

The Successful Project Team – Key Roles and Responsibilities

Presented to the
**PI Team Masters Forum-3 (Discovery Missions & Mars
2016 TGO US Instruments)**

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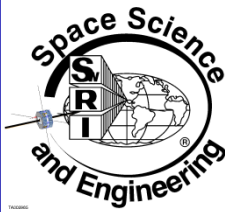
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Presentation Topics



- Congratulations – The good news and the bad.
- PM's Role and Responsibilities
- Project Infrastructure
- Key Positions
- Performance Metrics
- Summary and Conclusions

Congratulations!

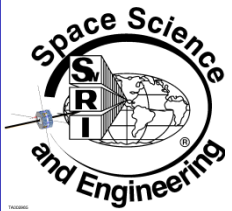


- Your team has been selected over many other proposals to perform a Phase A study.
- The good news;
 - Your hard work, the long hours, the unending stress of getting the proposal out have been rewarded.
 - Your team is enthusiastic, rested and ready to go.
- The bad news;
 - Now you get to do it all over again with the CSR.
 - It only gets harder from here on.
 - For the PI's and PM's, life as you have known it up to now is about to change significantly.

PM Roles and Responsibilities



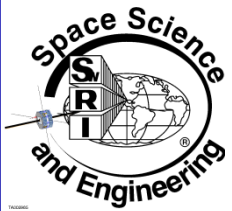
Role	Responsibilities
EVM Team Lead	<ul style="list-style-type: none"> <input type="checkbox"/> Ensure that an ANSI-748 compliant EVM system is in place <input type="checkbox"/> Ensure Government validation of EVM system is in place or in development for validation prior to Phase C. <input type="checkbox"/> Select EVM implementation lead. <input type="checkbox"/> Select Cost Account Managers (CAMs) <input type="checkbox"/> Oversee the CAM training process. <input type="checkbox"/> Establish project performance metrics. <input type="checkbox"/> Monitor the EVM process; react to negative variances. <input type="checkbox"/> Implement Baseline Change Request (IBR) process.
Cost Lead	<ul style="list-style-type: none"> <input type="checkbox"/> Allocate initial CAM budgets. <input type="checkbox"/> Track cost performance; react to negative variances. <input type="checkbox"/> With PI approval, allocate funding reserve as needed.
Schedule Lead	<ul style="list-style-type: none"> <input type="checkbox"/> Establish scheduling process. Select Planner/Scheduler. <input type="checkbox"/> Track schedule performance using EVM metrics; react to negative schedule variances.



Roles and Responsibilities (con.t)



Role	Responsibilities
Risk Management Lead	<ul style="list-style-type: none"> <input type="checkbox"/> Establish risk management process and select risk tools. <input type="checkbox"/> Identify initial risks. <input type="checkbox"/> Establish mitigation plans for active risks. <input type="checkbox"/> Link mitigation plans to resource Liens and Threats process. <input type="checkbox"/> Track and report risks status regularly.
Liens, Threats & Opportunities	<ul style="list-style-type: none"> <input type="checkbox"/> Establish a resource Liens, Threats & Opportunities process. <input type="checkbox"/> Link to the risk management process. <input type="checkbox"/> Track and report regularly.
Reporting Lead	<ul style="list-style-type: none"> <input type="checkbox"/> Establish a reporting process. <input type="checkbox"/> Ensure team members can meet reporting requirements. <input type="checkbox"/> Includes technical, cost, schedule, resources and trends with liens and threats, and risk status.
Contract Compliance	<ul style="list-style-type: none"> <input type="checkbox"/> Ensure team is meeting contract requirements for deliverables, cost, and schedule, and reporting. <input type="checkbox"/> Track “puts and takes” on contract cost.



Roles and Responsibilities (con.t)

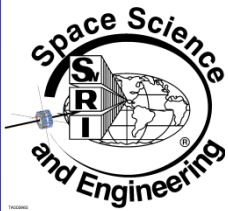


Role	Responsibilities
Resource Management	<ul style="list-style-type: none"><input type="checkbox"/> Work with MSE to establish initial CBE, contingency and margins.<input type="checkbox"/> Develop a process for tracking resource usage.<input type="checkbox"/> Develop a process for the controlled release of resources to mitigate risk.<input type="checkbox"/> Link Liens and Threats process into resource management process.<input type="checkbox"/> Link resource management process to descope process if all else fails.

First Things First



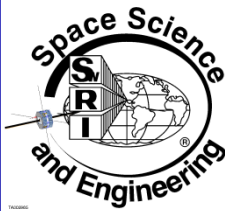
- Building your team's infrastructure is the most important thing a PM can do in the early days.
 - No matter how hard you work as PM's, you can't do it all by yourself.
 - Key technical and science roles were filled during the proposal, but likely many key support role have not.
 - Remember, you will soon be operating under a formal EVM system and your support staff will make all the difference in your success.
 - EVM Lead
 - Planner/scheduler
 - Cost Account Managers (CAMs)



Chief Operating Officer



- As a Discovery Mission PM, you are effectively the Chief Operating Officer of a \$425M (FY2010) enterprise.
 - You have the same issues to deal with as other “Captains of Industry”.
 - Keeping the Customer and the Stakeholders happy.
 - Meeting the payroll.
 - Delivering a quality product on time and on budget.
 - Supporting your Chief Executive Officer, the PI, through thick and thin.
- Starting thinking like a COO and not like an engineer or even a PM of small projects!



Key Support Positions



Position	Skills Needed
EVM Lead	<ul style="list-style-type: none"><input type="checkbox"/> Thorough understanding of ANSI-STD-748 reporting.<input type="checkbox"/> Strong background in planning and scheduling.<input type="checkbox"/> Good understanding of tools used in EVM.<input type="checkbox"/> People skills needed to train Cost Account Managers (CAM)
Planner/ Scheduler	<ul style="list-style-type: none"><input type="checkbox"/> Good understanding of the work being planned, not just the tools used for planning.<input type="checkbox"/> People skills to work effectively with CAMs.<input type="checkbox"/> Highly proficient with scheduling tools and links to EV tools.
ITAR Lead	<ul style="list-style-type: none"><input type="checkbox"/> Thorough understanding of 22 CFR 120-130. Compliance with the International Traffic in Arms Regulations (ITAR) concerning equipment identified in the U.S. Munitions List (USML) 22 CFR 121.1<input type="checkbox"/> People skills to train all team members in ITAR compliance.<input type="checkbox"/> Knowledge of import/export rules and regulations.

- **Work Breakdown Structure (WBS)**
 - Built to comply with NPR 7120 to L2-3 for proposal.
 - Is your proposed WBS reflective of the way work will get done and costs incurred?
 - Can you build your scheduling and EVM processes around your WBS?
- **Organization Breakdown Structure**
 - Was the org chart designed to sell or to live with and build on?
 - Are the lines of reporting simple and clean?
 - Do you have subs reporting to other subs?
 - Do your international partners have clear lines of reporting and accountability?



- **Product Breakdown Structure (PBS)**
 - Do you really know where all the parts are coming from?
 - Are your subcontractors planning to subcontract?
 - Do all your suppliers know what is expected from them by way of quality, schedule, reporting?
 - Are any of your subcontracts large enough to require special EVM reporting?
 - If so, do the subs have a clue what EVM reporting is all about?
 - Do you need to train CAMs within your subs organization?

The “Road Show”



- Pack your project leadership and hit the road to visit your team members and key suppliers ASAP.
 - Let them know what is expected of them in all areas of reporting and communications, scheduling, deliverables, mission assurance, EVM.
 - Listen to their problems and suggestions.
 - Perform informal reviews of your team member’s infrastructure – offer to help where needed.
 - Team has to trust the PI and PM to operate openly and honestly and to have their best interests in mind.

- EVM metrics are generally produced through a process that involves multiple tools and perhaps some manual intervention.
 - Scheduling tool such as MS Project, Primavera P7.
 - Cost analysis tools include Cobra and Winsight.
 - Some manual intervention may be necessary to pass information between the tools.
 - Input data may only be an approximation.
- The EVM process is imperfect and may produce confusing or even incorrect results.
 - Sanity checking of results common sense.

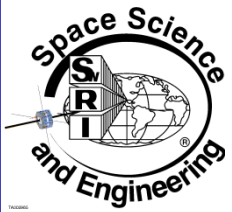
- Determine best Switch Settings work for your project.
 - How do you want to determine “earnings”?
 - How do you want to calculate ETC and EAC?
 - What is your threshold for variance reporting?
- Major complications and “noise” sources.
 - Do all of your team members have an EV system in place?
 - How will you determine earnings on subcontracts and purchased parts?
 - How do you manage invoicing?

Other Useful Metrics



Metric	Tools	Trends to Monitor
	Scheduling tool.	Changes in date over time. Can provide effective warning.
	Excel	Increase or decrease in technical resources CBE.
	Excel	Rate of release of reserves.
	PIMS or equiv.	Number of open risk over time
	DOORS	Time based record of planned vs. actual verification closure.
	PIMS or equiv.	Rate of increase or decrease of NCRs.
	PIMS or equiv.	Time rate of RFA closure.
	CM tool	Time rate of percent of needed drawings released.

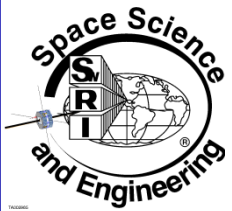
- Congratulations on your selection!
- To the PMs, think like a COO and not like an engineer.
- Build a strong support staff immediately.
- Identify performance parameters that you understand, trust, and that can point you to problem areas.
- Hit the road – visit key team members and suppliers!
- Let the team know what is expected of them!



Acronyms



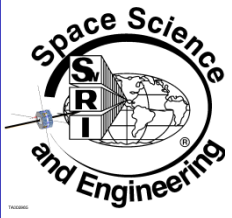
Acronym	Definition
ATLO	Assembly, Test Launch and Operations
CAM	Cost Account Manager
CM	Configuration Management
COO	Chief Operations Officer
CPI	Cost Performance index
CV	Cost Variance
EAC	Estimate at Completion
ETC	Estimate to Complete
EVM	Earned Value Management
ITAR	International Traffic in Arms Regulation
MA	Mission Assurance
MOC	Mission Operations Center
MOO	Missions of Opportunity
PBS	Product Breakdown Structure



Acronyms (2)



Acronym	Definition
P	
P	
P	
R	
S	
S	
U	
V	
V	Principal Investigator
IMS	Project Information Management System
M	Project Manager
FA	Requests for Action
OC	Science Operations Center
PI	Schedule Performance index
SML	United States Munitions List
AC	Variance at Completion
AC	Variance at Completion
BS	Work Breakdown Structure



Acronyms (3)



Acronym	Definition
XCVR	Transceiver
XRFM	X-ray Flash Monitor