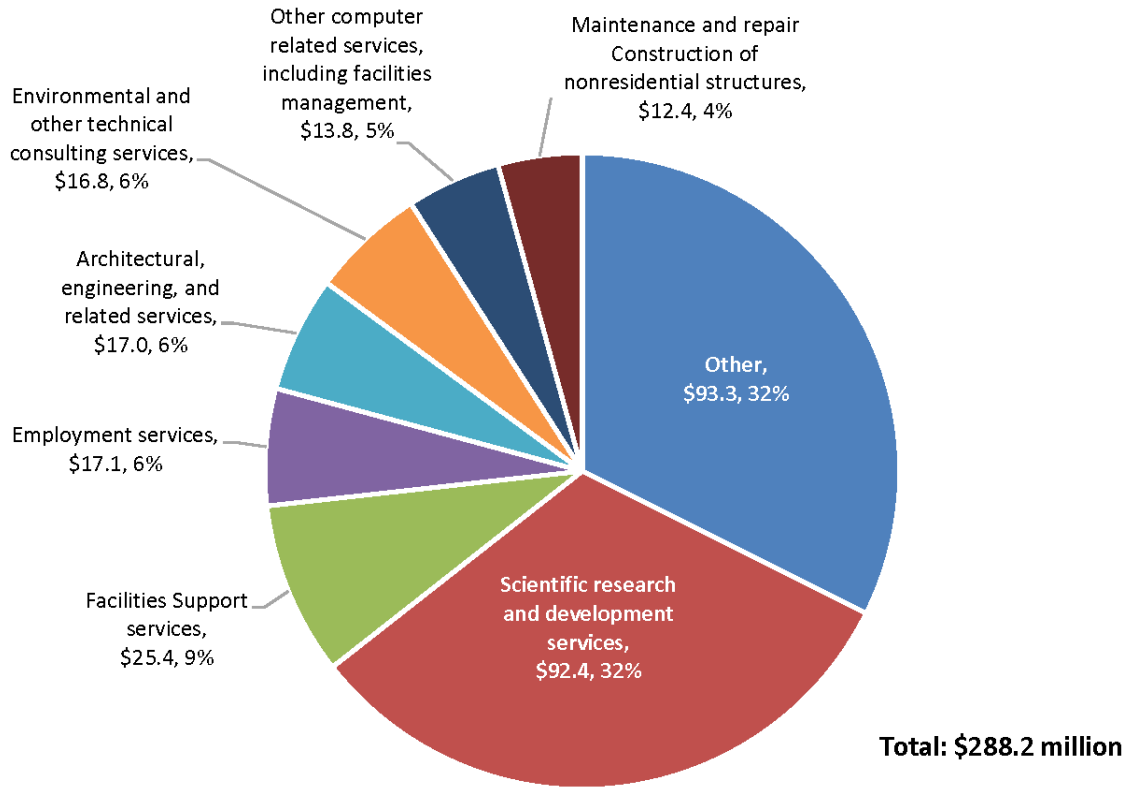
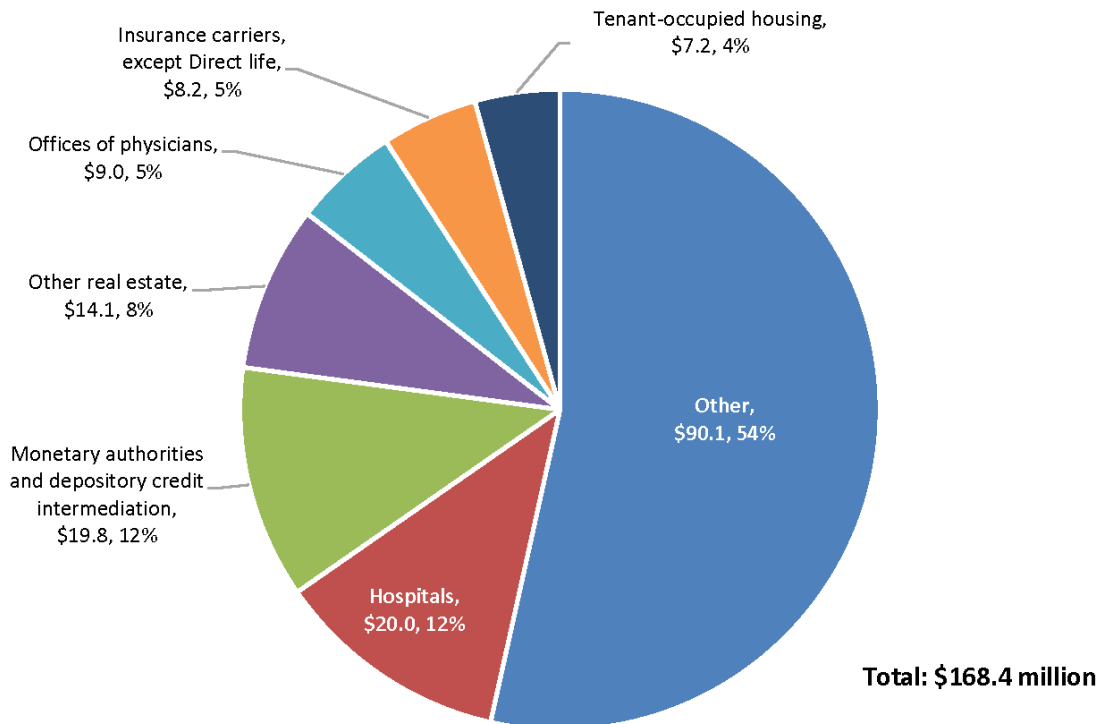


Figure 20. Increase in Value Added for Consumer-Driven Industries in Ohio, FY 2022



### D.3.5. Tax Impact on the State of Ohio, FY 2022

NASA Glenn’s operations and economic impact on the state of Ohio in FY 2022 increased tax revenues by a total of \$185.5 million (in 2023 dollars). Of this total amount, the direct tax impact to all levels of government was \$34.3 million in Glenn’s employee taxes on wages. \$25.2 million were paid in taxes to the state and local governments in the state of Ohio, including \$13.3 million in state tax.<sup>44</sup>

### D.3.6. FY 2022 Ohio Impact Summary

The economic activity in FY 2022 generated by NASA Glenn Research Center created the following economic impact on the State of Ohio:

- Total Output Impact: \$1,997.5 M
- Total Employment Impact: 9,109 jobs
- Total Labor Income Impact: \$832.1 M
- Total Value-Added Impact: \$1,207.8 M
- Total Tax Impact: \$185.5 M

NASA Glenn’s expenditures on the state of Ohio created a slightly higher economic impact on Ohio than that on Northeast Ohio because the models capture more buy-sell relationships in the larger geographic area, and modeling the economic impact through the MRIO model allows the capture of benefits across all areas of the state. The majority of NASA Glenn’s expenditures in Ohio were spent in Northeast Ohio.

In FY 2022, NASA Glenn’s expenditures in the State of Ohio totaled \$630.4 million, including \$251.9 million (40%) in labor income. The total expenditures in all of Ohio were \$44.5 million more than in the total expenditures in Northeast Ohio.

Similarly, to the expenditures made in Northeast Ohio in FY 2022, the largest share of the total payments, \$237.7 million was spent on professional, scientific, and technical services. Excluding labor income, this constitutes 62.8% of all expenditures. In addition, \$69.9 million was paid for administrative and support and waste management and remediation services (18.5%), \$39.8 (10.5%) for construction, \$15.2 million (4%) for educational services, and \$7.5 million (2%) for utilities. These five largest areas of spending accounted for \$370.1 million, or 97.8% of all non-labor expenditures in FY 2022.<sup>45</sup>

NASA Glenn’s statewide expenditure pattern is similar to the expenditures in Northeast Ohio. Because NASA Glenn is a large institution that employs highly qualified and provides highly paid labor, Glenn is accountable for a large part of the economic impact through the spending of its employees. The businesses that benefited the most from spending by NASA Glenn personnel and other workers whose earnings were due in part to NASA Glenn’s expenditures are typical, considering consumer spending patterns. These businesses include the following industries: food services, accounting services, commercial banks, motor vehicle dealers, educational institutions, and hospitals and other healthcare services.

<sup>44</sup> State tax numbers appear deflated due to a larger than usual industry change in 528- Other Federal government enterprises. This industry is heavily subsidized by the governmental, causing a negative direct tax impact that outsize the spending done by NASA Glenn.

<sup>45</sup> Amounts in parentheses detailing percentage numbers are presented in 2022 dollars and correspond to Appendix table A.4.

## **APPENDIX A: DATA TABLES**

Table A.1. NASA Glenn Spending by State, FY 2022

Table A.2. NASA Glenn Monies Allocated to Academic Institutions, FY 2022

Table A.3. NASA Glenn Detailed Expenditures in Northeast Ohio, FY 2022

Table A.4. NASA Glenn Detailed Expenditures in the State of Ohio, FY 2022

Table A.1. NASA Glenn Spending by State, Excluding Payroll, FY 2022

Region	Total	Share
Ohio	\$378,484,891	54.4%
California	\$187,029,023	26.9%
Alabama	\$33,287,863	4.8%
Washington	\$29,740,179	4.3%
Virginia	\$11,459,823	1.6%
Connecticut	\$6,046,017	0.9%
Pennsylvania	\$5,365,118	0.8%
New York	\$5,114,704	0.7%
Massachusetts	\$4,414,709	0.6%
Florida	\$4,206,667	0.6%
Texas	\$4,028,250	0.6%
Illinois	\$2,974,360	0.4%
Colorado	\$2,277,845	0.3%
Michigan	\$1,993,896	0.3%
New Jersey	\$1,933,965	0.3%
Maryland	\$1,836,852	0.3%
Arizona	\$1,692,420	0.2%
Indiana	\$1,667,115	0.2%
Wisconsin	\$1,631,902	0.2%
Georgia	\$1,322,547	0.2%
Minnesota	\$1,115,116	0.2%
District of Columbia	\$1,033,664	0.1%
New Hampshire	\$969,958	0.1%
North Carolina	\$734,311	0.1%
Missouri	\$710,582	0.1%
Oregon	\$685,386	0.1%
Tennessee	\$630,144	0.1%
New Mexico	\$402,180	0.1%
Delaware	\$276,190	0.0%
Mississippi	\$254,597	0.0%
Nevada	\$232,653	0.0%
Utah	\$227,111	0.0%
Kentucky	\$186,545	0.0%

Region	Total	Share
Kansas	\$153,195	0.0%
South Carolina	\$122,041	0.0%
Nebraska	\$108,022	0.0%
South Dakota	\$100,165	0.0%
Rhode Island	\$87,931	0.0%
Montana	\$65,432	0.0%
Vermont	\$25,091	0.0%
Maine	\$15,055	0.0%
Wyoming	\$6,486	0.0%
Iowa	\$5,043	0.0%
Oklahoma	\$5,042	0.0%
Alaska	\$0	0.0%
Louisiana	\$0	0.0%
North Dakota	\$0	0.0%
<b>U.S. Total (47 states and the District of Columbia)</b>	<b>\$694,660,084</b>	<b>99.92%</b>
Great Britain	\$153,459	0.0%
Canada	\$150,039	0.0%
Germany	\$93,221	0.0%
Taiwan	\$45,278	0.0%
Switzerland	\$43,333	0.0%
Slovenia	\$26,627	0.0%
France	\$12,333	0.0%
Netherlands	\$7,366	0.0%
Japan	\$5,000	0.0%
Israel	\$3,742	0.0%
Greece	\$2,452	0.0%
Denmark	\$2,279	0.0%
Sweden	\$1,503	0.0%
Italy	\$1,374	0.0%
South Korea	\$495	0.0%
<b>Foreign Total</b>	<b>\$548,500</b>	<b>0.08%</b>
<b>Grand Total</b>	<b>\$695,208,584</b>	<b>100.0%</b>

Table A.2. NASA Glenn Grants Allocated to Academic Institutions by State, FY 2022

State	College / University	Share
Georgia	\$1,101,141	13.5%
California	\$883,655	10.8%
Ohio	\$831,999	10.1%
Illinois	\$562,306	6.9%
Pennsylvania	\$405,713	5.0%
Maryland	\$403,258	4.9%
Massachusetts	\$401,664	4.9%
Tennessee	\$398,699	4.9%
Michigan	\$378,096	4.6%
Indiana	\$363,519	4.4%
North Carolina	\$328,854	4.0%
Colorado	\$307,332	3.8%
Arizona	\$282,459	3.5%
New York	\$236,525	2.9%
Connecticut	\$230,189	2.8%
Florida	\$201,051	2.5%
Texas	\$187,237	2.3%
Virginia	\$93,813	1.1%
South Dakota	\$90,707	1.1%
Nebraska	\$90,000	1.1%
New Jersey	\$87,919	1.1%
Kentucky	\$59,674	0.7%
South Carolina	\$51,975	0.6%
Missouri	\$49,507	0.6%
Kansas	\$46,465	0.6%
New Mexico	\$43,370	0.5%
Oregon	\$31,150	0.4%
Delaware	\$18,889	0.2%
Wisconsin	\$16,042	0.2%
District of Columbia	\$8,051	0.1%
Alabama	\$0	0.0%
Nevada	\$0	0.0%
Iowa	\$0	0.0%
Washington	\$0	0.0%
<b>Total</b>	<b>\$8,191,259</b>	<b>100%</b>

Table A.3. NASA Glenn Detailed Expenditures in Northeast Ohio, FY 2022

	Description	IMPLAN Sector (a)	Expenditure (b)
<b>Utilities</b>			<b>\$7,244,941</b>
	Electric Power Transmission and Distribution	47	\$3,866,428
	Natural Gas Distribution	48	\$1,400,542
	Water, Sewage and Other Systems	49	\$1,977,971
<b>Construction</b>			<b>\$39,759,544</b>
	Construction of Other New Nonresidential Structures	56	\$10,682,689
	Maintenance and Repair Construction of Nonresidential Structures	60	\$29,076,854
<b>Manufacturing</b>			<b>\$1,311,371</b>
	Nonferrous Metal, Except Copper and Aluminum, Shaping	225	\$13,074
	Plate Work Manufacturing	237	\$23,303
	Hardware Manufacturing	245	\$28,691
	Spring and Wire Product Manufacturing	246	\$13,751
	Machine Shops	247	\$342,451
	Turned Product and Screw, Nut, and Bolt Manufacturing	248	\$43,350
	Metal Coating and Nonprecious Engraving	250	\$5,345
	Valve and Fittings, Other than Plumbing, Manufacturing	252	\$52,192
	Photographic and Photocopying Equipment Manufacturing	271	\$5,731
	Fluid Power Cylinder and Actuator Manufacturing	295	\$56,870
	Scales, Balances, and Miscellaneous General Purpose Machinery Manufacturing	297	\$16,652
	Broadcast and Wireless Communications Equipment Manufacturing	302	\$347,530
	Other Electronic Component Manufacturing	310	\$32,615
	Industrial Process Variable Instruments Manufacturing	314	\$259,884
	Electricity and Signal Testing Instruments Manufacturing	316	\$11,687
	Analytical Laboratory Instrument Manufacturing	317	\$28,970
	Watch, Clock, and Other Measuring and Controlling Device Manufacturing	319	\$29,277
<b>Wholesale Trade &amp; Retail Trade</b>			<b>\$903,560</b>
	Wholesale - Motor Vehicle and Motor Vehicle Parts and Supplies	392	\$33,390
	Wholesale - Professional and Commercial Equipment and Supplies	393	\$12,000
	Retail - Miscellaneous Store Retailers	412	\$858,170
<b>Transportation and Warehousing</b>			<b>\$24,714</b>
	Truck transportation	417	\$24,714



	Description	IMPLAN Sector (a)	Expenditure (b)
<b>Real Estate and Rental and Leasing</b>			<b>\$332,299</b>
	Automotive equipment rental and leasing	450	\$280,937
	Commercial and industrial machinery and equipment rental and leasing	453	\$51,362
<b>Professional, Scientific, and Technical Services</b>			<b>\$205,992,774</b>
	Accounting, tax preparation, bookkeeping, and payroll services	456	\$4,072,186
	Legal services	455	\$7,107
	Architectural, engineering, and related services	457	\$21,491,881
	Custom computer programming services	459	\$15,085
	Other computer related services, including facilities management	461	\$26,702,467
	Management consulting services	462	\$144,668
	Environmental and other technical consulting services	463	\$24,353,081
	Scientific research and development services	464	\$129,014,807
	Marketing research & all other miscellaneous professional, scientific, & technical services	468	\$191,492
<b>Administrative and Support and Waste Management and Remediation Services</b>			<b>\$68,105,796</b>
	Facilities support services	471	\$60,104,421
	Employment services	472	\$159,053
	Investigation and security services	475	\$5,231,560
	Services to buildings	476	\$2,431,003
	Other support services	478	\$3,600
	Waste management and remediation services	479	\$176,159
<b>Educational Services</b>			<b>\$14,931,849</b>
	Junior colleges, colleges, universities, and professional schools	481	\$606,101
	Other educational services	482	\$14,325,748
<b>Health Care and Social Assistance</b>			<b>\$1,394,603</b>
	Other ambulatory health care services	489	\$1,394,603
<b>Labor Income</b>			<b>\$245,881,166</b>
	Employee Compensation (c)		\$245,881,166
<b>TOTAL EXPENDITURES IN NEO</b>			<b>\$585,882,615</b>

**a. Sector:** Industry classification code used by IMPLAN. It is analogous to the North American Industry Classification System (NAICS). IMPLAN provides a cross-reference table bridging their sector numbers and NAICS codes.

**b. Expenditure:** Actual dollar value for a product or service spent by NASA Glenn in FY 2022. Values shown in Table A-3 are limited to expenditures made in Northeast Ohio.

**c. Labor Income:** Labor income includes wages and benefits of Glenn employees paid in Northeast Ohio.

Table A.4. NASA Glenn Detailed Expenditures in the State of Ohio, FY 2022

NAICS Sector	Description	IMPLAN Sector (a)	Expenditure (b)
<b>Utilities</b>			<b>\$7,463,012</b>
	Electric power transmission and distribution	47	\$3,866,428
	Natural gas distribution	48	\$1,442,806
	Water, sewage and other systems	49	\$2,153,778
<b>Construction</b>			<b>\$39,809,533</b>
	Construction of other new nonresidential structures	56	\$10,682,689
	Maintenance and repair construction of nonresidential structures	60	\$29,126,843
<b>Manufacturing</b>			<b>\$2,441,042</b>
	Plastics material and resin manufacturing	164	\$353,058
	Artificial and synthetic fibers and filaments manufacturing	166	\$13,750
	Iron and steel mills and ferroalloy manufacturing	215	\$17,182
	Nonferrous metal, except copper and aluminum, shaping	225	\$13,074
	Plate work manufacturing	237	\$79,553
	Hardware manufacturing	245	\$28,691
	Spring and wire product manufacturing	246	\$13,751
	Machine shops	247	\$379,067
	Turned product and screw, nut, and bolt manufacturing	248	\$43,350
	Metal coating and nonprecious engraving	250	\$5,345
	Valve and fittings, other than plumbing, manufacturing	252	\$230,034
	Fabricated pipe and pipe fitting manufacturing	258	\$30,430
	Photographic and photocopying equipment manufacturing	271	\$5,731
	Other commercial service industry machinery manufacturing	272	\$9,858
	Industrial process furnace and oven manufacturing	294	\$49,229
	Fluid power cylinder and actuator manufacturing	295	\$56,870
	Scales, balances, and miscellaneous general purpose machinery manufacturing	297	\$16,652
	Broadcast and wireless communications equipment manufacturing	302	\$347,530
	Other electronic component manufacturing	310	\$32,615
	Search, detection, and navigation instruments manufacturing	312	\$40,000
	Industrial process variable instruments manufacturing	314	\$259,884
	Electricity and signal testing instruments manufacturing	316	\$11,687
	Analytical laboratory instrument manufacturing	317	\$64,420
	Watch, clock, and other measuring and controlling device manufacturing	319	\$29,277
	Relay and industrial control manufacturing	332	\$297,949
	All other miscellaneous electrical equipment and component manufacturing	339	\$12,058
<b>Wholesale Trade &amp; Retail Trade</b>			<b>\$1,169,516</b>
	Wholesale - Motor vehicle and motor vehicle parts and supplies	392	\$33,390
	Wholesale - Professional and commercial equipment and supplies	393	\$12,000
	Retail - Motor vehicle and parts dealers	402	\$21,986
	Retail - Miscellaneous store retailers	412	\$1,102,140

NAICS Sector	Description	IMPLAN Sector (a)	Expenditure (b)
<b>Transportation and Warehousing</b>			<b>\$30,019</b>
	Truck transportation	417	\$30,019
<b>Real Estate and Rental and Leasing</b>			<b>\$332,299</b>
	Automotive equipment rental and leasing	450	\$280,937
	Commercial and industrial machinery and equipment rental and leasing	453	\$51,362
<b>Professional, Scientific, and Technical Services</b>			<b>\$237,713,717</b>
	Legal services	455	\$7,107
	Accounting, tax preparation, bookkeeping, and payroll services	456	\$4,072,186
	Architectural, engineering, and related services	457	\$22,676,759
	Custom computer programming services	459	\$15,085
	Computer systems design services	460	\$16,450
	Other computer related services, including facilities management	461	\$26,725,559
	Management consulting services	462	\$144,668
	Environmental and other technical consulting services	463	\$24,372,651
	Scientific research and development services	464	\$159,454,252
	Marketing research & all other miscellaneous professional, scientific, & technical services	468	\$229,000
<b>Administrative and Support and Waste Management and Remediation</b>			<b>\$69,913,361</b>
	Facilities support services	471	\$60,132,336
	Employment services	472	\$159,053
	Investigation and security services	475	\$7,011,209
	Services to buildings	476	\$2,431,003
	Other support services	478	\$3,600
	Waste management and remediation services	479	\$176,159
<b>Educational Services</b>			<b>\$15,203,596</b>
	Junior colleges, colleges, universities, and professional schools	481	\$826,999
	Other educational services	482	\$14,376,598
<b>Health Care and Social Assistance</b>			<b>\$1,394,603</b>
	Other ambulatory health care services	489	\$1,394,603
<b>Arts, Entertainment, and Recreation</b>			<b>\$833</b>
	Independent artists, writers, and performers	499	\$833
<b>Other Services (except Public Administration)</b>			<b>\$3,019,540</b>
	Grantmaking, giving, and social advocacy organizations	522	\$665,030
	Other federal government enterprises	528	\$2,354,511
<b>Labor Income</b>			<b>\$251,913,223</b>
	Employee Compensation (c)		\$251,913,223
<b>TOTAL EXPENDITURES IN OHIO</b>			<b>\$630,404,295</b>

a. **Sector:** Industry classification code used by IMPLAN. It is analogous to the North American Industry Classification System (NAICS). IMPLAN provides a cross-reference table bridging their sector numbers and NAICS codes.

b. **Expenditure:** Actual dollar value for a product or service spent by NASA Glenn in FY 2022. Values shown in Table A-4 are limited to expenditures made in Ohio.

c. **Labor Income:** Labor income includes wages and benefits of Glenn employees paid in Ohio.