## **Proposal Requirements**



Team proposals must include: a 5-to-8-page technical paper, **and** a 3-to-5-minute lightning pitch highlighting their NASA spinoff concept. The cover, appendix, outreach, and use of funds pages, as well as certificates or documentation of learning tools or letters of support, do not count toward the page limit.

## Technical Paper Rubric (70 points)

Elem	nent	Score
	pt Content sections of the technical paper must match the element titles shown below.	
	ATION	$\langle \rangle$
INNO V ✓	A cutting edge or ground-breaking spinoff concept is detailed. A need for this commercialization is demonstrated.	
~	Explain how the concept has a competitive advantage to disrupt the current market.	$\setminus$
соми	ERCIALLY VIABLE	$\langle \rangle$
	An effective business plan in included.	
	Thorough research and market studies on the current market trends and potential customers is shown.	
~	A detailed marketing plan demonstrating an increase in commercial viability is included.	12 points each for 5 elements
FEASI	BLE	elements
	The plan describes details on how the concept would be produced. A diverse feasibility study is conducted.	
EFFEC	TIVENESS OF THE PROPOSED WORK PLAN	60 pts max
~	A comprehensive work plan to create a prototype or to commercialize the concept is included.	max
~	Documents proposed schedule of milestones for meeting objectives.	
PRICE	REASONABLENESS	
~	Demonstrates that the concept is cost efficient and can produce a profit in the current market.	
~	A detailed budget is included to show profit margins and prove cost efficiency.	
	NDIX (if necessary)	
~	Supplemental charts, graphs, citations, etc. can be included in this section and does NOT count toward the page limit	
	C-Specific Information	
<u>OUTR</u>		5 points
✓ ✓	A minimum of 2 public outreach events are planned to showcase your experience with MITTIC. Diverse audience is targeted for activities planned.	each for 2
√ √	Outreach page does not count toward the page limit.	elements
<u>USE O</u>	F FUNDS	
~	Details on how the team will utilize any money, in the event they place first or second in the MITTIC Space Tank competition, are included. Some suggestions for using MITTIC funds include:	10 pts
	a. Student Stipends.	max
	b. Prototype development.	

	c. Purchase of hardware and/or software to assist in product development.	
	d. Upgrades to facilities or technology to assist with concept development.	
	e. Business consultation fees.	
	f. Fees associated with obtaining patents, trademarks, copyrights, or publishment.	
	g. Team member travel (and expenses) to workshops, conferences, or trade shows.	
$\checkmark$	Use of funds page does not count toward the page limit.	
ορτιο	NAL Letter of Support	
<u>√ 110</u>	If a team has obtained a letter of support from their institution or a business partner, it can be	
	included with the technical paper	
1	Does not count toward the page limit	
√ <u>7</u>	NAL Learning Tools Certificate of completion from L'SPACE or other training course OR	
1	Documentation of participation in a MITTIC HBCU hackathon competition OR	
1		
	Proof of non-NASA concept to commercialization training	
1	Does not count toward the page limit	
	atting Requirements	
	actively screens all concept papers and reserves the right to reject any paper that	
oes no	ot conform to the following formatting requirements.	
<u> 1 PE /</u>	AND PAGE SIZE Type Size: No type size smaller than 10 points shall be used for text or tables, except	
•	as legends on reduced drawings.	
~	Page Size: Pages must be standard size (8.5 X 11 sheets).	
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